### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

### Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended May 31, 2021

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 1-14187

### **RPM INTERNATIONAL INC.**

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization) P.O. Box 777, 2628 Pearl Road, Medina, Ohio (Address of Principal Executive Offices) 02-0642224 (IRS Employer Identification No.) 44258 (Zip Code)

Name of Each Exchange on Which Registered

New York Stock Exchange

Registrant's telephone number, including area code:

(330) 273-5090

Securities registered pursuant to Section 12(b) of the Act: Trading Symbol(s) Name

<u>Title of Each Class</u> Common Stock, par value \$0.01

Securities registered pursuant to Section 12(g) of the Act:

RPM

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗹 No 🗆

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗹

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | $\checkmark$ | Accelerated filer         |  |
|-------------------------|--------------|---------------------------|--|
| Non-accelerated filer   |              | Smaller reporting company |  |
| Emerging growth company |              |                           |  |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.  $\square$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

The aggregate market value of the Common Stock of the Registrant held by non-affiliates (based upon the closing price of the Common Stock as reported on the New York Stock Exchange on November 30, 2020, the last business day of the Registrant's most recently completed second fiscal quarter) was approximately \$11,309,677,876. For purposes of this information, the 1,601,484 outstanding shares of Common Stock which were owned beneficially as of November 30, 2020 by executive officers and Directors of the Registrant were deemed to be the shares of Common Stock held by affiliates.

As of July 22, 2021, 129,774,039 shares of Common Stock were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement to be used in connection with the Registrant's Annual Meeting of Stockholders to be held on October 7, 2021 (the "2021 Proxy Statement") are incorporated by reference into Part III of this Annual Report on Form 10-K.

Except as otherwise stated, the information contained in this Annual Report on Form 10-K is as of May 31, 2021.

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#### PART I

#### Item 1. Business.

#### THE COMPANY

RPM International Inc., a Delaware corporation, succeeded to the reporting obligations of RPM, Inc., an Ohio corporation, following a 2002 reincorporation transaction. RPM, Inc. was originally incorporated in 1947 under the name Republic Powdered Metals, Inc. and changed its name to RPM, Inc. in 1971.

As used herein, the terms "RPM," the "Company," "we," "our" and "us" refer to RPM International Inc. and all our consolidated subsidiaries, unless the context indicates otherwise. Our principal executive offices are located at 2628 Pearl Road, P.O. Box 777, Medina, Ohio 44258, and our telephone number is (330) 273-5090.

#### BUSINESS

Our subsidiaries manufacture, market and sell various specialty chemical product lines, including high-quality specialty paints, infrastructure rehab and repair products, protective coatings, roofing systems, sealants and adhesives, focusing on the maintenance and improvement needs of the industrial, specialty and consumer markets. Our family of products includes those marketed under brand names such as API, Carboline, CAVE, DAP, Day-Glo, Dri-Eaz, Dryvit, Ekspan, Euclid, EUCO, Fibergrate, Fibregrid, Fibrecrete, Flecto, Flowcrete, Gator, Grupo PV, Hummervoll, illbruck, Kemtile, Key Resin, Nudura, Mohawk, Prime Resins, Rust-Oleum, Specialty Polymer Coatings, Stonhard, Strathmore, TCI, Toxement, Tremco, Tuf-Strand, Universal Sealants, Viapol, Watco and Zinsser. As of May 31, 2021, our subsidiaries marketed products in approximately 160 countries and territories and operated manufacturing facilities in approximately 122 locations in the United States, Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, India, Italy, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Poland, South Africa, South Korea, Spain, Sweden, Turkey, the United Arab Emirates and the United Kingdom. Approximately 32% of our sales are generated in international markets through a combination of exports to and direct sales in foreign countries. For the fiscal year ended May 31, 2021, we recorded net sales of \$6.1 billion.

#### **Available Information**

Our Internet website address is www.rpminc.com. We make available free of charge on or through our website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, and amendments to these reports, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the Securities and Exchange Commission.

#### Segment Information

Our business is divided into four reportable segments: the Construction Products Group ("CPG") reportable segment, Performance Coatings Group ("PCG") reportable segment, Consumer Group ("Consumer") reportable segment and Specialty Products Group ("SPG") reportable segment. These four reportable segments also represent our operating segments.

Within each operating segment, we manage product lines and businesses which generally address common markets, share similar economic characteristics, utilize similar technologies and can share manufacturing or distribution capabilities. The table below describes the breakdown of the percentage of consolidated net sales and description of the product lines/business for each of our four reportable segments:

| Name of Reportable | Percentage of                 |  |
|--------------------|-------------------------------|--|
| Segment            | <b>Consolidated Net Sales</b> | Description of Product Lines/Businesses  |
| CPG                | Approximately 34%             | Construction sealants and adhesives, coatings and chemicals, roofing systems, concrete<br>admixture and repair products, building envelope solutions, insulated cladding, flooring<br>systems, and weatherproofing solutions                       |
| PCG                | Approximately 17%             | High-performance flooring solutions, corrosion control and fireproofing coatings, infrastructure repair systems, fiberglass reinforced plastic gratings and drainage systems   |
| Consumer           | Approximately 38%             | Rust-preventative, special purpose, and decorative paints, caulks, sealants, primers, cement cleaners, floor sealers and woodcare coatings, sandpaper and other abrasives, and other branded consumer products                                     |
| SPG                | Approximately 11%             | Industrial cleaners, restoration services equipment, colorants, nail enamels, exterior finishes, edible coatings and specialty glazes for pharmaceutical and food industries, and other specialty original equipment manufacturer ("OEM") coatings |

See Note R, "Segment Information," to the Consolidated Financial Statements, for financial information relating to our four reportable segments and financial information by geographic area.

#### **CPG Segment**

Our CPG segment products and services are sold throughout North America and also account for the majority of our international sales. Our construction product lines and services are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Our CPG segment generated \$2.1 billion in net sales for the fiscal year ended May 31, 2021 and includes the following major product lines and brand names:

- waterproofing, coatings and institutional roofing systems used in building protection, maintenance and weatherproofing applications marketed under our Tremco, AlphaGuard, AlphaGrade, Endure, OneSeal, PowerPly, TremPly, TremLock, Vulkem and TREMproof brand names;
- in collaboration with RPM sister companies, Fibergrate and Legend Brands, retrofit structural panels, fiberglass reinforced plastic ("FRP") rooftop safety systems, and Rooftec cleaning and Rooftec drying services;
- sealants, air barriers, tapes and foams that seal and insulate joints in various construction assemblies and glazing assemblies marketed under our Tremco, Dymonic, ExoAir and Spectrem brand names;
- new residential home weatherization systems marketed under our TUFF-N-DRI, Watchdog Waterproofing and Enviro-Dri brand names;
- specialized roofing and building maintenance and related services marketed by our Weatherproofing Technologies subsidiary include building asset management programs, diagnostic services, indoor air quality audits, job site inspections, Tremcare maintenance plans, Plain & Simple and Quality Assurance warranties, and a single-source building envelope warranty;
- sealing and bonding solutions for windows and doors, facades, interiors and exteriors under our illbruck brand name;
- subfloor preparation, flooring, waterproofing and in-plant glazing solutions under our Tremco brand name;
- high-performance resin flooring systems, epoxy floor paint and coatings, concrete repair and protection products and decorative concrete for industrial and commercial applications sold under our Flowcrete and Key Resins brand names;
- rolled asphalt roofing materials, waterproofing products, and chemical admixtures marketed under our Viapol, Vandex and Betumat brand names;
- concrete and masonry admixtures, concrete fibers, curing and sealing compounds, structural grouts and mortars, epoxy adhesives, injection resins, polyurethane foams, floor hardeners and toppings, joint fillers, industrial and architectural coatings, decorative color/stains/stamps, and a comprehensive selection of restoration materials marketed under the Euclid, CAVE, Conex, Toxement, Viapol, Dural, EUCO, Eucon, Fiberstrand, Increte Systems, Plastol, Sentinel, Speed Crete, Tuf-Strand, Prime Gel, Prime Bond, Prime Coat, Prime Guard, Prime Rez, Prime Flex and Tremco PUMA Expansion Joint System brand names;
- solutions for fire stopping and intumescent steel coating under our Firetherm, Nullifire and TREMStop brand names;
- solutions for the manufacturing industry under our Pactan brand name;
- highly insulated building cladding materials (exterior insulating and finishing systems, "EIFS") principally marketed in the U.S., Canada, U.K. and Poland under the Dryvit and NewBrick brand names;
- insulated concrete form ("ICF") wall systems and engineered buck framing systems marketed and sold under the Nudura and PreBuck brand names; and
- joint sealants for commercial construction manufactured and marketed under the Schul brand name.

#### **PCG Segment**

Our PCG segment products and services are sold throughout North America, as well as internationally, and are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Our PCG segment generated \$1.0 billion in net sales for the fiscal year ended May 31, 2021 and includes the following major product lines and brand names:

• high-performance polymer flooring products and services for industrial, institutional and commercial facilities, as well as offshore and marine structures and cruise, ferry and navy ships marketed under our Stonhard, Hummervoll, Kemtile, Liquid Elements, Expanko and API brand names;

- high-performance, heavy-duty corrosion-control coatings, containment linings, railcar linings, fireproofing and soundproofing products and heat and cryogenic insulation products for a wide variety of industrial infrastructure and oil and gas-related applications marketed under our Carboline, Specialty Polymer Coatings, Nullifire, Charflame, Firefilm, A/D Fire, Strathmore, Thermo-Lag, Plasite and Perlifoc brand names;
- specialty construction products and services for bridge expansion joints, structural bearings, bridge decks, highway markings, protective coatings, trenchless pipe rehabilitation equipment and asphalt and concrete repair products marketed under our Universal Sealants, Pitchmastic PMB, Nufins, Visul, Ekspan, Fibrecrete, Texacrete, Fibrejoint, Samiscreed, Prime Resins, Logiball and Epoplex brand names;
- fiberglass reinforced plastic gratings and shapes used for industrial platforms, staircases, walkways and raised flooring systems utilizing adjustable polypropylene pedestals marketed under our Fibergrate, Chemgrate, Corgrate, Fibregrid, Safe-T-Span and Bison brand names; and
- amine curing agents, reactive diluents, specialty epoxy resins and other intermediates under our Arnette Polymers brand name.

#### **Consumer Segment**

Our Consumer segment manufactures and markets professional use and do-it-yourself ("DIY") products for a variety of mainly residential applications, including home improvement and personal leisure activities. Our Consumer segment's major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe, Australia and South America. Consumer segment products are sold directly to mass merchandisers, home improvement centers, hardware stores, residential construction suppliers, paint stores, craft shops and to other customers through distributors. Our Consumer segment generated \$2.3 billion in net sales in the fiscal year ended May 31, 2021 and is composed of the following major product lines and brand names:

- a broad line of coating products to protect and decorate a wide variety of surfaces for the DIY and professional markets which are sold under several brand names, including Rust-Oleum, Stops Rust, American Accents, Painter's Touch, Universal, SPS, Industrial Choice, Rust-Oleum Automotive, Sierra Performance, Hard Hat, TOR, Mathys, CombiColor, Noxyde, MultiSpec and Tremclad;
- specialty products targeted to solve problems for the paint contractor and the DIYer for applications that include surface preparation, mold and mildew prevention, wallpaper removal and application, and waterproofing, sold under our Zinsser, B-I-N, Bulls Eye 1-2-3, Cover Stain, DIF, FastPrime, Sealcoat, Jomax, Gardz, Perma-White, Shieldz, Watertite and Okon brand names;
- a line of woodcare products for interior and exterior applications for the DIY and professional markets that are sold under the Varathane, Watco, Parks and Wolman brand names;
- cleaners sold under the Krud Kutter, Mean Green, Concrobium, Whink and Jomax brand names;
- concrete restoration and flooring systems for the DIY and professional floor contractor markets sold under the Epoxy Shield, Rock Solid, Seal Krete and Concrete Saver brand names;
- metallic and faux finish coatings marketed under our Modern Masters brand name;
- tile and stone sealants and cleaners under our Miracle Sealants brand name;
- a broad line of finishing products for the DIY and professional markets including abrasives for hand and power sanding, cutting, grinding and surface refinishing marketed under the Gator, Finish 1<sup>st</sup> and Zip Sander brand names;
- an assortment of other products, including hobby paints and cements marketed under our Testors brand name; and
- a complete line of caulks, sealants, adhesives, insulating foam, spackling, glazing, and other general patch and repair products for home construction, repair and remodeling marketed through a wide assortment of DAP branded products, including, but not limited to, '33', '53', '1012', 4000, 7000, Alex, Alex Fast Dry, Alex Plus, Alex Ultra, Alex Flex, Barrier Foam, Beats The Nail, Blend-Stick, Blockade, Butyl-Flex, Caulk-Be-Gone, Crack Shot, Custom-Patch, DAP 3.0, DAP CAP, DAPtex, Draftstop, DryDex, Dynaflex 230, Dynaflex Ultra, Dynagrip, Elastopatch, Extreme Stretch, Fast 'N Final, FastPatch, Kwik Foam, Kwik Seal, Kwik Seal Plus, Kwik Seal Ultra, Mono, Mouse Shield, Patch Stick, Patch-N-Paint, Plastic Wood, Platinum Patch, Presto Patch, Quick Plug, Rapid Fuse, Rely-On, Seal 'N Peel, SIDE Winder, Silicone Plus, Silicone Max, Simple Seal, SMARTBOND, Storm Bond, StrongStik, Tank Bond, Touch'N Foam, Touch'N Seal, Ultra Clear, Weldwood and Phenoseal, which is a brand of Gloucester Co., Inc., which is a subsidiary of DAP Products Inc.

#### **SPG Segment**

Our SPG segment products are sold throughout North America and many international locations, primarily in Europe. Our SPG product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The SPG segment generated \$0.7 billion in net sales for the fiscal year ended May 31, 2021 and includes the following major product lines and brand names:

- fluorescent colorants and pigments marketed under our Day-Glo, Radiant and Dane Color brand names;
- shellac-based-specialty coatings for industrial and pharmaceutical uses, edible glazes, food coatings and ingredients marketed under our Mantrose-Haeuser, NatureSeal, Profile Food Ingredients and Holton Food Products brand names;
- fire and water damage restoration products marketed under the Dri-Eaz, Unsmoke and ODORx brand names;
- professional carpet cleaning and disinfecting products marketed under the Sapphire Scientific, Chemspec and Prochem brand names;
- fuel additives marketed under our ValvTect brand name;
- wood treatments marketed under our Kop-Coat and TRU CORE brand names;
- pleasure marine coatings marketed under our Pettit, Woolsey and Z-Spar brand names;
- wood furniture finishes and touch-up products marketed under our FinishWorks, Mohawk, Behlen, and Morrells brand names;
- a variety of products for specialized applications, including powder coatings for exterior and interior applications marketed under our TCI brand name; and
- nail enamel, polish and coating components for the personal care industry.

#### **Foreign Operations**

For the fiscal year ended May 31, 2021, our foreign operations accounted for approximately 31.9% of our total net sales, excluding any direct exports from the United States. Our direct exports from the United States were approximately 1.1% of our total net sales for the fiscal year ended May 31, 2021. In addition, we receive license fees and royalty income from numerous international license agreements, and we also have several joint ventures, which are accounted for under the equity method, operating in various foreign countries. We have manufacturing facilities in Argentina, Australia, Belgium, Brazil, Canada, Chile, China, Colombia, France, Germany, India, Italy, Malaysia, Mexico, The Netherlands, New Zealand, Norway, Poland, South Africa, South Korea, Spain, Sweden, Turkey, the United Arab Emirates and the United Kingdom. We also have sales offices or warehouse facilities in Costa Rica, the Czech Republic, the Dominican Republic, Ecuador, Finland, Guatemala, Hong Kong, Indonesia, Ireland, Kuwait, Namibia, Oman, Panama, Peru, Philippines, Puerto Rico, Qatar, Singapore, Slovakia, Switzerland, Thailand and Vietnam. Information concerning our foreign operations is set forth in Management's Discussion and Analysis of Results of Operations and Financial Condition.

#### Competition

We conduct our business in highly competitive markets, and all of our major products face competition from local, regional, national and multi-national firms. Our markets, however, are fragmented, and we do not face competition across all of our products from any one competitor in particular. Several of our competitors have access to greater financial resources and larger sales organizations than we do. While third-party figures are not necessarily available with respect to the size of our position in the market for each of our products, we believe that we are a major producer of caulks, sealants, insulating foams, patch-and-repair products for the general consumer as well as for the residential building trade; roofing systems; urethane sealants and waterproofing materials; aluminum coatings; cement-based coatings; hobby paints; small project paints; industrial-corrosion-control products; fireproofing; consumer rust-preventative coatings; polymer floorings; fluorescent coatings and pigments; fiberglass-reinforced-plastic gratings; nail polish; water and fire damage restoration products; carpet cleaning systems and shellac-based coatings. However, we do not believe that we have a significant share of the total protective coatings market (on a world-wide basis). The following is a summary of the competition that our key products face in the various markets in which we compete:

#### Paints, Coatings, Adhesives and Sealants Products

The market for paints, coatings, adhesives and sealants has experienced significant consolidation over the past several decades. However, the market remains fragmented, which creates further consolidation opportunities for industry participants. Many leading suppliers tend to focus on coatings, while other companies focus on adhesives and sealants. Barriers to market entry are relatively high for new market entrants due to the lengthy intervals between product development and market acceptance, the importance of brand identity and the difficulty in establishing a reputation as a reliable supplier of these products. Most of the suppliers, including us, who provide these items have a portfolio of products that span across a wide variety of applications. *Consumer Home Improvement Products.* Within the Consumer segment, we generally serve the home improvement market with products designed for niche architectural, rust-preventative, decorative and special purpose paint and caulking and sealing applications. The products we sell for home improvement include those sold under our Rust-Oleum, Varathane, Watco, Zinsser, DAP, and Touch'N Foam brand names. Leading manufacturers of home improvement-related coatings, adhesives and sealants market their products to DIY users and contractors through a wide range of distribution channels. These distribution channels include direct sales to home improvement centers, mass merchandisers, hardware and paint stores, and sales through distributors and sales representative organizations. Competitors in this market generally compete for market share by marketing and building upon brand recognition, providing customer service and developing new products based on customer needs.

*Industrial Protective Coatings Products.* Anti-corrosion protective coatings and fireproofing must withstand the destructive elements of nature and operating processes under harsh environments and conditions. Some of the larger consumers of high-performance protective and corrosion control coatings, fireproofing and intumescent steel coatings are the oil and gas, pulp and paper, petrochemical, shipbuilding, high-rise building construction, public utility and bridge and highway industries, and water and wastewater treatment plants. These markets are highly fragmented. We and our competitors compete for market share by supplying a wide variety of high-quality products and by offering customized solutions. Our protective industrial coating products are marketed primarily under our Carboline, Specialty Polymer Coatings, Plasite, Nullifire, Firefilm, Charflame, A/D Fire, Strathmore, Thermo-lag, Perlifoc and Epoplex brand names.

#### **Roofing Systems Products**

In the roofing industry, re-roofing applications have historically accounted for over three-quarters of U.S. demand, with the remainder generated by new roofing applications. Our primary roofing brand, Tremco, was founded in 1928 on the principle of "keeping good roofs good," and then by extension ensuring "roofing peace of mind" for our customers. This remains true today and is what differentiates us versus our competitors' primary strategy of run-to-failure, followed by a tear-off and replace. We define the market in two segments: restoration and re-roofing or new roofing. With the exception of asphalt shingles for new roofing, we market our systems and services for all of the most common roofing applications. Our roofing systems and services provide high performance ensures a long service life and ease of maintenance. High value ensures low total cost of ownership due to ease of installation, landfill avoidance, roof longevity, elimination of facility and occupant disruption, and utilization of highly sustainable materials and systems.

#### **Construction Products**

*Flooring Systems Products.* Polymer flooring systems are used in industrial, commercial and, to a lesser extent, residential applications to provide a smooth, seamless surface that is impervious to penetration by water and other substances while being easy to clean and maintain. These systems are particularly well-suited for clean environments such as pharmaceutical, food and beverage and healthcare facilities. In addition, the fast installation time and long-term durability of these systems and products make them ideal for industrial floor repair and restoration. Polymer flooring systems are based on epoxy, polyurethane and methylmethacrylate resins. Most of these flooring systems are applied during new construction, but there is also a significant repair and renovation market. Key performance attributes in polymer flooring systems that distinguish competitors for these applications include static control, chemical resistance, contamination control, durability and aesthetics. We market our flooring systems under the Stonhard, Flowcrete, Key Resin, Euclid, Expanko, Liquid Elements, Hummervoll, Kemtile and API brand names.

*Fiberglass Reinforced Plastic ("FRP") Grating and Structural Composites.* FRP grating and railings are used primarily in industrial and, to a lesser extent, commercial applications. FRP exhibits many specialized features, which make it a beneficial alternative to traditional steel or aluminum. These include a high strength-to-weight ratio, high corrosion resistance, electrical and thermal non-conductivity, and molded-in color, which eliminates the need for repainting. FRP is used for rooftop safety, platforms, walkways and stairs for a variety of applications, including those in the food and beverage, chemical processing, water-wastewater, pulp and paper, commercial roofing, commercial sealants and waterproofing, and offshore oil and gas industries. Structural composites include high-density polypropylene pedestal systems for raised flooring applications in outdoor environments. Key attributes that differentiate competitors in these markets include product quality, depth of product line, and design-and-fabrication services. Our products for these applications are sold under our Fibergrate, Chemgrate, Corgrate, Fibregrid, Safe-T-Span and Bison brand names.

Sealants, Waterproofing, Concrete and Masonry Products. Sealants, which are used primarily for commercial buildings, include urethane, silicone, latex, butyl and hybrid technology products, and are designed to be installed in construction joints for the purpose of providing a flexible and air and water-tight seal. Waterproof coatings, usually urethane or asphalt based, are installed in exposed and buried applications to waterproof and protect concrete. Structural and traffic tolerant membranes, expansion joints and bearings are used in a variety of applications for bridge deck construction and restoration and the protection and preservation of balconies, pedestrian walkways and parking structures. In the concrete and masonry additives market, a variety of chemicals and fibers can be added to concrete and masonry to improve the processability, performance, or appearance of these products. Chemical

admixtures for concrete are typically grouped according to their functional characteristics, such as water-reducers, set controllers, superplasticizers and air-entraining agents. Curing and sealing compounds, structural grouts, epoxy adhesives, injection resins, floor hardeners and toppings, joint fillers, industrial and architectural coatings, decorative color/stains/stamps, and a comprehensive selection of restoration materials are used to protect, repair or improve new or existing concrete structures used in the construction industry, and rehabilitation and repair of roads, highways, bridges, pipes and other infrastructure. The key attributes that differentiate competitors for these applications include quality assurance, on-the-job consultation and value-added, highly engineered products. We primarily offer products marketed under our Tremco, EUCO, Toxement, Viapol, Betumat, CAVE, Vandex, illbruck, Tamms, AlphaGuard, OneSeal, PowerPly, TremPly, TremLock, Vulkem, TREMproof, Dymonic, Increte, TUFF-N-DRI, Universal Sealants, Nufins, Pitchmastic PMB, Visul, Fibrecrete, Texacrete, Fibrejoint, Samiscreed, Prime Rez, Prime Gel, Prime Guard, Prime Coat, Prime Bond, Prime Flex, Logiball, Watchdog Waterproofing, PSI, Tuf-Strand, Ekspan, Sealtite and HydroStop brand names for this line of business.

*Building Envelope Systems and Services.* Tremco Construction Products Group represents the combined forces of Tremco Incorporated's Commercial Sealants & Waterproofing, including integrated building technologies, such as ICF under Nudura brand, Roofing & Building Maintenance, and Tremco Barrier Solutions operating divisions; Dryvit Systems, Inc.; Willseal; Weatherproofing Technologies, Inc. and Weatherproofing Technologies Canada. Tremco CPG's six-sided solutions deliver demonstrable performance at the lowest possible life-cycle cost, and stop leaks before they happen through ongoing maintenance programs. As the single source for new construction, renovation, and restoration, customers gain the peace of mind that comes with industry-leading warranties – all from one provider. True partnerships that extend beyond Tremco CPG are found within RPM groups, including PCG, Consumer and SPG to deliver long-term building performance.

#### **Intellectual Property**

Our intellectual property portfolios include valuable patents, trade secrets and know-how, domain names, trademarks, trade and brand names. In addition, through our subsidiaries, we continue to conduct significant research and technology development activities. Among our most significant intangibles are our Rust-Oleum<sup>®</sup>, Carboline<sup>®</sup>, DAP<sup>®</sup>, illbruck<sup>®</sup> and Tremco<sup>®</sup> trademarks.

Rust-Oleum Corporation and some of our other subsidiaries own more than 860 trademark registrations or applications in the United States and numerous other countries for the trademark "Rust-Oleum<sup>®</sup>" and other trademarks covering a variety of rust-preventative, decorative, general purpose, specialty, industrial and professional products sold by Rust-Oleum Corporation and related companies.

Carboline Company and some of our other subsidiaries own more than 400 trademark registrations or applications in the United States and numerous other countries covering the products sold by the Carboline Company and related companies, including two United States trademark registrations for the trademark "Carboline<sup>®</sup>".

DAP Products, Inc. and other subsidiaries of the Company own more than 420 trademark registrations or applications in the United States and numerous other countries for the "DAP<sup>®</sup>" trademark, the "Putty Knife design" trademark and other trademarks covering products sold under the DAP brand and related brands.

Tremco Incorporated and some of our other subsidiaries own more than 85 registrations for the trademark "Tremco<sup>®</sup>" in the United States and numerous countries covering a variety of roofing, sealants and coating products. There are also many other trademarks of Tremco Incorporated and some of our other subsidiaries that are the subject of registrations or applications in the United States and numerous other countries, bringing the total number of registrations and applications covering products sold under the Tremco brand and related brands to more than 950.

Our other principal product trademarks include: 2X Ultra Cover<sup>®</sup>, AlphaGuard<sup>®</sup>, Alumanation<sup>®</sup>, Betumat<sup>™</sup>, B-I-N<sup>®</sup>, Bitumastic<sup>®</sup>, Bulls Eye 1-2-3<sup>®</sup>, Chemgrate<sup>®</sup>, Dri-Eaz, Dymonic<sup>®</sup>, EnerEDGE<sup>®</sup>, Enviro-Dri<sup>®</sup>, EUCO<sup>®</sup>, ExoAir<sup>®</sup>, Expanko<sup>®</sup>, Flecto<sup>™</sup>, Fibergrate<sup>®</sup>, Floquil<sup>™</sup>, Paraseal<sup>®</sup>, Permaroof<sup>®</sup>, Plasite<sup>®</sup>, Proglaze<sup>®</sup>, Sanitile<sup>®</sup>, Sealtite<sup>™</sup>, Solargard<sup>®</sup>, Spectrem<sup>®</sup>, Stonblend<sup>®</sup>, Stonclad<sup>®</sup>, Stonhard<sup>®</sup>, Stonhux<sup>®</sup>, Stonshield<sup>®</sup>, Testors<sup>®</sup>, TREMproof<sup>®</sup>, TUFF-N-DRI<sup>®</sup>, Varathane<sup>®</sup>, Viapol<sup>™</sup>, Vulkem<sup>®</sup>, Watchdog Waterproofing<sup>®</sup>, Woolsey<sup>®</sup>, Zinsser<sup>®</sup> and Z-Spar<sup>®</sup>; and, in Europe, API<sup>®</sup>, Perlifoc<sup>®</sup>, Hummervoll<sup>®</sup>, USL<sup>®</sup>, Nufins<sup>®</sup>, Pitchmastic PMB<sup>®</sup>, Visul<sup>®</sup>, Flowcrete<sup>®</sup>, Nullifire<sup>®</sup>, Radglo<sup>®</sup> and Martin Mathys<sup>™</sup>. Our trademark registrations are valid for a variety of different terms of up to 15 years, and may be renewable as long as the trademarks continue to be used and all other local conditions for renewal are met. Our trademark registrations are maintained and renewed on a regular basis as required.

#### **Raw Materials**

The cost and availability of raw materials, including packaging, materially impact our financial results. We obtain raw materials from a number of suppliers. Many of our raw materials are petroleum-based derivatives, minerals and metals. The cost of raw materials has in the past experienced, and likely will continue to experience, periods of volatility which could increase the cost of manufacturing our products. Under normal market conditions, these materials are generally available on the open market from a

variety of producers; however, shortages are a possibility. Interruptions in the supply of raw materials could have a significant impact on our ability to produce products.

Throughout fiscal 2021, several macroeconomic factors have created inflationary pressure on certain key product categories, and these increased costs were reflected in our results for the fourth quarter of fiscal 2021 and we expect that these increased costs will be more significant during fiscal 2022. We plan to offset these increased costs with commensurate increases in selling prices. Furthermore, we have received "force majeure" notifications from many of our major chemical suppliers, which may impact our ability to timely meet customer demand in certain of our businesses and across certain product categories.

The macroeconomic factors identified above include, but are not limited to, the following: (i) supplier refineries operating less due to low gasoline and jet fuel demand; (ii) significant weather events which have disrupted our supply chain, such as the historic winter storm in February 2021, which impacted significant portions of the United States; (iii) intermittent supplier plant shutdowns as a result of the Covid pandemic; (iv) significant worldwide demand during the Covid pandemic for key items such as packaging, solvents, and chemicals used in cleaning products; (v) availability of transportation and fluctuating costs to transport products; and (vi) high global demand as markets reopen and economic stimulus drives growth. Adequate supply of critical raw materials is managed by establishing contracts, procuring from multiple sources, and identifying alternative materials or technology; however, the unavailability of raw materials or increased prices of raw materials that we are unable to pass along to our customers could have a material adverse effect on our business, financial condition or results of operations.

Additionally, changes in international trade duties and other aspects of international trade policy, both in the United States and abroad, could materially impact the cost and availability of raw materials. Any increase in material costs that are not offset by an increase in our prices could have an adverse effect on our business, financial position, results of operations or cash flows.

#### **Seasonal Factors**

Our business is dependent, to a significant extent, on external weather factors. We historically experience stronger sales and operating results in our first, second and fourth fiscal quarters, which are the three-month periods ending August 31, November 30 and May 31, respectively, while we have experienced weaker performance in our third fiscal quarter.

#### Customers

Sales to our ten largest Consumer segment customers, such as DIY home centers, on a combined basis represented approximately 24%, 23%, and 23% of our total net sales for each of the fiscal years ended May 31, 2021, 2020 and 2019, respectively. Except for sales to these customers, our business is not dependent upon any one customer or small group of customers but is largely dispersed over a substantial number of customers.

#### **Research and Development**

Our research and development work is performed at various laboratory locations. During fiscal years 2021, 2020 and 2019, approximately \$77.6 million, \$76.5 million and \$71.6 million, respectively, was charged to expense for research and development activities. In addition to this laboratory work, we view our field technical service as being integral to the success of our research activities. Our research and development activities and our field technical service costs are both included as part of our selling, general and administrative expenses.

#### **Environmental Matters**

We are subject to a broad range of laws and regulations dealing with environmental, health and safety issues for the various locations around the world in which we conduct our business. These laws and regulations include, but are not limited to, the following major areas:

- the sale, export, generation, storage, handling, use and transportation of hazardous materials;
- the emission and discharge of hazardous materials into the soil, water and air; and
- the health and safety of our employees.

For information regarding environmental accruals, see Note P, "Contingencies and Accrued Losses," to the Consolidated Financial Statements. For more information concerning certain environmental matters affecting us, see "Item 3 — Legal Proceedings — Environmental Proceedings" in this Annual Report on Form 10-K.

#### Human Capital

At RPM, we understand that our company is only as strong as the team behind it. With the consistent support and dedication of leadership at all levels, we foster an environment that supports our associates as individuals and helps them thrive. Incorporating sustainable best practices in professional development, benefits, health and safety, and community involvement ensures that we can continue to hire the best associates and retain them throughout the course of their careers.

#### Talent Development

It is critical to our long-term success to develop our internal talent. Our Global Organizational Leadership Development ("GOLD") Team is charged with creating a leadership-led learning culture across RPM. The GOLD Team has developed several training programs to support development which include Leaders of the Future, RPM University, Strategic Leader Staff Rides, and partnering with the Center for Creative Leadership. Since the inception of these programs the Company has seen many participants advance their careers, and the retention of participants has been greater than 90%.

#### <u>Benefits</u>

Our leadership has long understood that to attract and retain top talent, and to share the benefits of a successful business, we must maintain a premium benefits program for its associates. For U.S. associates, we offer an attractive benefits package, including defined benefit pension plans, medical, telehealth, tuition reimbursement and an employer-matched 401(k). We also offer an Employee Assistance Program ("EAP") which focuses on behavioral health and also provides resources for financial and legal matters. Mental health support has been key to employees during the Covid pandemic. Employees can get this support through the EAP as well as through telehealth and we have seen an increase in the use of such services.

Similar ancillary benefits are offered to our Canadian associates, and employees of our other foreign subsidiaries receive benefits coverage, to the extent deemed appropriate, through plans that meet local requirements.

#### Diversity & Inclusion

At RPM, we have built our workforce, in part, through our commitment to create a diverse and inclusive culture. While there are many examples in our corporate practices, policies, and internal and external programs, we are particularly proud of our Tremco/WTI partnership with the Department of Corrections. This program provides roof training to designated inmates while still incarcerated. Upon release, WTI guarantees employment opportunities to qualified participants within a pay range of \$16 to \$23 per hour, plus benefits, depending on roof competency.

#### Health & Safety

We follow many best practices to ensure our associates come to work feeling empowered to safely do their jobs. As part of our environmental management system, we continuously educate and train to institutionalize our health and safety values, set and monitor health and safety objectives, conduct regular risk assessments and process hazard and root cause analysis, and actively enforce accident prevention and reporting policies.

#### **Employees**

As of May 31, 2021, we employed 15,490 persons, of whom approximately 648 were represented by unions under contracts which expire at varying times in the future. We believe that all relations with employees and their unions are good.

#### Item 1A. Risk Factors.

You should carefully consider the following risks, as well as the other information contained in this Annual Report on Form 10-K, in evaluating us, our business and your investment in us because these factors could cause our actual results or financial condition to differ materially from those projected in our forward-looking statements.

#### ECONOMIC AND STRATEGIC RISKS

# The Covid pandemic has disrupted our operations, has had and continues to have an adverse effect on our business, and could adversely affect our business in the future.

The Covid pandemic has had and continues to have a negative effect on our business, results of operations, cash flows and financial condition. The Covid pandemic has disrupted our operations and will likely continue to affect our business for an indeterminable period of time because of its continuing impact on the global economy, including its effects on transportation networks, raw material availability, product production efforts and customer demand for our products. Our ability to predict and respond to future changes resulting from the Covid pandemic, is uncertain. The Covid pandemic has resulted in increased stress to our operations that could increase our risk of plant or equipment availability issues that, if one were to occur, could be material. Even after the Covid pandemic subsides, there may be long-term effects on our business practices and customers in economies in which we

operate that could severely disrupt our operations and could have a material adverse effect on our business, results of operations, cash flows and financial condition. As we cannot predict the duration, scope or severity of the Covid pandemic, the negative financial impact to our results cannot be reasonably estimated, but could be material.

# Our operations have been and could continue to be adversely affected by global market and economic conditions in ways we may not be able to predict or control.

Global and regional economic uncertainty continues to exist, including uncertainty relating to the Covid pandemic. Our operations could be adversely affected by global or regional economic conditions if markets were to decline in the future, whether related to the Covid pandemic, higher inflation or interest rates, recession, natural disasters, impacts of climate change, Brexit, business disruptions, our ability to adequately staff operations or otherwise. Any future economic declines may result in decreased revenue, gross margins, earnings or growth rates or difficulty in managing inventory levels or collecting customer receivables. We also have experienced, and expect to continue to experience, increased competitive pricing pressure and raw material inflation and availability issues resulting in difficulties meeting customer demand. In addition, customer difficulties in the future could result from economic declines, the Covid pandemic, the cyclical nature of their respective businesses, such as in the oil and gas industry, or otherwise and, in turn, result in decreases in product demand, increases in bad debt write-offs, decreases in timely collection of accounts receivable and adjustments to our allowance for credit losses, resulting in material reductions to our revenues and net earnings.

# Global economic and capital market conditions may cause our access to capital to be more difficult in the future and/or costs to secure such capital more expensive.

We may need new or additional financing in the future to provide liquidity to conduct our operations, expand our business or refinance existing indebtedness. Any sustained weakness in general economic conditions and/or U.S. or global capital markets could adversely affect our ability to raise capital on favorable terms or at all. From time to time we have relied, and we may also rely in the future, on access to financial markets as a source of liquidity for working capital requirements, acquisitions and general corporate purposes. Our access to funds under our credit facility is dependent on the ability of the financial institutions that are parties to that facility to meet their funding commitments. Those financial institutions may not be able to meet their funding commitments if they experience excessive volumes of borrowing requests within a short period of time. Moreover, the obligations of the financial institutions under our credit facility are several and not joint and, as a result, a funding default by one or more institutions does not need to be made up by the others. Longer term volatility and continued disruptions in the capital and credit markets as a result of uncertainty, changing or increased regulation of financial institutions, reduced alternatives or failures of significant financial institutions could adversely affect our access to the liquidity needed for our businesses in the longer term. Such disruptions could require us to take measures to conserve cash until the markets stabilize or until alternative credit arrangements or other funding for our business needs can be arranged.

# Volatility in the equity markets or interest rates could substantially increase our pension costs and required pension contributions.

We sponsor qualified defined benefit pension plans and various other nonqualified postretirement plans. The qualified defined benefit pension plans are funded with trust assets invested in a diversified portfolio of debt and equity securities and other investments. Among other factors, changes in interest rates, investment returns and the market value of plan assets can (i) affect the level of plan funding; (ii) cause volatility in the net periodic pension cost; and (iii) increase our future contribution requirements. A significant decrease in investment returns or the market value of plan assets or a significant decrease in interest rates could increase our net periodic pension costs and adversely affect our results of operations. A significant increase in our contribution requirements with respect to our qualified defined benefit pension plans could have an adverse impact on our cash flow.

# Terrorist activities and other acts of violence or war, pandemics, natural disasters and other disruptions have negatively impacted in the past and could negatively impact in the future the United States and foreign countries, the financial markets, the industries in which we compete, our operations and profitability.

Terrorist activities, pandemics, natural disasters and other disruptions have contributed to economic instability in the United States and elsewhere, and acts of terrorism, cyber-terrorism or violence, war or pandemics or natural disasters could affect the industries in which we compete, our ability to purchase raw materials or make, adequately staff our operations or sell or distribute products, which could have a material adverse impact on our financial condition and results of operations.

#### Adverse weather conditions may reduce the demand for some of our products and could have a negative effect on our sales.

From time to time, adverse weather conditions or the impacts of climate change and natural disasters have had an adverse effect on our sales of paint, coatings, roofing, construction products and related products. For example, unusually cold or rainy weather, especially during the general construction and exterior painting season, could have an adverse effect on sales of such products. As a result, we have historically experienced weaker sales and net income in our third fiscal quarter (December through February) in comparison to our performance during our other fiscal quarters.

#### Significant foreign currency exchange rate fluctuations may harm our financial results.

We conduct business in various regions throughout the world and are therefore subject to market risk due to changes in the exchange rates of foreign currencies in relation to the U.S. dollar. Because our consolidated financial statements are presented in U.S. dollars, increases or decreases in the value of the U.S. dollar relative to other currencies in which we transact business could materially adversely affect our net revenues, operating income and the carrying values of our assets located outside the United States. For example, Brexit caused significant volatility in global stock markets and currency exchange rate fluctuations that resulted in the strengthening of the U.S. dollar against foreign currencies in which we conduct business. Such strengthening of the U.S. dollar relative to other currencies may adversely affect our operating results.

#### FINANCIAL RISKS

#### The use of accounting estimates involves judgment and could impact our financial results.

The preparation of financial statements in conformity with Generally Accepted Accounting Principles ("GAAP") requires us to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Our most critical accounting estimates are described in Management's Discussion and Analysis of Financial Condition and Results of Operations under "Critical Accounting Policies and Estimates." Additionally, as discussed in Note P, "Contingencies and Accrued Losses," of the Notes to Consolidated Financial Statements, we make certain estimates, including decisions related to legal proceedings and various loss reserves. These estimates and assumptions involve the use of judgment, and therefore, actual financial results may differ.

# The results of our annual testing and as-required interim testing of goodwill and other intangible assets have required, and in the future may require that we record impairment charges.

As of May 31, 2021, we had approximately \$2.0 billion in goodwill and other intangible assets. The Accounting Standards Codification ("ASC") section 350 requires that goodwill be tested at least on an annual basis, or more frequently as impairment indicators arise, using either a qualitative assessment or a fair-value approach at the reporting unit level. We perform our annual required impairment tests, which involve the use of estimates related to the fair market values of the reporting units with which goodwill is associated, as of the first day of our fourth fiscal quarter. The evaluation of our long-lived assets for impairment includes determining whether indicators of impairment exist, which is a subjective process that considers both internal and external factors. Impairment assessment requires the use of significant judgment regarding estimates and assumptions surrounding future results of operations and cash flows.

Our required annual impairment testing for goodwill and indefinite-lived intangible assets, which we performed during the fourth quarters of the fiscal years ended May 31, 2021, 2020 and 2019 did not result in an impairment charge. For discussion of the approach for, and results of, our interim and annual impairment testing for goodwill and indefinite lived intangible assets for all periods presented, please refer to the headings entitled "Goodwill" and "Other Long-Lived Assets" within the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Critical Accounting Policies and Estimates" sections located in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation and Results of Operation" as well as Note A(11) Goodwill and Other Intangible Assets and Note C - Goodwill and Other Intangible Assets to our consolidated financial statements as presented below.

In the future, if global economic conditions were to decline significantly, or if our reporting units experience significant declines in business, we may incur additional, substantial goodwill and other intangible asset impairment charges. The amount of any such impairment charge could have a material adverse effect on our results of operations.

#### Our significant amount of indebtedness could have a material adverse impact on our business.

Our total debt was approximately \$2.4 and \$2.5 billion at May 31, 2021 and 2020, respectively, which compares with \$1.7 billion in stockholders' equity at May 31, 2021. Our level of indebtedness could have important consequences. For example, it could:

- require us to dedicate a material portion of our cash flow from operations to make payments on our indebtedness, thereby reducing the cash flow available to fund working capital, capital expenditures, acquisitions, dividend payments, stock repurchases or other general corporate requirements;
- result in a downgrade of our credit rating, which would increase our borrowing costs, adversely affect our financial results, and make it more difficult for us to raise capital;
- restrict our operational flexibility and reduce our ability to conduct certain transactions, since our credit facility contains certain restrictive financial and operating covenants;

- limit our flexibility to adjust to changing business and market conditions, which would make us more vulnerable to a downturn in general economic conditions; and
- have a material adverse effect on our short-term liquidity if large debt maturities occur in close succession.

We cannot assure you that our business always will be able to make timely or sufficient payments of our debt. Should we fail to comply with covenants in our debt instruments, such failure could result in an event of default which, if not cured or waived, would have a material adverse effect on us.

#### **OPERATIONAL RISKS**

# Ongoing operating improvement initiatives could cause us to incur significant expenses and impact the trading value of our common stock.

On May 31, 2021, we formally concluded our MAP to Growth operating improvement program, which resulted in significant changes in our organizational and operational structure impacting most of our companies. While MAP to Growth has formally concluded, we may take additional actions during future periods in furtherance of these objectives. We may incur further expenses as a result of these actions, and we also may experience disruptions in our operations, decreased productivity and unanticipated employee turnover. The occurrence of any of these or other related events associated with our operating improvement initiatives could adversely affect our operating results and financial condition.

#### Fluctuations in the supply and prices of raw materials may negatively impact our financial results.

The cost and availability of raw materials, including packaging, materially impact our financial results. We obtain raw materials from a number of suppliers. Many of our raw materials are petroleum-based derivatives, minerals and metals. The cost of raw materials has in the past experienced, and likely will continue to experience, periods of volatility which could increase the cost of manufacturing our products. Under normal market conditions, raw materials are generally available on the open market from a variety of sources; however, our suppliers may be impacted by social and environmental regulations and expectations, including regulations related to climate change, adverse weather conditions, pandemics, trade policy, energy availability or civil unrest, resulting in shortages. Interruptions in the supply of raw materials or sources of energy could have a significant impact on our ability or cost to produce products.

Adequate supply of raw materials is managed by establishing contracts, procuring from multiple sources, and identifying alternative materials or technology; however, the unavailability of raw materials or increased prices of raw materials that we are unable to pass along to our customers could have a material adverse effect on our business, financial condition or results of operations.

Additionally, changes in international trade duties and other aspects of international trade policy, both in the United States and abroad, could materially impact the cost of raw materials. Any increase in materials that is not offset by an increase in our prices could have an adverse effect on our business, financial position, results of operations or cash flows.

# The markets in which we operate are highly competitive and some of our competitors are much larger than we are and may have greater financial resources than we do.

The markets in which we operate are fragmented, and we do not face competition from any one company across all of our product lines. However, any significant increase in competition, as a result of the consolidation of competitors, may cause us to lose market share or compel us to reduce prices to remain competitive, which could result in reduced gross profit margins. Increased competition may also impair our ability to grow or to maintain our current levels of revenues and earnings. Companies that compete in our markets include Akzo Nobel, Axalta Coating Systems Ltd., Carlisle Companies Inc., GCP Applied Technologies, H.B. Fuller, Masco Corporation, PPG Industries, Inc., The Sherwin-Williams Company and Sika AG. Several of these companies are much larger than we are and may have greater financial resources than we do. Increased competition with these or other companies could prevent the institution of price increases or could require price reductions or increased spending to maintain our market share, any of which could adversely affect our results of operations.

#### Our success depends upon our ability to attract and retain key employees and the succession of senior management.

Our success largely depends on the performance of our management team and other key employees. If we are unable to attract and retain talented, highly qualified senior management and other key people, our business, results of operations, cash flows and financial condition could be adversely affected. In addition, if we are unable to effectively provide for the succession of senior management, including our Chief Executive Officer, our business, results of operations, cash flows and financial condition may be adversely affected. While we follow a disciplined, ongoing succession planning process and have succession plans in place for senior management and other key executives, these do not guarantee that the services of qualified senior executives will continue to be available to us at particular moments in time.

# We depend on a number of large customers for a significant portion of our net sales and, therefore, significant declines in the level of purchases by any of these key customers could harm our business.

Some of our operating companies, particularly in the Consumer segment, face a substantial amount of customer concentration. Our key Consumer segment customers include Ace Hardware, Amazon, Canadian Tire, Do It Best, The Home Depot, Inc., Lowe's, Menards, Orgill, True Value, and Wal-Mart. Within our Consumer segment, sales to these customers accounted for approximately 65%, 64% and 66% of net sales for the fiscal years ended May 31, 2021, 2020 and 2019, respectively. On a consolidated basis, sales to these customers across all of our reportable segments accounted for approximately 24%, 23% and 23% of our consolidated net sales for the fiscal 2021, 2020 and 2019, respectively. Sales to The Home Depot, Inc. represented less than 10% of our consolidated net sales for fiscal 2021, 2020, and 2019, and 26% of our Consumer segment net sales for both fiscal 2021 and fiscal 2020 and 29% of our Consumer segment net sales for fiscal 2019. If we were to lose one or more of our key customers, or experience a delay or cancellation of a significant order, or incur a significant decrease in the level of purchases from any of our key customers, or experience difficulty in collecting amounts due from a key customer, our net revenues could decline materially and our operating results could be reduced materially.

# If our efforts in acquiring and integrating other companies or product lines or establishing joint ventures fail, our business may not grow.

As an important part of our growth strategy, we intend to continue pursuing acquisitions of complementary businesses or products and creating joint ventures. Our ability to continue to grow in this manner depends upon our ability to identify, negotiate and finance suitable acquisitions or joint venture arrangements. Execution of our acquisition strategy with respect to some companies or product lines could fail or could result in unanticipated costs to us that were not apparent despite our due diligence efforts, either of which could hinder our growth or adversely impact our results of operations. In addition, acquisitions and their subsequent integration involve a number of risks, including, but not limited to:

- inaccurate assessments of disclosed liabilities and the potentially adverse effects of undisclosed liabilities;
- unforeseen difficulties in assimilating acquired companies, their products, and their culture into our existing business;
- unforeseen delays in realizing the benefits from acquired companies or product lines, including projected efficiencies, cost savings, revenue synergies and profit margins;
- unforeseen diversion of our management's time and attention from other business matters;
- unforeseen difficulties resulting from insufficient prior experience in any new markets we may enter;
- unforeseen difficulties in retaining key employees and customers of acquired businesses; and
- increases in our indebtedness and contingent liabilities, which could in turn restrict our ability to raise additional capital when needed or to pursue other important elements of our business strategy.

# We derive a significant amount of our revenues from foreign markets, which subjects us to additional business risks that could adversely affect our results of operations.

Our foreign manufacturing operations accounted for approximately 31.9% of our net sales for the fiscal year ended May 31, 2021, not including exports directly from the United States which accounted for approximately 1.1% of our net sales for fiscal 2021. We plan to continue to grow our international operations and the growth and maintenance of such operations could be adversely affected by Brexit, the Covid pandemic or other public health crises, changes in social, political and economic conditions, inflation rates, trade protection measures, restrictions on foreign investments and repatriation of earnings, changing intellectual property rights, difficulties in staffing and managing foreign operations and changes in regulatory requirements that restrict the sales of our products or increase our costs. Our ability to effectively manage our foreign operations may pose significant risks that could adversely affect our results of operations, cash flow, liquidity or financial condition.

#### Data privacy and data security considerations could impact our business.

The interpretation and application of data protection laws, rules and regulations in the United States, Europe and elsewhere applicable to our business (collectively, the "Data Protection Laws") are uncertain and evolving. It is possible that the Data Protection Laws may be interpreted and applied in a manner that is inconsistent with our data practices. Complying with these various laws is difficult and could cause us to incur substantial costs or require us to change our business practices in a manner adverse to our business. Further, although we have implemented internal controls and procedures designed to ensure compliance with the Data Protection Laws, there can be no assurance that our controls and procedures will enable us to be fully compliant with all Data Protection Laws.

Despite our efforts to protect personal, sensitive and confidential information, comply with the Data Protection Laws and implement data security measures, we may be vulnerable to security breaches, cyber-attacks and other data loss, and, in fact, we have experienced data security incidents that have impacted our operations, but have not had a material impact on our financial results. These risks may be increased as a result of the Covid pandemic. In addition, it is not possible to predict the impact on our business of the future loss, alteration or misappropriation of information related to us, our employees, former employees, customers, suppliers or others. This could lead to negative publicity, legal claims, theft, modification or destruction of proprietary information or key information, damage to or inaccessibility of critical systems, manufacture of defective products, production downtimes, operational disruptions, data breach claims and other significant costs, which could adversely affect our reputation, financial condition and results of operations.

# Our business and financial condition could be adversely affected if we are unable to protect our material trademarks and other proprietary information or there is a loss in the actual or perceived value of our brands.

We have numerous valuable patents, trade secrets and know-how, domain names, trademarks and trade names, including certain marks that are significant to our business, which are identified under Item 1 of this Annual Report on Form 10-K. Despite our efforts to protect our trademarks, trade secrets and other proprietary rights from unauthorized use or disclosure, other parties may attempt to disclose or use them without our authorization; such unauthorized use or disclosure could negatively impact our business and financial condition.

Similarly, the reputations of our branded products depend on numerous factors, including the successful advertising and marketing of our brand names, consumer acceptance, continued trademark validity, the availability of similar products from our competitors, and our ability to maintain product quality, technological advantages and claims of superior performance. A loss of a brand or in the actual or perceived value of our brands could limit or reduce the demand for our products and could negatively impact our business and financial condition.

#### Although we have insurance, it may not cover every potential risk associated with our operations.

Although we maintain insurance of various types to cover many of the risks and hazards that apply to our operations, our insurance may not cover every potential risk associated with our operations. The occurrence of a significant adverse event, the risks of which are not fully covered by insurance, could have a material adverse effect on our financial condition and results of operations. Moreover, no assurance can be given that we will be able to maintain adequate insurance in the future at rates and with terms and conditions we consider reasonable.

#### LEGAL AND REGULATORY RISKS

# The coatings, chemical and construction products industries in which we operate expose us to inherent risks of legal and warranty claims and other litigation-related costs, which could adversely impact our business.

As a participant in the coatings, chemical and construction products industries, we face an inherent risk of legal claims in the event that the exposure to or failure, use or misuse of our products results, or is alleged to result, in bodily injury and/or property damage. In the course of our business, we are subject to a variety of inquiries and investigations by regulators, as well as claims and lawsuits by private parties including those related to product liability, product claims regarding asbestos or other chemicals or materials of concern in our products, warranties, the environment, contracts, service contracts, intellectual property and commercial matters, which due to their uncertain nature may result in losses, some of which may be material. We are defending claims and class action lawsuits, and could be subject to future claims and lawsuits, in which significant financial damages are alleged. These matters could consume material financial resources to defend and be a distraction to management. Some, but not all, of such matters are insured. We offer warranties on many of our products, as well as long term warranty programs at certain of our businesses and, as a result, from time to time we may experience higher levels of warranty expense, which is typically reflected in selling, general and administrative expenses. The nature and extent to which we use hazardous or flammable materials in our manufacturing processes creates risk of damage to persons and property that, if realized, could be material.

# Compliance with environmental, health and safety laws and regulations could subject us to unforeseen future expenditures or liabilities, which could have a material adverse effect on our business.

We are subject to numerous, complicated and often increasingly stringent environmental, health and safety laws and regulations, including those developed in response to climate change, in the jurisdictions where we conduct business and sell our products. Governmental and regulatory authorities impose various laws and regulations on us that relate to environmental protection, the use, sale, transportation, import and export of certain chemicals or hazardous materials, and various health and safety matters, including the discharge of pollutants into the air and water, the handling, use, treatment, storage and clean-up of solid and hazardous wastes, the use of certain chemicals in product formulations, and the investigation and regulation of soil and groundwater affected by hazardous substances and those related to climate change. These laws and regulations include the Clean Air Act, the Clean Water Act, RCRA, CERCLA, TSCA, DSL, REACH and many other federal, state, provincial, local and international statutes. These laws and regulations often impose strict, retroactive and joint and several liability for the costs of, and damages resulting from, not addressing our, or our

predecessors' past or present facilities and third-party disposal sites. We are currently undertaking remedial activities at a number of our properties and could be subject to future liability as yet unknown, but that could be material.

We have not always been and may not always be in full compliance with all environmental, health and safety laws and regulations in every jurisdiction in which we conduct our business. In addition, if we violate or fail to comply with environmental, health and safety laws (including related to permitting), we could be fined or otherwise sanctioned by regulators, including enjoining or curtailing operations, remedial or corrective measures, installing pollution control equipment, or other actions. We have been and also could in the future be liable for consequences arising out of human exposure to hazardous substances or chemicals of concern relating to our products or operations. Accordingly, we cannot guarantee that we will not be required to make additional expenditures to remain in or to achieve compliance with environmental, health or safety laws or changes in stakeholder preferences or expectations in the future or that any such additional expenditures will not have a material adverse effect on our business, financial condition, results of operations or cash flows. If regulatory permits or registrations are delayed, restricted, or rejected, subsequent operations at our businesses could be delayed or restricted, which could have an adverse effect on our results of operations.

# Our businesses are subject to varying domestic and foreign laws and regulations that may restrict or adversely impact our ability to conduct our business.

Our businesses are subject to varying domestic and foreign laws and regulations that may restrict or adversely impact our ability to conduct our business. These include securities, environmental, health, safety, tax, competition and anti-trust, insurance, service contract and warranty, trade controls, data security, anti-corruption, anti-money laundering, employment and privacy laws and regulations. These laws and regulations change from time to time and thus may result in increased risk and costs to us related to our compliance therewith. From time to time regulators review our compliance with applicable laws. We have not always been, and may not always be, in full compliance with all laws and regulations applicable to our business and, thus enforcement actions, fines and private litigation claims and damages, which could be material, may occur, notwithstanding our belief that we have in place appropriate risk management and compliance programs to mitigate these risks.

# We could be adversely affected by violations of the U.S. Foreign Corrupt Practices Act and similar anti-bribery laws of other countries, as well as trade sanctions administered by the office of Foreign Assets Control and the Department of Commerce.

The U.S. Foreign Corrupt Practices Act and similar anti-bribery laws of other countries generally prohibit companies and their intermediaries from making improper payments to governmental officials or others for the purpose of obtaining or retaining business or for other unfair advantage. Our policies mandate compliance with anti-bribery laws. We operate in many parts of the world that have experienced governmental corruption to some degree and, in certain circumstances, strict compliance with anti-bribery laws may conflict with local customs and practices.

We are required to comply with U.S. regulations on trade sanctions and embargoes administered by the U.S. Department of the Treasury, Office of Foreign Assets Control, the Commerce Department and similar multi-national bodies and governmental agencies worldwide, which are complex and often changing. A violation thereof could subject us to regulatory enforcement actions, including a loss of export privileges and significant civil and criminal penalties and fines.

Although we have internal controls and procedures designed to ensure compliance with these laws, there can be no assurance that our controls and procedures will prevent a violation of these laws. Violations of these laws, or allegations of such violations, could disrupt our business and result in a material adverse effect on our results of operations, financial condition, and cash flows.

# Our operations are subject to the effect of global tax law changes, some of which have been, and may be in the future, retroactive in application.

Our operations are subject to various federal, state, local and foreign tax laws and regulations which govern, among other things, taxes on worldwide income. Any potential tax law changes may, for example, increase applicable tax rates, have retroactive application, or impose stricter compliance requirements in the jurisdictions in which we operate, which could reduce our consolidated net earnings.

In response to, for instance, an economic crisis or recession, governments may revise tax laws, regulations or official interpretations in ways that could have a significant impact on us, including modifications that could, for example, reduce the profits that we can effectively realize from our non-U.S. operations, or that could require costly changes to those operations, or the way in which they are structured. If changes in tax laws, regulations or interpretations were to significantly increase the tax rates on non-U.S. income, our effective tax rate could increase, our profits could be reduced, and if such increases were a result of our status as a U.S. company, could place us at a disadvantage to our non-U.S. competitors if those competitors remain subject to lower local tax rates.

# We could be adversely affected by failure to comply with federal, state and local government procurement regulations and requirements.

We have contracts with and supply product to federal, state and local governmental entities and their contractors, and are required to comply with specific procurement regulations and other requirements relating to those contracts and sales. Requirements in our contracts and those requirements flowed down to us in our capacity as a subcontractor or supplier, although customary in government contracts, may impact our performance and compliance costs. Failure to comply with these regulations and requirements or to make required disclosures under contract could result in reductions of the value of contracts, contract modifications or termination for cause, adverse past performance ratings, actions under a federal or state false claims statutes, suspension or debarment from government contracting or subcontracting for a period of time and the assessment of penalties and fines, any of which could negatively impact our results of operations and financial condition and could have a negative impact on our reputation and ability to procure other government contracts in the future.

#### Item 1B. Unresolved Staff Comments.

Not Applicable.

#### Item 2. Properties.

Our corporate headquarters and a plant and offices for one subsidiary are located on approximately 172 acres, which we own in Medina, Ohio. As of May 31, 2021, our operations occupied a total of approximately 19.0 million square feet, with the majority, approximately 15.0 million square feet, devoted to manufacturing, assembly and storage. Of the approximately 19.0 million square feet occupied, approximately 9.3 million square feet are owned and approximately 9.7 million square feet are occupied under operating leases.

Set forth below is a description, as of May 31, 2021, of our principal facilities which we believe are material to our operations:

| Location                                  | Business/Segment          | Approximate<br>Square Feet Of<br>Floor Space | Leased or<br>Owned |
|---|---------------------------|--|--------------------|
| Hertogenbosch, Netherlands                | Rust-Oleum (Consumer)     | 512,792                                      | Owned              |
| Toronto, Ontario, Canada                  | Tremco (CPG)              | 420,506                                      | Owned              |
| Cacapava, Brazil                          | Euclid (CPG)              | 383,776                                      | Owned              |
| Pleasant Prairie, Wisconsin               | Rust-Oleum (Consumer)     | 261,000                                      | Owned              |
| Fairborn, Ohio                            | Rust-Oleum (Consumer)     | 258,886                                      | Owned              |
| Cleveland, Ohio                           | Day-Glo (SPG)             | 224,624                                      | Owned              |
| LaFayette, Georgia                        | Euclid (CPG)              | 201,109                                      | Owned              |
| Dayton, Nevada                            | Carboline (PCG)           | 184,833                                      | Owned              |
| Cherry Hill, New Jersey                   | Stonhard (PCG)            | 181,680                                      | Owned              |
| Cleveland, Ohio                           | Euclid (CPG)              | 180,378                                      | Owned              |
| Zelem, Belgium                            | Rust-Oleum (Consumer)     | 172,136                                      | Owned              |
| Cleveland, Ohio                           | Tremco (CPG)              | 160,300                                      | Owned              |
| Bodenwoehr, Germany                       | illbruck (CPG)            | 156,184                                      | Owned              |
|   | Carboline (PCG)           |  |                    |
| Vallirana, Spain                          |                           | 155,743                                      | Owned              |
| Coaldale, Alberta, Canada                 | Dryvit (CPG)              | 150,705                                      | Owned              |
| Lierstranda, Norway                       | Carboline (PCG)           | 145,958                                      | Owned              |
| Baltimore, Maryland                       | DAP (Consumer)            | 144,200                                      | Owned              |
| Hagerstown, Maryland                      | Rust-Oleum (Consumer)     | 143,000                                      | Owned              |
| Tipp City, Ohio                           | DAP (Consumer)            | 140,000                                      | Owned              |
| Arkel, Netherlands                        | illbruck (CPG)            | 138,542                                      | Owned              |
| El Marques, Mexico                        | Fibergrate (PCG)          | 136,950                                      | Owned              |
| Attleboro, Massachusetts                  | Rust-Oleum (Consumer)     | 133,650                                      | Owned              |
| Hudson, North Carolina                    | Wood Finishes Group (SPG) | 132,300                                      | Owned              |
| Ellaville, Georgia                        | TCI (SPG)                 | 129,600                                      | Owned              |
| Lake Charles, Louisiana                   | Carboline (PCG)           | 114,287                                      | Owned              |
| Johannesburg, South Africa                | Stonhard (PCG)            | 112,956                                      | Owned              |
| Birtley, United Kingdom                   | Rust-Oleum (Consumer)     | 112,354                                      | Owned              |
| Lesage, West Virginia                     | Rust-Oleum (Consumer)     | 112,000                                      | Owned              |
| Somerset, New Jersey                      | Rust-Oleum (Consumer)     | 110,000                                      | Owned              |
| Bogota, Colombia                          | Euclid (CPG)              | 106,824                                      | Owned              |
| Wigan, Lancashire, United Kingdom         | illbruck (CPG)            | 106,020                                      | Owned              |
| Richmond, Missouri                        | Stonhard (PCG)            | 100,411                                      | Owned              |
| Maple Shade, New Jersey                   | Stonhard (PCG)            | 80,606                                       | Owned              |
| Kirkland, Illinois                        | Euclid (CPG)              | 78,825                                       | Owned              |
| Dallas, Texas                             | DAP (Consumer)            | 74,000                                       | Owned              |
| Medina, Ohio                              | Tremco (CPG)              | 72,300                                       | Owned              |
| Cleveland, Ohio                           | Tremco (CPG)              | 65,810                                       | Owned              |
| Woodlake, California                      | Dryvit (CPG)              | 41,475                                       | Owned              |
| Columbus, Georgia                         | Dryvit (CPG)              | 40,600                                       | Owned              |
| Sand Springs, Oklahoma                    | Dryvit (CPG)              | 36,998                                       | Owned              |
| Twistringen, Germany                      | Alteco (CPG)              | 32,873                                       | Owned              |
| Fort Wayne, Indiana                       | Stonhard (PCG)            | 26,700                                       | Owned              |
| Tultitlan, Mexico                         | Euclid (CPG)              | 20,700                                       | Owned              |
|   | × /                       |  |                    |
| Martinsburg, West Virginia                | Rust-Oleum (Consumer)     | 921,712                                      | Leased             |
| Kenosha, Wisconsin                        | Rust-Oleum (Consumer)     | 850,243                                      | Leased             |
| Cleveland, Ohio                           | Tremco (CPG)              | 498,684                                      | Leased             |
| Fairborn, Ohio                            | Rust-Oleum (Consumer)     | 340,292                                      | Leased             |
| Granby, Quebec, Canada                    | Dryvit (CPG)              | 319,562                                      | Leased             |
| Riverside, California                     | Rust-Oleum (Consumer)     | 309,535                                      | Leased             |
| Vaughan, Ontario, Canada                  | Rust-Oleum (Consumer)     | 272,767                                      | Leased             |
| Baltimore, Maryland                       | DAP (Consumer)            | 244,495                                      | Leased             |
| Columbus, Georgia                         | Dryvit (CPG)              | 146,128                                      | Leased             |
| Elgin, Illinois                           | Profile Foods (SPG)       | 135,490                                      | Leased             |
| Gateshead, Tyne, United Kingdom           | Rust-Oleum (Consumer)     | 135,000                                      | Leased             |
| Garland, Texas                            | DAP (Consumer)            | 130,900                                      | Leased             |
| North Kingstown, Rhode Island             | Dryvit (CPG)              | 120,000                                      | Leased             |
| Burlington, Washington                    | Legend Brands (SPG)       | 113,875                                      | Leased             |
| Lake Charles, Louisiana                   | Carboline (PCG)           | 100,035                                      | Leased             |
| Denver, Colorado                          | Fibergrate (PCG)          | 98,140                                       | Leased             |
| Leicester, Leicestershire, United Kingdom | Tremco (CPG)              | 95,978                                       | Leased             |
| Louisa, Virginia                          | Carboline (PCG)           | 60,000                                       | Leased             |

We lease certain of our properties under long-term leases. Some of these leases provide for increased rent based on an increase in the cost-of-living index. For information concerning our rental obligations, see Note M, "Leases" to the Consolidated Financial Statements. Under many of our leases, we are obligated to pay certain varying insurance costs, utilities, real property taxes and other costs and expenses.

We believe that our manufacturing plants and office facilities are well maintained and suitable for our operations.

#### Item 3. Legal Proceedings.

#### **SEC Investigation and Enforcement Action**

Refer to Note P, "Contingencies and Accrued Losses," to the Consolidated Financial Statements, for further discussion and our evaluation of the above titled matter.

#### **Environmental Matters**

Like other companies participating in similar lines of business, some of our subsidiaries are identified as a "potentially responsible party" under the federal Comprehensive Environmental Response, Compensation and Liability Act and similar local environmental statutes or are participating in the cost of certain clean-up efforts or other remedial actions relating to environmental matters. Our share of such costs to date, however, has not been material and management believes that these environmental proceedings will not have a material adverse effect on our consolidated financial condition or results of operations. See "Item 1— Business — Environmental Matters," in this Annual Report on Form 10-K.

As permitted by Final Rule Release No. 33-10825, "Modernization of Regulation S-K Items 101, 103, and 105," and given the size of our operations, we have elected to adopt a quantitative disclosure threshold for environmental proceedings of \$1 million. As of the date of this filing, we are not aware of any matters that exceed this threshold and meet the definition for disclosure.

Item 4. Mine Safety Disclosures

Not applicable.

#### PART II

#### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The following table presents information about repurchases of RPM International Inc. Common Stock made by us during the fourth quarter of fiscal 2021:

| Period                               | Total Number<br>of Shares<br>Purchased (1) | P  | Average<br>rice Paid<br>Per Share | Total Number<br>of Shares<br>Purchased as<br>Part of Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Dollar Amount<br>that<br>May Yet be<br>Purchased<br>Under the<br>Plans or<br>Programs (2) |
|--------------------------------------|--|----|-----------------------------------|--|--|
| March 1, 2021 through March 31, 2021 | 303,887                                    | \$ | 83.35                             | 303,887  |  |
| April 1, 2021 through April 30, 2021 | 51,704                                     | \$ | 94.28                             |  | _  |
| May 1, 2021 through May 31, 2021     | 9,256                                      | \$ | 93.53                             |  |  |
| Total - Fourth Quarter               | 364,847                                    | \$ | 85.15                             | 303,887  |  |

(1) 60,960 shares of common stock were disposed back to us in satisfaction of tax obligations related to the vesting of restricted stock which was granted under RPM International Inc.'s equity and incentive plans.

(2) The maximum dollar amount that may yet be repurchased under our stock repurchase program was approximately \$419.8 million at May 31, 2021. Refer to Note I, "Stock Repurchase Program," to the Consolidated Financial Statements for further information regarding our stock repurchase program.

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our financial statements include all of our majority-owned and controlled subsidiaries. Investments in less-than-majority-owned joint ventures over which we have the ability to exercise significant influence are accounted for under the equity method. Preparation of our financial statements requires the use of estimates and assumptions that affect the reported amounts of our assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We continually evaluate these estimates, including those related to our allowances for doubtful accounts; reserves for excess and obsolete inventories; allowances for recoverable sales and/or value-added taxes; uncertain tax positions; useful lives of property, plant and equipment; goodwill and other intangible assets; environmental, warranties and other contingent liabilities; income tax valuation allowances; pension plans; and the fair value of financial instruments. We base our estimates on historical experience, our most recent facts and other assumptions that we believe to be reasonable under the circumstances. These estimates form the basis for making judgments about the carrying values of our assets and liabilities. Actual results, which are shaped by actual market conditions, may differ materially from our estimates.

We have identified below the accounting policies and estimates that are the most critical to our financial statements.

#### Goodwill

We test our goodwill balances at least annually, or more frequently as impairment indicators arise, at the reporting unit level. Our annual impairment assessment date has been designated as the first day of our fourth fiscal quarter. Our reporting units have been identified at the component level, which is the operating segment level or one level below our operating segments.

We follow the Financial Accounting Standards Board ("FASB") guidance found in Accounting Standards Codification ("ASC") 350 that simplifies how an entity tests goodwill for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, and whether it is necessary to perform a quantitative goodwill impairment test.

We assess qualitative factors in each of our reporting units that carry goodwill. Among other relevant events and circumstances that affect the fair value of our reporting units, we assess individual factors such as:

- a significant adverse change in legal factors or the business climate;
- an adverse action or assessment by a regulator;
- unanticipated competition;
- a loss of key personnel; and
- a more-likely-than-not expectation that a reporting unit or a significant portion of a reporting unit will be sold or otherwise disposed of.

We assess these qualitative factors to determine whether it is necessary to perform the quantitative goodwill impairment test. The quantitative process is required only if we conclude that it is more likely than not that a reporting unit's fair value is less than its carrying amount. However, we have an unconditional option to bypass a qualitative assessment and proceed directly to performing the quantitative analysis. We applied the quantitative process during our annual goodwill impairment assessments performed during the fourth quarters of fiscal 2021 and 2020 and applied both the qualitative and quantitative processes during our annual goodwill impairment assessment performed during the fourth quarter of fiscal 2019.

In applying the quantitative test, we compare the fair value of a reporting unit to its carrying value. If the calculated fair value is less than the current carrying value, then impairment of the reporting unit exists. Calculating the fair value of a reporting unit requires our use of estimates and assumptions. We use significant judgment in determining the most appropriate method to establish the fair value of a reporting unit. We estimate the fair value of a reporting unit by employing various valuation techniques, depending on the availability and reliability of comparable market value indicators, and employ methods and assumptions that include the application of third-party market value indicators and the computation of discounted future cash flows determined from estimated cashflow adjustments to a reporting unit's annual projected earnings before interest, taxes, depreciation and amortization ("EBITDA"), or adjusted EBITDA, which adjusts for one-off items impacting revenues and/or expenses that are not considered by management to be indicative of ongoing operations. Our fair value estimations may include a combination of value indications from both the market and income approaches, as the income approach considers the future cash flows from a reporting unit's ongoing operations as a going concern, while the market approach considers the current financial environment in establishing fair value.

In the applying the market approach, we use market multiples derived from a set of similar companies. In applying the income approach, we evaluate discounted future cash flows determined from estimated cashflow adjustments to a reporting unit's projected EBITDA. Under this approach, we calculate the fair value of a reporting unit based on the present value of estimated future cash flows. In applying the discounted cash flow methodology utilized in the income approach, we rely on a number of factors, including future business plans, actual and forecasted operating results, and market data. The significant assumptions employed under this method include discount rates; revenue growth rates, including assumed terminal growth rates; and operating margins used to project future cash flows for a reporting unit. The discount rates utilized reflect market-based estimates of capital costs and discount rates adjusted for management's assessment of a market participant's view with respect to other risks associated with the projected cash flows of the individual reporting unit. Our estimates are based upon assumptions we believe to be reasonable, but which by nature are uncertain and unpredictable.

#### Changes in the Composition of Reporting Units in Fiscal 2020

On June 1, 2019, the composition of our reportable segments was revised. Prior to implementing the revised segment reporting structure beginning in fiscal 2020, our previously disclosed Industrial segment comprised two operating segments, the CPG operating segment and the PCG operating segment. Each of these operating segments comprised several reporting units, all of which were tested during the annual goodwill impairment tests during the fourth quarter of fiscal 2019, 2020 and 2021.

Also, in connection with our Map to Growth, we realigned certain businesses and management structure within our SPG segment. As such, our former Wood Finishes Group reporting unit was split into two separate reporting units: Guardian and Wood Finishes Group. Additionally, our former Kop-Coat Group reporting unit was split into two reporting units: Kop-Coat Industrial Protection Products and Kop-Coat Group. We performed an interim goodwill impairment test for each of the new reporting units upon the change in reportable segments, business realignment and management structure using a quantitative assessment. We concluded that the estimated fair values exceeded the carrying values for these new reporting units, and accordingly, no indications of impairment were identified as a result of these changes during the first quarter of fiscal 2020.

#### Conclusion on Annual Goodwill Impairment Tests

As a result of the annual impairment assessments performed for fiscal 2021, 2020 and 2019, there were no goodwill impairments.

### **Other Long-Lived Assets**

We assess identifiable, amortizable intangibles and other long-lived assets for impairment whenever events or changes in facts and circumstances indicate the possibility that the carrying values of these assets may not be recoverable over their estimated remaining useful lives. Factors considered important in our assessment, which might trigger an impairment evaluation, include the following:

- significant under-performance relative to historical or projected future operating results;
- significant changes in the manner of our use of the acquired assets;
- significant changes in the strategy for our overall business; and
- significant negative industry or economic trends.

Measuring a potential impairment of amortizable intangibles and other long-lived assets requires the use of various estimates and assumptions, including the determination of which cash flows are directly related to the assets being evaluated, the respective useful lives over which those cash flows will occur and potential residual values, if any. If we determine that the carrying values of these assets may not be recoverable based upon the existence of one or more of the above-described indicators or other factors, any impairment amounts would be measured based on the projected net cash flows expected from these assets, including any net cash flows related to eventual disposition activities. The determination of any impairment losses would be based on the best information available, including internal estimates of discounted cash flows; market participant assumptions; quoted market prices, when available; and independent appraisals, as appropriate, to determine fair values. Cash flow estimates would be based on our historical experience and our internal business plans, with appropriate discount rates applied.

Additionally, we test all indefinite-lived intangible assets for impairment at least annually during our fiscal fourth quarter. We follow the guidance provided by ASC 350 that simplifies how an entity tests indefinite-lived intangible assets for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount before applying traditional quantitative tests. We applied both qualitative and quantitative processes during our annual indefinite-lived intangible asset impairment assessments performed during the fourth quarters of fiscal 2021, 2020 and 2019.

The annual impairment assessment involves estimating the fair value of each indefinite-lived asset and comparing it with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, we record an impairment loss equal to the difference. Calculating the fair value of the indefinite-lived assets requires our significant use of estimates and assumptions. We estimate the fair values of our intangible assets by applying a relief-from-royalty calculation, which includes discounted future cash flows related to each of our intangible asset's projected revenues. In applying this methodology, we rely on a number of factors, including actual and forecasted revenues and market data.

Our required annual impairment test of each of our indefinite-lived intangible assets performed during fiscal 2021, 2020 and 2019 did not result in an impairment charge.

Although no impairment charge was recorded during these periods related to the annual impairment test, we did record intangible impairment charges in fiscal 2020 and 2019. In fiscal 2020, in connection with Map to Growth, we recorded an impairment charge of \$4.0 million included in restructuring expense in our Consumer reportable segment for impairment losses on indefinite-lived trade names. In fiscal 2019, we recorded an impairment charge of \$4.2 million, of which, \$2.0 million was recorded by our CPG reportable segment for impairment losses on indefinite-lived trade names and approximately \$2.2 million was recorded by our SPG reportable segment for impairment losses on definite-lived customer-related intangibles. Refer to Note C "Goodwill and Other Intangible Assets" for additional details on these indefinite-lived intangible asset impairment charges.

#### **Income Taxes**

Our provision for income taxes is calculated using the asset and liability method, which requires the recognition of deferred income taxes. Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and certain changes in valuation allowances. We provide valuation allowances against deferred tax assets if, based on available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

In determining the adequacy of valuation allowances, we consider cumulative and anticipated amounts of domestic and international earnings or losses of the appropriate character, anticipated amounts of foreign source income, as well as the anticipated taxable income resulting from the reversal of future taxable temporary differences. We intend to maintain any recorded valuation allowances until sufficient positive evidence (for example, cumulative positive foreign earnings or capital gain income) exists to support a reversal of the tax valuation allowances.

Further, at each interim reporting period, we estimate an effective income tax rate that is expected to be applicable for the full year. Significant judgment is involved regarding the application of global income tax laws and regulations and when projecting the jurisdictional mix of income. Additionally, interpretation of tax laws, court decisions or other guidance provided by taxing authorities influences our estimate of the effective income tax rates. As a result, our actual effective income tax rates and related income tax liabilities. Any resulting differences are recorded in the period they become known.

Additionally, our operations are subject to various federal, state, local and foreign tax laws and regulations that govern, among other things, taxes on worldwide income. The calculation of our income tax expense is based on the best information available, including the application of currently enacted income tax laws and regulations, and involves our significant judgment. The actual income tax liability for each jurisdiction in any year can ultimately be determined, in some instances, several years after the financial statements have been published.

We also maintain accruals for estimated income tax exposures for many different jurisdictions. Tax exposures are settled primarily through the resolution of audits within each tax jurisdiction or the closing of a statute of limitation. Tax exposures and actual income tax liabilities can also be affected by changes in applicable tax laws, retroactive tax law changes or other factors, which may cause us to believe revisions of past estimates are appropriate. Although we believe that appropriate liabilities have been recorded for our income tax exposures, actual results may differ materially from our estimates.

#### Contingencies

We are party to various claims and lawsuits arising in the normal course of business. Although we cannot precisely predict the amount of any liability that may ultimately arise with respect to any of these matters, we record provisions when we consider the liability probable and estimable. Our provisions are based on historical experience and legal advice, reviewed quarterly and adjusted according to developments. In general, our accruals, including our accruals for environmental and warranty liabilities, discussed further below, represent the best estimate of a range of probable losses. Estimating probable losses requires the analysis of multiple factors that often depend on judgments about potential actions by third parties, such as regulators, courts, and state and federal legislatures. Changes in the amounts of our loss provisions, which can be material, affect our Consolidated Statements of Income. To the extent there is a reasonable possibility that potential losses could exceed the amounts already accrued, we believe that the amount of any such additional loss would be immaterial to our results of operations, liquidity and consolidated financial position. We evaluate our accruals at the end of each quarter, or sometimes more frequently, based on available facts, and may revise our estimates in the future based on any new information that becomes available.

Our environmental-related accruals are similarly established and/or adjusted as more information becomes available upon which costs can be reasonably estimated. Actual costs may vary from these estimates because of the inherent uncertainties involved, including the identification of new sites and the development of new information about contamination. Certain sites are still being investigated; therefore, we have been unable to fully evaluate the ultimate costs for those sites. As a result, accruals have not been estimated for certain of these sites and costs may ultimately exceed existing estimated accruals for other sites. We have received indemnities for potential environmental issues from purchasers of certain of our properties and businesses and from sellers of some of the properties or businesses we have acquired. If the indemnifying party fails to, or becomes unable to, fulfill its obligations under those agreements, we may incur environmental costs in addition to any amounts accrued, which may have a material adverse effect on our financial condition, results of operations or cash flows.

We offer warranties on many of our products, as well as long-term warranty programs at certain of our businesses, and thus have established corresponding warranty liabilities. Warranty expense is impacted by variations in local construction practices, installation conditions, and geographic and climate differences. Although we believe that appropriate liabilities have been recorded for our warranty expense, actual results may differ materially from our estimates.

#### **Pension and Postretirement Plans**

We sponsor qualified defined benefit pension plans and various other nonqualified postretirement plans. The qualified defined benefit pension plans are funded with trust assets invested in a diversified portfolio of debt and equity securities and other investments. Among other factors, changes in interest rates, investment returns and the market value of plan assets can (i) affect the level of plan funding, (ii) cause volatility in the net periodic pension cost and (iii) increase our future contribution requirements. A significant decrease in investment returns or the market value of plan assets or a significant decrease in interest rates could increase our net periodic pension costs and adversely affect our results of operations. A significant increase in our contribution requirements with respect to our qualified defined benefit pension plans could have an adverse impact on our cash flow.

Changes in our key plan assumptions would impact net periodic benefit expense and the projected benefit obligation for our defined benefit and various postretirement benefit plans. Based upon May 31, 2021 information, the following tables reflect the impact of a 1% change in the key assumptions applied to our defined benefit pension plans in the United States and internationally:

|  | U.S. |                   |    |            | International |             |    |            |
|--|------|-------------------|----|------------|---------------|-------------|----|------------|
|  | 1%   | 1% Increase 1% De |    | 6 Decrease |               | 1% Increase |    | 6 Decrease |
| (In millions)  |      |                   |    |            |               |             |    |            |
| Discount Rate  |      |                   |    |            |               |             |    |            |
| Increase (decrease) in expense in FY 2021            | \$   | (5.4)             | \$ | 6.6        | \$            | (1.6)       | \$ | 1.4        |
| Increase (decrease) in obligation as of May 31, 2021 | \$   | (68.3)            | \$ | 81.5       | \$            | (31.2)      | \$ | 40.6       |
| Expected Return on Plan Assets                       |      |                   |    |            |               |             |    |            |
| Increase (decrease) in expense in FY 2021            | \$   | (4.7)             | \$ | 4.7        | \$            | (1.9)       | \$ | 1.9        |
| Increase (decrease) in obligation as of May 31, 2021 |      | N/A               |    | N/A        |               | N/A         |    | N/A        |
| Compensation Increase                                |      |                   |    |            |               |             |    |            |
| Increase (decrease) in expense in FY 2021            | \$   | 6.2               | \$ | (5.7)      | \$            | 1.1         | \$ | (0.9)      |
| Increase (decrease) in obligation as of May 31, 2021 | \$   | 31.5              | \$ | (28.1)     | \$            | 6.6         | \$ | (5.8)      |

Based upon May 31, 2021 information, the following table reflects the impact of a 1% change in the key assumptions applied to our various postretirement health care plans:

|  | U.S. |         |             |    | International |    |          |  |
|--|------|---------|-------------|----|---------------|----|----------|--|
|  | 1% I | ncrease | 1% Decrease | 1% | Increase      | 1% | Decrease |  |
| (In millions)  |      |         |             |    |               |    |          |  |
| Discount Rate  |      |         |             |    |               |    |          |  |
| Increase (decrease) in expense in FY 2021            | \$   | -       | \$ -        | \$ | (1.1)         | \$ | 0.3      |  |
| Increase (decrease) in obligation as of May 31, 2021 | \$   | (0.2)   | \$ 0.2      | \$ | (6.5)         | \$ | 7.6      |  |

#### **BUSINESS SEGMENT INFORMATION**

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings, roofing systems, flooring solutions, sealants, cleaners and adhesives. We manage our portfolio by organizing our businesses and product lines into four reportable segments as outlined below, which also represent our operating segments. Within each operating segment, we manage product lines and businesses which generally address common markets, share similar economic characteristics, utilize similar technologies and can share manufacturing or distribution capabilities. Our four operating segments represent components of our business for which separate financial information is available that is utilized on a regular basis by our chief operating decision maker in determining how to allocate the assets of the company and evaluate performance. These four operating segments are each managed by an operating segment manager, who is responsible for the day-to-day operating decisions and performance evaluation of the operating segment's underlying businesses. We evaluate the profit performance of our segments primarily based on income before income taxes, but also look to earnings (loss) before interest and taxes ("EBIT"), and/or adjusted EBIT, as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations.

Our CPG reportable segment products are sold throughout North America and also account for the majority of our international sales. Our construction product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Products and services within this reportable segment include construction sealants and adhesives, coatings and chemicals, roofing systems, concrete admixture and repair products, building envelope solutions, insulated cladding, flooring systems, and weatherproofing solutions.

Our PCG reportable segment products are sold throughout North America, as well as internationally, and are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Products and services within this reportable segment include high-performance flooring solutions, corrosion control and fireproofing coatings, infrastructure repair systems, fiberglass reinforced plastic gratings and drainage systems.

Our Consumer reportable segment manufactures and markets professional use and do-it-yourself ("DIY") products for a variety of mainly consumer applications, including home improvement and personal leisure activities. Our Consumer reportable segment's major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe and other parts of the world. Our Consumer reportable segment products are primarily sold directly to mass merchandisers, home improvement centers, hardware stores, paint stores, craft shops and through distributors. The Consumer reportable segment offers products that include specialty, hobby and professional paints; caulks; adhesives; cleaners, sandpaper and other abrasives; silicone sealants and wood stains.

Our SPG reportable segment products are sold throughout North America and a few international locations, primarily in Europe. Our SPG product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The SPG reportable segment offers products that include industrial cleaners, restoration services equipment, colorants, nail enamels, exterior finishes, edible coatings and specialty glazes for pharmaceutical and food industries, and other specialty original equipment manufacturer ("OEM") coatings.

In addition to our four reportable segments, there is a category of certain business activities and expenses, referred to as corporate/other, that does not constitute an operating segment. This category includes our corporate headquarters and related administrative expenses, results of our captive insurance companies, gains or losses on the sales of certain assets and other expenses not directly associated with any reportable segment. Assets related to the corporate/other category consist primarily of investments, prepaid expenses and headquarters' property and equipment. These corporate and other assets and expenses reconcile reportable segment data to total consolidated income before income taxes and identifiable assets.

We reflect income from our joint ventures on the equity method, and receive royalties from our licensees.

The following table reflects the results of our reportable segments consistent with our management philosophy, and represents the information we utilize, in conjunction with various strategic, operational and other financial performance criteria, in evaluating the performance of our portfolio of product lines.

### **SEGMENT INFORMATION**

| (In thousands)                     |    |           |    |                                       |    |           |
|------------------------------------|----|-----------|----|---------------------------------------|----|-----------|
| Year Ended May 31,<br>Net Sales    |    | 2021      |    | 2020                                  |    | 2019      |
| CPG Segment                        | \$ | 2,076,565 | \$ | 1,880,105                             | \$ | 1,899,744 |
| PCG Segment                        | 3  | 1,028,456 | φ  | 1,080,701                             | φ  | 1,136,119 |
| Consumer Segment                   |    | 2,295,277 |    | 1,945,220                             |    | 1,858,453 |
| SPG Segment                        |    | 705,990   |    | 600,968                               |    | 670,235   |
| Total                              | \$ | 6,106,288 | \$ | 5,506,994                             | \$ | 5,564,551 |
| Income Before Income Taxes (a)     | ψ  | 0,100,200 | ψ  | 5,500,774                             | Ψ  | 5,504,551 |
| CPG Segment                        |    |           |    |                                       |    |           |
| Income Before Income Taxes (a)     | \$ | 291,773   | \$ | 209,663                               | \$ | 178,823   |
| Interest (Expense), Net (b)        | ψ  | (8,030)   | φ  | (8,265)                               | φ  | (8,334)   |
| EBIT (c)                           | \$ | 299,803   | \$ | 217,928                               | \$ | 187,157   |
|                                    | φ  | 299,805   | ψ  | 217,928                               | ψ  | 107,137   |
| PCG Segment                        |    |           |    |                                       |    |           |
| Income Before Income Taxes (a)     | \$ | 90,687    | \$ | 102,345                               | \$ | 77,388    |
| Interest Income (Expense), Net (b) |    | 128       |    | 18                                    |    | (481)     |
| EBIT (c)                           | \$ | 90,559    | \$ | 102,327                               | \$ | 77,869    |
|                                    |    |           |    | · · · · · · · · · · · · · · · · · · · |    | ,         |
| Consumer Segment                   |    |           |    |                                       |    |           |
| Income Before Income Taxes (a)     | \$ | 354,789   | \$ | 198,024                               | \$ | 217,448   |
| Interest (Expense), Net (b)        |    | (242)     |    | (272)                                 |    | (538)     |
| EBIT (c)                           | \$ | 355,031   | \$ | 198,296                               | \$ | 217,986   |
|                                    |    |           |    |                                       |    |           |
| SPG Segment                        |    |           |    |                                       |    |           |
| Income Before Income Taxes (a)     | \$ | 108,242   | \$ | 57,933                                | \$ | 86,018    |
| Interest Income (Expense), Net (b) |    | (284)     |    | (62)                                  |    | 425       |
| EBIT (c)                           | \$ | 108,526   | \$ | 57,995                                | \$ | 85,593    |
|                                    |    |           |    |                                       |    |           |
| Corporate/Other                    |    |           |    |                                       |    |           |
| (Loss) Before Income Taxes (a)     | \$ | (177,053) | \$ | (160,201)                             | \$ | (219,832) |
| Interest (Expense), Net (b)        |    | (32,522)  |    | (82,683)                              |    | (92,734)  |
| EBIT (c)                           | \$ | (144,531) | \$ | (77,518)                              | \$ | (127,098) |
|                                    |    |           |    |                                       |    |           |
| Consolidated                       |    |           |    |                                       |    |           |
| Net Income                         | \$ | 503,500   | \$ | 305,082                               | \$ | 267,687   |
| Add: (Provision) for Income Taxes  |    | (164,938) |    | (102,682)                             |    | (72,158)  |
| Income Before Income Taxes (a)     |    | 668,438   |    | 407,764                               |    | 339,845   |
| Interest (Expense)                 |    | (85,400)  |    | (101,003)                             |    | (102,392) |
| Investment Income, Net             |    | 44,450    |    | 9,739                                 |    | 730       |
| EBIT (c)                           | \$ | 709,388   | \$ | 499,028                               | \$ | 441,507   |

(a) The presentation includes a reconciliation of Income (Loss) Before Income Taxes, a measure defined by Generally Accepted Accounting Principles ("GAAP") in the United States, to EBIT.

(b) Interest (expense), net includes the combination of interest (expense) and investment income, net.

(c) EBIT is a non-GAAP measure, and is defined as earnings (loss) before interest and taxes. We evaluate the profit performance of our segments based on income before income taxes, but also look to EBIT, or adjusted EBIT, as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations. We believe EBIT is useful to investors for this purpose as well, using EBIT as a metric in their investment decisions. EBIT should not be considered

an alternative to, or more meaningful than, income before income taxes as determined in accordance with GAAP, since EBIT omits the impact of interest in determining operating performance, which represent items necessary to our continued operations, given our level of indebtedness. Nonetheless, EBIT is a key measure expected by and useful to our fixed income investors, rating agencies and the banking community, all of whom believe, and we concur, that this measure is critical to the capital markets' analysis of our segments' core operating performance. We also evaluate EBIT because it is clear that movements in EBIT impact our ability to attract financing. Our underwriters and bankers consistently require inclusion of this measure in offering memoranda in conjunction with any debt underwriting or bank financing. EBIT may not be indicative of our historical operating results, nor is it meant to be predictive of potential future results.

#### **RESULTS OF OPERATIONS**

The following discussion includes a comparison of Results of Operations and Liquidity and Capital Resources for the years ended May 31, 2021 and 2020. For comparisons of the years ended May 31, 2020 and 2019, see Management's Discussion and Analysis of Financial Condition and Results of Operations in Part II, Item 7 of the Company's Annual Report on Form 10-K for the fiscal year ended May 31, 2020 as filed on July 27, 2020.

#### Net Sales

|                                   | F    | fiscal year ei | ıded | May 31, |                 |                      |                       |  |
|-----------------------------------|------|----------------|------|---------|-----------------|----------------------|-----------------------|--|
| (in millions, except percentages) | 2021 |                | 2020 |         | Total<br>Growth | Organic<br>Growth(1) | Acquisition<br>Growth | Foreign<br>Currency<br>Exchange Impact |
| CPG Segment                       | \$   | 2,076.5        | \$   | 1,880.1 | 10.4%           | 9.5%                 |                       | 0.9%                                   |
| PCG Segment                       |      | 1,028.5        |      | 1,080.7 | -4.8%           | -6.8%                | 0.7%                  | 1.3%                                   |
| Consumer Segment                  |      | 2,295.3        |      | 1,945.2 | 18.0%           | 13.3%                | 3.8%                  | 0.9%                                   |
| SPG Segment                       |      | 706.0          |      | 601.0   | 17.5%           | 13.9%                | 2.3%                  | 1.3%                                   |
| Consolidated                      | \$   | 6,106.3        | \$   | 5,507.0 | 10.9%           | 8.1%                 | 1.8%                  | 1.0%                                   |

(1) Organic growth includes the impact of price and volume.

Our CPG segment experienced organic growth driven mainly by market share gains in our construction technologies, led by our insulated concrete form business. In addition, we continued to gain share in our roofing business with innovation and new product releases. Additionally, our commercial sealants and concrete admixture businesses gained market share from our peers and experienced sales increases during fiscal 2021 from distributors who did not order in April and May of the prior fiscal year, due to Covid lockdown restrictions.

Our PCG segment experienced organic declines during the period as restrictions associated with the Covid pandemic impacted the ability of contractors to gain access to the facilities of our end customers. Furthermore, our customers in the energy sector are facing poor economic conditions, which was causing deferrals in industrial maintenance spending. The segment was particularly challenged in emerging markets and in international markets due to severe lockdown restrictions as a result of the Covid pandemic.

Our Consumer segment experienced significant organic growth resulting from a combination of distribution gains and higher DIY demand as consumers are spending more time at home during Covid shutdowns. In addition, growth in our cleaning product businesses contributed to sales growth for the current year.

Our SPG segment experienced strong demand for our businesses serving the cleaning and disinfecting, furniture, outdoor recreational equipment and OEM markets, as well as strong demand for our restoration equipment business as a result of extreme weather events in North America. Additionally, sales of our industrial wood protection products increased during the year, a result of a stronger residential market, which has driven demand for lumber, furniture and cabinets in the United States.

*Gross Profit Margin* Our consolidated gross profit margin of 39.4% of net sales for fiscal 2021 compares to a consolidated gross profit margin of 38.0% for the comparable period a year ago. This gross profit increase of approximately 1.4% of net sales resulted primarily from a combination of MAP to Growth savings, which include plant consolidations and improved operating discipline, as well as raw material savings due to our centralized procurement initiatives, increases in selling prices and the favorable impact of leveraging from higher sales volume versus the same period a year ago.

Overall, raw material costs were slightly deflationary through the third quarter of fiscal 2021. As indicated previously, several macroeconomic factors resulted in inflation on certain key product categories in the fourth quarter of fiscal 2021. We expect that these increased costs will be reflected in our results more significantly during fiscal 2022, especially in the first half of the year. We plan to offset these increased costs with commensurate increases in selling prices. Furthermore, we have received "force majeure"

notifications from many of our major material suppliers, which may impact our ability to timely meet customer demand in certain of our businesses and across certain product categories.

The macroeconomic factors identified above include, but are not limited to, the following: (i) supplier refineries operating less due to low gasoline and jet fuel demand; (ii) significant weather events which have disrupted our supply chain, such as the historic winter storm in February 2021, which impacted significant portions of the United States; (iii) intermittent supplier plant shutdowns as a result of the Covid pandemic; (iv) significant worldwide demand during the Covid pandemic for key items such as packaging, solvents, and chemicals used in cleaning products; (v) availability of transportation and fluctuating costs to transport products; and (vi) high global demand as markets reopen and economic stimulus drives growth.

*Selling, General and Administrative ("SG&A") Expenses* Our consolidated SG&A expense increased by approximately \$115.4 million during fiscal 2021 versus fiscal 2020, but decreased to 27.3% of net sales for fiscal 2021 from 28.1% of net sales for fiscal 2020. During fiscal 2021, we continued our MAP to Growth and have generated incremental savings within SG&A of approximately \$24.0 million. Additional SG&A expense incurred from companies recently acquired was approximately \$20.5 million during fiscal 2021.

Our CPG segment SG&A was approximately \$9.3 million higher for fiscal 2021 versus fiscal 2020 mainly due to higher commission expense associated with higher roofing sales, which more than offset the incremental MAP to Growth savings generated during the year. As a percentage of net sales, SG&A decreased by 240 basis points ("bps") due to increased sales volumes, the incremental MAP to Growth savings and a reduction in discretionary spending when compared to the prior year.

Our PCG segment SG&A was approximately \$0.2 million lower for fiscal 2021 versus fiscal 2020 but increased by 140 bps as a percentage of net sales, mainly due to the unfavorable deleveraging impact resulting from the decrease in sales year over year. The decrease in SG&A was primarily attributable to incremental MAP to Growth savings, offset somewhat by the additional SG&A generated from companies recently acquired, which totaled approximately \$2.1 million.

Our Consumer segment SG&A increased by approximately \$45.1 million during fiscal 2021 versus fiscal 2020, but decreased by 150 bps as a percentage of net sales. The year-over year increase in SG&A was primarily attributable to increases in distribution costs and incentive compensation costs as a result of higher volume, offset somewhat by a reduction in discretionary spending during the period. There were also increases in advertising and promotional expense. Lastly, a recent acquisition contributed approximately \$16.0 million of additional SG&A expense during the current period.

Our SPG segment SG&A was approximately \$0.3 million higher during fiscal 2021 versus fiscal 2020, but decreased by 430 bps as a percentage of sales, driven mainly by the 17.5% sales growth in the current year. The increase in SG&A expense is mainly attributable to increased compensation expense as well recent acquisitions, which generated additional SG&A expense of \$2.4 million. These increases were partially offset by incremental MAP to Growth savings and reduced discretionary spending.

SG&A expenses in our corporate/other category of \$132.4 million during fiscal 2021 increased by \$60.7 million from \$71.7 million recorded during fiscal 2020. The prior year was impacted by the pandemic's onset, when we experienced lower medical expenses and incentive reversals. By contrast, in the current year we experienced higher insurance costs due to property claims and business interruptions caused by hurricanes and winter storm Uri, as well as higher incentives tied to improved performance.

The following table summarizes the retirement-related benefit plans' impact on income before income taxes for the fiscal years ended May 31, 2021 and 2020, as this activity has a significant impact on our SG&A expense:

|   | ]  |        |            |            |
|---|----|--------|------------|------------|
| (in millions)   |    | 2021   | 2020       | Change     |
| Service cost  | \$ | 52.8   | \$<br>46.5 | \$<br>6.3  |
| Interest cost   |    | 21.9   | 26.5       | (4.6)      |
| Expected return on plan assets                            |    | (40.4) | (41.4)     | 1.0        |
| Amortization of:  |    |        |            |            |
| Prior service (credit)                                    |    | (0.3)  | (0.3)      | -          |
| Net actuarial losses recognized                           |    | 33.0   | 21.1       | 11.9       |
| Curtailment/settlement losses                             |    | 0.4    | <br>0.1    | <br>0.3    |
| Total Net Periodic Pension & Postretirement Benefit Costs | \$ | 67.4   | \$<br>52.5 | \$<br>14.9 |

We expect that pension and postretirement expense will fluctuate on year-to-year basis, depending upon the investment performance of plan assets and potential changes in interest rates, both of which are difficult to predict in light of the lingering macroeconomic uncertainties associated with Covid, but which may have a material impact on our consolidated financial results in the future. A decrease of 1% in the discount rate or the expected return on plan assets assumptions would result in \$8.3 million and \$6.6 million higher expense, respectively. The assumptions and estimates used to determine the discount rate and expected return on plan assets are more fully described in Note N, "Pension Plans," and Note O, "Postretirement Benefits," to our Consolidated Financial Statements. Further discussion and analysis of the sensitivity surrounding our most critical assumptions under our pension and postretirement plans is discussed above in "Critical Accounting Policies and Estimates — Pension and Postretirement Plans."

### **Restructuring Expense**

|  | 1  | Fiscal year ended May 31, |         |  |  |  |  |  |  |
|--|----|---------------------------|---------|--|--|--|--|--|--|
| (in millions)                            | 20 | )21                       | 2020    |  |  |  |  |  |  |
| Severance and benefit costs              | \$ | 9.4 9                     | 5 19.7  |  |  |  |  |  |  |
| Facility closure and other related costs |    | 8.0                       | 8.6     |  |  |  |  |  |  |
| Other restructuring costs                |    | 0.7                       | 4.8     |  |  |  |  |  |  |
| Total Restructuring Costs                | \$ | 18.1                      | \$ 33.1 |  |  |  |  |  |  |

These charges are associated with closures of certain facilities as well as the elimination of duplicative headcount and infrastructure associated with certain of our businesses and are the result of the continued implementation of our MAP to Growth, which focuses upon strategic shifts in operations across our entire business.

Our current expectation of future additional restructuring costs is summarized in the table below.

| (in millions)                            | May 31,<br>021 |
|--|----------------|
| Severance and benefit costs              | \$<br>2.1      |
| Facility closure and other related costs | 5.2            |
| Other restructuring costs                | <br>-          |
| Future Expected Restructuring Costs      | \$<br>7.3      |

We previously expected these charges to be incurred by the end of calendar year 2020, upon which we expected to achieve an annualized pretax savings of approximately \$290 million per year. However, the disruption caused by the outbreak of the Covid pandemic delayed the finalization of our MAP to Growth past the original target completion date of December 31, 2020. We utilized the remainder of fiscal 2021 to drive toward achieving the goals originally set forth in our MAP to Growth. On May 31, 2021, we formally concluded our MAP to Growth. However, certain of these projects will not be finalized until fiscal 2022 and we expect to continue to recognize restructuring expense throughout fiscal 2022, as projects related to our MAP to Growth are executed and completed.

Despite the delay in finalizing our MAP to Growth past the original target completion date, we have exceeded our annualized pretax savings goal of approximately \$290 million and made substantial progress on our \$230 million working capital improvement goal by May 31, 2021. See Note B, "Restructuring," to the Consolidated Financial Statements, for further details surrounding our MAP to Growth.

*Goodwill and Other Intangible Asset Impairments* During fiscal 2021, we did not record an impairment charge, as compared to \$4.0 million of losses recorded during fiscal 2020, which was classified in restructuring expense within our Consumer reportable segment. The impairment charge in fiscal 2020 was recorded as a result of a decision to exit an unprofitable business and abandon a tradename in connection with MAP to Growth. For additional information, refer to Note C, "Goodwill and Other Intangible Assets," to the Consolidated Financial Statements.

#### Interest Expense

|                                   | Fiscal year ended May 31, |       |    |       |  |  |  |  |  |  |
|-----------------------------------|---------------------------|-------|----|-------|--|--|--|--|--|--|
| (in millions, except percentages) | 202                       | 21    |    | 2020  |  |  |  |  |  |  |
| Interest expense                  | \$                        | 85.4  | \$ | 101.0 |  |  |  |  |  |  |
| Average interest rate (a)         |                           | 3.30% |    | 3.73% |  |  |  |  |  |  |

(a) The interest rate decrease was a result of lower market rates on the variable cost borrowings.

| Non-acquisition-related average borrowings | 8  | nge in interest<br>expense |  |  |
|--|----|----------------------------|--|--|
| Acquisition-related borrowings             | \$ | 1.8                        |  |  |
| Non-acquisition-related average borrowings |    | (8.9)                      |  |  |
| Change in average interest rate            |    | (8.5)                      |  |  |
| Total Change in Interest Expense           | \$ | (15.6)                     |  |  |

#### Investment (Income), Net

|                                  | <br>Fiscal year ended May 31, |     |       |  |  |  |  |  |  |  |
|----------------------------------|-------------------------------|-----|-------|--|--|--|--|--|--|--|
| (in millions)                    | 2021                          | 202 | 0     |  |  |  |  |  |  |  |
| Dividend & interest (income)     | \$<br>(5.7)                   | \$  | (8.1) |  |  |  |  |  |  |  |
| (Gains) on marketable securities | (38.8)                        |     | (1.6) |  |  |  |  |  |  |  |
| Investment (Income), Net         | \$<br>(44.5)                  | \$  | (9.7) |  |  |  |  |  |  |  |

#### Income Before Income Taxes ("IBT")

| Income Defore Income Tuxes ( IDT ) | Fiscal year ended May 31, |                |    |         |                |  |  |  |
|------------------------------------|---------------------------|----------------|----|---------|----------------|--|--|--|
| (in millions, except percentages)  | 2021                      | % of net sales |    | 2020    | % of net sales |  |  |  |
| CPG Segment                        | \$<br>291.8               | 14.1%          | \$ | 209.7   | 11.2%          |  |  |  |
| PCG Segment                        | 90.7                      | 8.8%           |    | 102.3   | 9.5%           |  |  |  |
| Consumer Segment                   | 354.8                     | 15.5%          |    | 198.0   | 10.2%          |  |  |  |
| SPG Segment                        | 108.2                     | 15.3%          |    | 57.9    | 9.6%           |  |  |  |
| Non-Op Segment                     | (177.1)                   |                |    | (160.1) |                |  |  |  |
| Consolidated                       | \$<br>668.4               |                | \$ | 407.8   |                |  |  |  |

Our CPG segment results reflect higher selling prices, MAP to Growth savings and the favorable leverage of sales volume increases. Our PCG segment results reflect the impact of the Covid pandemic restrictions, challenges in the energy sector, as well as emerging markets. Our Consumer segment results reflect the large increase in sales and related volume leveraging impact on margins, along with savings from our MAP to Growth. Our SPG segment results reflect sales increases in our restoration equipment, furniture, industrial wood protection products, cleaning and disinfecting, outdoor recreational equipment, food and OEM businesses, in addition to savings from our MAP to Growth and other cost cutting measures.

*Income Tax Rate* The effective income tax rate was 24.7% for fiscal 2021 compared to an effective income tax rate of 25.2% for fiscal 2020. Refer to Note H, "Income Taxes," to the Consolidated Financial Statements for the components of the effective income tax rates.

#### Net Income

|  | Fiscal year ended May 31, |       |                   |    |       |                |  |  |
|--|---------------------------|-------|-------------------|----|-------|----------------|--|--|
| (in millions, except percentages and per share amounts)        |                           | 2021  | % of net<br>sales |    | 2020  | % of net sales |  |  |
| Net income   | \$                        | 503.5 | 8.2%              | \$ | 305.1 | 5.5%           |  |  |
| Net income attributable to RPM International Inc. stockholders |                           | 502.6 | 8.2%              |    | 304.4 | 5.5%           |  |  |
| Diluted earnings per share                                     |                           | 3.87  |                   |    | 2.34  |                |  |  |

### LIQUIDITY AND CAPITAL RESOURCES

#### **Operating Activities**

Approximately \$766.2 million of cash was provided by operating activities during fiscal 2021, compared with \$549.9 million of cash provided by operating activities during fiscal 2020. The net change in cash from operations includes the change in net income, which increased by \$198.4 million year over year.

The change in accounts receivable during fiscal 2021 provided approximately \$170.7 million less cash than fiscal 2020. This resulted from the timing of sales, which dipped sharply in the fourth quarter of last year, but rebounded sharply during fiscal 2021. Days sales outstanding ("DSO") at May 31, 2021 decreased to 62.2 days from 66.3 days at May 31, 2020. All of our reportable segments achieved decreases in DSO during the current year, which reflect prior MAP to Growth efforts to rationalize businesses as a result of changes in market strategy.

During fiscal 2021, we spent approximately \$90.1 million more cash for inventory compared to our spending during fiscal 2020. This resulted from efforts to reduce inventory days on hand, which were offset by higher raw material costs and increased demand from our businesses as Covid restrictions begin to lift throughout the world. Days inventory outstanding ("DIO") at May 31, 2021 decreased slightly to 80.3 days from 80.6 days at May 31, 2020.

The change in accounts payable during fiscal 2021 used approximately \$178.5 million less cash than during fiscal 2020. Days payables outstanding ("DPO") increased by approximately 8.8 days from 81.1 days at May 31, 2020 to 89.9 days at May 31, 2021. The longer DPO is a direct result of moving toward a center-led procurement process that includes negotiating modified payment terms. Cash provided from operations, along with the use of available credit lines, as required, remain our primary sources of liquidity.

The change in other accrued liabilities during fiscal 2021 used approximately \$66.7 million less cash than during fiscal 2020 due principally to the increase in customer rebate accruals. Additionally, certain government entities located where we have operations have enacted various pieces of legislation designed to help businesses weather the economic impact of Covid and ultimately preserve jobs. Some of this legislation, such as the Coronavirus Aid, Relief, and Economic Security (CARES) Act in the United States, enables employers to postpone the payment of various types of taxes over varying time horizons. As of May 31, 2020, we had deferred \$17.7 million of such government payments that would have normally been paid during our fourth quarter of fiscal 2020, but which will be paid in future periods. During fiscal 2021, we deferred an additional \$9.4 million of such government payments that would have normally been paid during our fiscal 2021, but which will be paid in future periods. The \$9.4 million of deferrals generated during fiscal 2021 is presented net of payments that occurred during fiscal 2021 but which normally would have been paid in prior periods. As of May 31, 2021, we have a total of \$27.1 million accrued for such government payments that would have normally been paid already, but which will now be paid in future periods.

### **Investing Activities**

For fiscal 2021, cash used for investing activities increased by \$116.8 million to \$326.4 million as compared to \$209.6 million in the prior year period. This year-over-year increase in cash used for investing activities was mainly driven by \$100.1 million in more cash spent on acquisitions as we acquired more and larger businesses in fiscal 2021 as compared to fiscal 2020.

We also utilized \$9.4 million more cash in fiscal 2021 related to capital expenditures. Capital expenditures are made to accommodate our continued growth to achieve production and distribution efficiencies, expand capacity, introduce new technology, improve environmental health and safety capabilities, improve information systems and enhance our administration capabilities. We paid for capital expenditures of \$157.2 million, \$147.8 million, and \$136.8 million during the periods ended May 31, 2021, 2020 and 2019, respectively. Throughout fiscal 2021, 2020 and 2019, we have been increasing our capital spending in an effort to consolidate ERP systems and our plant footprint, as part of our MAP to Growth, and to meet growing demand.

Our captive insurance companies invest their excess cash in marketable securities in the ordinary course of conducting their operations, and this activity will continue. Differences in the amounts related to these activities on a year-over-year basis are primarily attributable to the rebalancing of the portfolio, along with differences in the timing and performance of their investments balanced against amounts required to satisfy claims. At May 31, 2021 and 2020, the fair value of our investments in marketable securities totaled \$168.8 million and \$114.0 million, respectively.

As of May 31, 2021, approximately \$221.1 million of our consolidated cash and cash equivalents were held at various foreign subsidiaries, compared with approximately \$199.6 million as of May 31, 2020. Undistributed earnings held at our foreign subsidiaries that are considered permanently reinvested will be used, for instance, to expand operations organically or for acquisitions in foreign jurisdictions. Further, our operations in the United States generate sufficient cash flow to satisfy U.S. operating requirements. Refer to Note H, "Income Taxes," to the Consolidated Financial Statements for additional information regarding unremitted foreign earnings.

#### **Financing Activities**

For fiscal 2021, cash used for financing activities increased by \$142.7 million to \$459.6 million as compared to \$316.9 million in the prior year period. The overall increase in cash used for financing activities was driven principally by debt-related activities. We had no additions to long term or short-term debt during fiscal 2021 compared to \$485.3 million in fiscal 2020. This is partially offset by our use of \$282.8 million less cash to paydown existing debt in fiscal 2021 as compared to fiscal 2020. Refer to Note G "Borrowings" in Item 8 "Financial Statements and Supplementary Data" below for a discussion of significant debt-related activity that occurred in fiscal 2021 and 2020, significant components of our debt, and our available liquidity.

The increase in cash used for financing activities generated by debt-related activities was also somewhat offset by a \$75.0 million decrease in cash used for the repurchase of common stock during fiscal 2021, as compared to fiscal 2020. This decrease was a result of the macroeconomic uncertainty caused by the Covid pandemic, which led to the temporary suspension of our stock repurchase program during the fourth quarter of fiscal 2020, which lasted through the second quarter of fiscal 2021. Refer to Note I "Stock Repurchase Program" in Item 8 "Financial Statements and Supplementary Data" below for further details on the Company's stock repurchase program.

The following table summarizes our financial obligations and their expected maturities at May 31, 2021, and the effect such obligations are expected to have on our liquidity and cash flow in the periods indicated.

| Contractual Obligations                               |     |                |                     |              |    |         |              |  |  |  |
|---|-----|----------------|---------------------|--------------|----|---------|--------------|--|--|--|
|   | Tot | al Contractual | <br>Payments Due In |              |    |         |              |  |  |  |
| (In thousands)  | Pay | yment Stream   | 2022                | 2023-24      |    | 2025-26 | After 2026   |  |  |  |
| Long-term debt obligations                            | \$  | 2,391,988      | \$<br>693           | \$ 1,040,422 | \$ | -       | \$ 1,350,873 |  |  |  |
| Finance lease obligations                             |     | 2,758          | 663                 | 1,272        |    | 823     |              |  |  |  |
| Operating lease obligations                           |     | 370,985        | 67,058              | 97,653       |    | 64,119  | 142,155      |  |  |  |
| Other long-term liabilities (1):                      |     |                |                     |              |    |         |              |  |  |  |
| Interest payments on long-term debt obligations       |     | 971,763        | 74,875              | 127,638      |    | 118,850 | 650,400      |  |  |  |
| Contributions to pension and postretirement plans (2) |     | 379,700        | 7,100               | 15,600       |    | 16,600  | 340,400      |  |  |  |
| Total   | \$  | 4,117,194      | \$<br>150,389       | \$ 1,282,585 | \$ | 200,392 | \$ 2,483,828 |  |  |  |

(1) Excluded from other long-term liabilities are our gross long-term liabilities for unrecognized tax benefits, which totaled \$11.2 million at May 31, 2021. Currently, we cannot predict with reasonable reliability the timing of cash settlements to the respective taxing authorities related to these liabilities.

(2) These amounts represent our estimated cash contributions to be made in the periods indicated for our pension and postretirement plans, assuming no actuarial gains or losses, assumption changes or plan changes occur in any period. The projection results assume the required minimum contribution will be contributed.

The U.S. dollar fluctuated throughout the year, and was weaker against other major currencies where we conduct operations at May 31, 2021 versus May 31, 2020, causing a favorable change in the accumulated other comprehensive income (loss) (refer to Note K, "Accumulated Other Comprehensive Income (Loss)," to the Consolidated Financial Statements) component of stockholders' equity of \$140.4 million this year versus a unfavorable change of \$70.2 million last year. The change in fiscal 2021 was in addition to favorable net changes of \$87.1 million related to adjustments required for minimum pension and other postretirement liabilities, unfavorable changes of \$23.9 million related to derivatives and unfavorable changes of \$1.0 million related to unrealized losses on fixed income securities.

#### Stock Repurchase Program

Refer to Note I "Stock Repurchase Program" in Item 8 "Financial Statements and Supplementary Data" below for a discussion of our stock repurchase program.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet financings. We have no subsidiaries that are not included in our financial statements, nor do we have any interests in, or relationships with, any special-purpose entities that are not reflected in our financial statements.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

### QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates and foreign currency exchange rates because we fund our operations through long- and short-term borrowings and denominate our business transactions in a variety of foreign currencies. We utilize a sensitivity analysis to measure the potential loss in earnings based on a hypothetical 1% increase in interest rates and a 10% change in foreign currency rates. A summary of our primary market risk exposures follows.

### **Interest Rate Risk**

Our primary interest rate risk exposure results from our floating rate debt, including various revolving and other lines of credit (refer to Note G, "Borrowings," to the Consolidated Financial Statements). In addition to our revolving credit facility borrowings, we also

manage interest rate risk with the use of various derivatives and hedges to synthetically covert variable interest rate borrowings to fixed rate borrowings. The variable rate borrowings under these derivative contracts were \$400.0 million at May 31, 2021 and 2020. If there was a 100-bps increase or decrease in interest rates it would have resulted in an increase or decrease in interest expense of \$3.4 million and \$5.0 million for fiscal 2021 and 2020, respectively, including the impact of the swap agreements. Our primary exposure to interest rate risk is movements in the LIBOR, which is consistent with prior periods. At May 31, 2021, approximately 14.3% of our debt was subject to floating interest rates, inclusive of synthetically swapped borrowings.

All derivative instruments are recognized on the balance sheet and measured at fair value. Changes in the fair values of derivative instruments that do not qualify as hedges and/or any ineffective portion of hedges are recognized as a gain or loss in our Consolidated Statement of Income in the current period. Changes in the fair value of derivative instruments used effectively as cash flow hedges are recognized in other comprehensive income (loss), along with the change in the value of the hedged item. Such derivative transactions are accounted for in accordance with ASC 815, "Derivatives and Hedging." We do not hold or issue derivative instruments for speculative purposes. Refer to Note F, "Derivatives and Hedging," to the Consolidated Financial Statements for additional information.

#### **Foreign Currency Risk**

Our foreign sales and results of operations are subject to the impact of foreign currency fluctuations (refer to Note A, "Summary of Significant Accounting Policies," to the Consolidated Financial Statements). Because our Consolidated Financial Statements are presented in U.S. dollars, increases or decreases in the value of the U.S. dollar relative to other currencies in which we transact business could materially adversely affect our net revenues, net income and the carrying values of our assets located outside the United States. Global economic uncertainty continues to exist. Strengthening of the U.S. dollar relative to other currencies may adversely affect our operating results. However, our foreign debt is denominated in the respective foreign currency, thereby eliminating any related translation impact on earnings.

If the U.S. dollar were to strengthen, our foreign results of operations would be unfavorably impacted, but the effect is not expected to be material. A 10% change in foreign currency exchange rates would not have resulted in a material impact to net income for the years ended May 31, 2021 and 2020. We do not currently use financial derivative instruments for trading purposes, nor do we engage in foreign currency, commodity or interest rate speculation.

### FORWARD-LOOKING STATEMENTS

The foregoing discussion includes forward-looking statements relating to our business. These forward-looking statements, or other statements made by us, are made based on our expectations and beliefs concerning future events impacting us and are subject to uncertainties and factors (including those specified below), which are difficult to predict and, in many instances, are beyond our control. As a result, our actual results could differ materially from those expressed in or implied by any such forward-looking statements. These uncertainties and factors include (a) global markets and general economic conditions, including uncertainties surrounding the volatility in financial markets, the availability of capital and the effect of changes in interest rates, and the viability of banks and other financial institutions; (b) the prices, supply and availability of raw materials, including assorted pigments, resins, solvents, and other natural gas- and oil-based materials; packaging, including plastic and metal containers; and transportation services, including fuel surcharges; (c) continued growth in demand for our products; (d) legal, environmental and litigation risks inherent in our construction and chemicals businesses and risks related to the adequacy of our insurance coverage for such matters; (e) the effect of changes in interest rates; (f) the effect of fluctuations in currency exchange rates upon our foreign operations; (g) the effect of noncurrency risks of investing in and conducting operations in foreign countries, including those relating to domestic and international political, social, economic and regulatory factors; (h) risks and uncertainties associated with our ongoing acquisition and divestiture activities; (i) the timing of and the realization of anticipated cost savings from restructuring initiatives and the ability to identify additional cost savings opportunities; (j) risks related to the adequacy of our contingent liability reserves; (k) risks relating to the Covid pandemic; (1) risks related to adverse weather conditions or the impacts of climate change and natural disasters; and (m) other risks detailed in our filings with the SEC, including the risk factors set forth in our Form 10-K for the year ended May 31, 2021, as the same may be updated from time to time. We do not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the filing date of this document.

### **RPM INTERNATIONAL INC. AND SUBSIDIARIES Consolidated Balance Sheet**

### (In thousands, except per share amounts)

| May 31,  |    | 2021        |    | 2020      |
|--|----|-------------|----|-----------|
| Assets   |    |             |    |           |
| Current Assets   |    |             |    |           |
| Cash and cash equivalents  | \$ | 246,704     | \$ | 233,416   |
| Trade accounts receivable (less allowances of \$55,922 and \$55,847, respectively) |    | 1,280,806   |    | 1,137,957 |
| Inventories  |    | 938,095     |    | 810,448   |
| Prepaid expenses and other current assets  |    | 316,399     |    | 241,608   |
| Total current assets   |    | 2,782,004   |    | 2,423,429 |
| Property, Plant and Equipment, at Cost   |    | 1,967,482   |    | 1,755,190 |
| Allowance for depreciation   |    | (1,002,300) |    | (905,504) |
| Property, plant and equipment, net   |    | 965,182     |    | 849,686   |
| Other Assets   |    |             |    |           |
| Goodwill   |    | 1,345,754   |    | 1,250,066 |
| Other intangible assets, net of amortization                                       |    | 628,693     |    | 584,380   |
| Operating lease right-of-use assets  |    | 300,827     |    | 284,491   |
| Deferred income taxes  |    | 26,804      |    | 30,894    |
| Other  |    | 203,705     |    | 208,008   |
| Total other assets   |    | 2,505,783   |    | 2,357,839 |
| Total Assets   | \$ | 6,252,969   | \$ | 5,630,954 |
| Liabilities and Stockholders' Equity   |    |             |    |           |
| Current Liabilities  |    |             |    |           |
| Accounts payable   | \$ | 717,176     | \$ | 535,311   |
| Current portion of long-term debt  | ·  | 1,282       | •  | 80,890    |
| Accrued compensation and benefits  |    | 258,380     |    | 185,531   |
| Accrued losses   |    | 29,054      |    | 20,021    |
| Other accrued liabilities  |    | 325,522     |    | 271,827   |
| Total current liabilities  |    | 1,331,414   |    | 1,093,580 |
| Long-Term Liabilities  |    | ))          |    | ,,        |
| Long-term debt, less current maturities  |    | 2,378,544   |    | 2,458,290 |
| Operating lease liabilities  |    | 257,415     |    | 244,691   |
| Other long-term liabilities  |    | 436,176     |    | 510,175   |
| Deferred income taxes  |    | 106,395     |    | 59,555    |
| Total long-term liabilities  |    | 3,178,530   |    | 3,272,711 |
| Contingencies and Accrued Losses (Note P)  |    | - ) )       |    | - , . ,.  |
| Stockholders' Equity   |    |             |    |           |
| Preferred stock, par value \$0.01; authorized 50,000 shares; none issued           |    | -           |    | -         |
| Common stock, par value \$0.01; authorized 300,000 shares;                         |    |             |    |           |
| issued 144,199 and outstanding 129,573 as of May 2021;                             |    |             |    |           |
| issued 143,261 and outstanding 129,511 as of May 2020                              |    | 1,295       |    | 1,295     |
| Paid-in capital  |    | 1,055,400   |    | 1,014,428 |
| Treasury stock, at cost  |    | (653,006)   |    | (580,117) |
| Accumulated other comprehensive (loss)   |    | (514,884)   |    | (717,497) |
| Retained earnings  |    | 1,852,259   |    | 1,544,336 |
| Total RPM International Inc. stockholders' equity                                  |    | 1,741,064   |    | 1,262,445 |
| Noncontrolling Interest  |    | 1,961       |    | 2,218     |
| Total equity   |    | 1,743,025   |    | 1,264,663 |
| Total Liabilities and Stockholders' Equity   | \$ | 6,252,969   | \$ | 5,630,954 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

### Consolidated Statements of Income (In thousands, except per share amounts)

| Year Ended May 31,  | 2021            | 2020            | 2019            |
|---|-----------------|-----------------|-----------------|
| Net Sales   | \$<br>6,106,288 | \$<br>5,506,994 | \$<br>5,564,551 |
| Cost of Sales   | 3,701,129       | 3,414,139       | 3,476,231       |
| Gross Profit  | 2,405,159       | 2,092,855       | 2,088,320       |
| Selling, General and Administrative Expenses  | 1,664,026       | 1,548,653       | 1,596,043       |
| Restructuring Expense   | 18,106          | 33,108          | 42,310          |
| Goodwill and Other Intangible Asset Impairments   | -               | -               | 4,190           |
| Interest Expense  | 85,400          | 101,003         | 102,392         |
| Investment (Income), Net  | (44,450)        | (9,739)         | (730)           |
| Other Expense, Net  | 13,639          | 12,066          | 4,270           |
| Income Before Income Taxes  | 668,438         | 407,764         | 339,845         |
| Provision for Income Taxes  | 164,938         | 102,682         | 72,158          |
| Net Income  | 503,500         | 305,082         | 267,687         |
| Less: Net Income Attributable to Noncontrolling Interests                               | 857             | 697             | 1,129           |
| Net Income Attributable to RPM International Inc. Stockholders                          | \$<br>502,643   | \$<br>304,385   | \$<br>266,558   |
| Average Number of Shares of Common Stock Outstanding:                                   |                 |                 |                 |
| Basic   | 128,334         | 128,468         | 130,552         |
| Diluted   | 128,927         | 129,974         | 134,333         |
| Earnings per Share of Common Stock Attributable to RPM International Inc. Stockholders: |                 |                 |                 |
| Basic   | \$<br>3.89      | \$<br>2.35      | \$<br>2.03      |
| Diluted   | \$<br>3.87      | \$<br>2.34      | \$<br>2.01      |

The accompanying notes to consolidated financial statements are an integral part of these statements.

# Consolidated Statements of Comprehensive Income *(In thousands)*

| Year Ended May 31,  | 2021          | 2020          | 2019          |
|---|---------------|---------------|---------------|
| Net Income  | \$<br>503,500 | \$<br>305,082 | \$<br>267,687 |
| Other Comprehensive Income, Before Tax:                               |               |               |               |
| Foreign Currency Translation Adjustments                              | 148,492       | (71,839)      | (73,594)      |
| Pension and Other Postretirement Benefit Liability Adjustments        |               |               |               |
| Net Gain (Loss) Arising During the Period                             | 88,958        | (109,358)     | (87,525)      |
| Prior Service Cost Arising During the Period                          | -             | 893           | 22            |
| Less: Amortization of Prior Service (Credit) Included in Net Periodic |               |               |               |
| Pension Cost  | (309)         | (246)         | (132)         |
| Less: Amortization of Net Loss and Settlement Recognition             | 33,344        | 21,176        | 14,848        |
| Effect of Exchange Rates on Amounts Included for Pensions             | (8,009)       | 1,188         | 2,002         |
| Pension and Other Postretirement Benefit Liability Adjustments        | 113,984       | (86,347)      | (70,785)      |
| Unrealized Gain (Loss) on Available-For-Sale Securities               |               |               |               |
| Unrealized Holding Gains (Losses) During the Period                   | (593)         | 1,210         | 458           |
| Less: Reclassification Adjustments for Losses (Gains) Included in     |               |               |               |
| Net Income  | (268)         | -             | 1,626         |
| Unrealized Gain (Loss) on Available-For-Sale Securities               | (861)         | 1,210         | 2,084         |
| Unrealized Gain (Loss) on Derivatives                                 | (31,087)      | (6,315)       | 4,713         |
| Other Comprehensive Income (Loss), Before Tax                         | 230,528       | (163,291)     | (137,582)     |
| Income Tax Expense (Benefit) Related to Components of Other           |               |               |               |
| Comprehensive Income  | (27,783)      | 23,403        | 19,068        |
| Other Comprehensive Income (Loss), After Tax                          | 202,745       | (139,888)     | (118,514)     |
| Comprehensive Income  | 706,245       | 165,194       | 149,173       |
| Less: Comprehensive Income Attributable to Noncontrolling             |               |               |               |
| Interests   | 988           | <br>678       | <br>1,195     |
| Comprehensive Income Attributable to                                  |               |               |               |
| RPM International Inc. Stockholders                                   | \$<br>705,257 | \$<br>164,516 | \$<br>147,978 |

The accompanying notes to consolidated financial statements are an integral part of these statements.
# Consolidated Statements of Cash Flows (In thousands)

| /ear Ended May 31,<br>Cash Flows From Operating Activities:                              |    | 2021                |    | 2020             |    | 2019      |
|--|----|---------------------|----|------------------|----|-----------|
|  | ¢  | 502 500             | ¢  | 305,082          | ¢  | 767 607   |
| Net income   | \$ | 503,500             | \$ | 505,082          | \$ | 267,687   |
| Adjustments to reconcile net income to net cash provided by operating<br>activities:     |    |                     |    |                  |    |           |
| Depreciation & Amortization  |    | 146,857             |    | 156,842          |    | 141,742   |
| Restructuring charges, net of payments   |    | (2,909)             |    | 6,831            |    | 8,072     |
| Goodwill, intangible and other asset impairments   |    | (2,505)             |    | 0,051            |    | 4,190     |
| Fair value adjustments to contingent earnout obligations                                 |    | (582)               |    | 680              |    | 1,918     |
| Deferred income taxes  |    | 20,188              |    | (12,150)         |    | 5,434     |
| Stock-based compensation expense   |    | 40,926              |    | 19,789           |    | 31,154    |
| Other non-cash interest expense  |    | 40,920              |    | 19,709           |    | 1,552     |
| Realized/unrealized losses (gains) on sales of marketable securities                     |    | (38,774)            |    | (1,132)          |    | 7,613     |
|  |    | (38,774)            |    | (1,152)          |    | 3,05      |
| Loss on extinguishment of debt<br>Other  |    | (2 2 4 0)           |    | -                |    |           |
|  |    | (2,340)             |    | (77)             |    | (3,288    |
| Changes in assets and liabilities, net of effect from purchases and sales of businesses: |    |                     |    |                  |    |           |
| (Increase) decrease in receivables   |    | (88,618)            |    | 82,060           |    | (131,204  |
| (Increase) decrease in inventory   |    |                     |    |                  |    | (151,204) |
| (Increase) decrease in prepaid expenses and other current and long-term assets           |    | (68,802)            |    | 21,309<br>17,614 |    | (10,82)   |
| Increase (decrease) in accounts payable  |    | (11,457)<br>151,388 |    |                  |    |           |
| Increase (decrease) in accrued compensation and benefits                                 |    | 62,966              |    | (27,111)         |    | (29,62    |
| Increase (decrease) in accrued losses  |    |                     |    | (6,198) 487      |    | 19,24     |
| Increase (decrease) in other accrued liabilities   |    | 8,510               |    |                  |    | (1,80     |
|  |    | 43,010              |    | (23,665)         |    | (5,23     |
| Other  |    | 2,293               |    | 9,558            |    | 4,09      |
| Cash Provided By Operating Activities  |    | 766,156             |    | 549,919          |    | 292,94    |
| Cash Flows From Investing Activities:  |    | (157, 100)          |    | (147.75())       |    | (12( 75)  |
| Capital expenditures   |    | (157,199)           |    | (147,756)        |    | (136,75'  |
| Acquisition of businesses, net of cash acquired  |    | (165,223)           |    | (65,102)         |    | (168,20)  |
| Purchase of marketable securities  |    | (121,669)           |    | (28,891)         |    | (19,78)   |
| Proceeds from sales of marketable securities   |    | 112,298             |    | 31,337           |    | 69,74     |
| Other  |    | 5,405               |    | 799              |    | 6,76      |
| Cash (Used For) Investing Activities   |    | (326,388)           |    | (209,613)        |    | (248,24   |
| Cash Flows From Financing Activities:  |    |                     |    | 10.5.005         |    | (2)       |
| Additions to long-term and short-term debt   |    | -                   |    | 485,306          |    | 628,08    |
| Reductions of long-term and short-term debt  |    | (188,278)           |    | (471,035)        |    | (273,109  |
| Cash dividends   |    | (194,720)           |    | (185,101)        |    | (181,409  |
| Repurchase of common stock   |    | (49,956)            |    | (125,000)        |    | (200,222  |
| Shares of common stock returned for taxes  |    | (22,826)            |    | (18,075)         |    | (21,75)   |
| Payments of acquisition-related contingent consideration                                 |    | (2,218)             |    | (606)            |    | (4,06     |
| Other  |    | (1,621)             |    | (2,359)          |    | (1,36)    |
| Cash (Used For) Financing Activities   |    | (459,619)           |    | (316,870)        |    | (53,842   |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                             |    | 33,139              |    | (13,188)         |    | (12,107   |
| Net Change in Cash and Cash Equivalents  |    | 13,288              |    | 10,248           |    | (21,254   |
| Cash and Cash Equivalents at Beginning of Period   |    | 233,416             |    | 223,168          |    | 244,422   |
| Cash and Cash Equivalents at End of Period   | \$ | 246,704             | \$ | 233,416          | \$ | 223,16    |
| Supplemental Disclosures of Cash Flows Information:                                      |    |                     |    |                  |    |           |
| Cash paid during the year for:   |    |                     |    |                  |    |           |
| Interest   | \$ | 82,440              | \$ | 103,143          | \$ | 101,41    |
| Income taxes, net of refunds   | \$ | 147,436             | \$ | 102,892          | \$ | 68,357    |
| Supplemental Disclosures of Non-Cash Investing and Financing Activities:                 |    |                     |    |                  |    |           |
|  |    |                     |    |                  |    |           |

The accompanying notes to consolidated financial statements are an integral part of these statements.

# Consolidated Statements of Stockholders' Equity

| Number<br>of Par/Stated Paid-In<br><u>(In thousands) Shares Value Capital</u> | Stock       | Other<br>Comprehensive | Retained             | Total RPM                   |                |                       |
|---|-------------|------------------------|----------------------|-----------------------------|----------------|-----------------------|
|   | Stock       | Comprehensive          | Retained             |                             |                |                       |
| (in thousands) Shares value Capital   |             | In come (I com)        | Retained<br>Earnings |                             | Noncontrolling | Total                 |
| Balance at June 1, 2018 133,647 \$ 1,336 \$ 982,067                           | \$(226 218) | Income (Loss)          |                      | Inc. Equity<br>\$ 1,630,773 | Interests      | Equity<br>\$1,633,538 |
| Cumulative-effect   | \$(230,310) | \$ (439,048)           | \$1,542,750          | \$ 1,030,775                | \$ 2,703       | \$1,055,558           |
| adjustment upon   |             |                        |                      |                             |                |                       |
| adoption of ASU   |             |                        |                      |                             |                |                       |
| 2014-09   | -           | -                      | (2,833)              | (2,833)                     | -              | (2,833)               |
| Net income  | -           | -                      | 266,558              | 266,558                     | 1,129          | 267,687               |
| Other comprehensive   |             |                        |                      | ,                           | -,,            | ,                     |
| income (loss)   | -           | (118,580)              | -                    | (118,580)                   | 66             | (118,514)             |
| Dividends declared and  |             |                        |                      |                             |                |                       |
| paid (\$1.37 per share)   | -           | -                      | (181,409)            | (181,409)                   | -              | (181,409)             |
| Other noncontrolling  |             |                        | . , ,                |                             |                |                       |
| interest activity   | -           | -                      | -                    | -                           | (1,307)        | (1,307)               |
| Share repurchases under   |             |                        |                      |                             |                |                       |
| repurchase program (3,287) (33) 33  | (200,222)   | -                      | -                    | (200,222)                   | -              | (200,222)             |
| Stock compensation  |             |                        |                      |                             |                |                       |
| expense and other   |             |                        |                      |                             |                |                       |
| deferred compensation,  |             |                        |                      |                             |                |                       |
| shares granted less   |             |                        |                      |                             |                |                       |
| shares returned for taxes 36 1 35,437   | (20,965)    | -                      | -                    | 14,473                      | -              | 14,473                |
| Convertible bond  | 20.215      |                        |                      |                             |                |                       |
| redemption 599 6 (23,029)   | 20,215      | -                      | -                    | (2,808)                     |                | (2,808)               |
| Balance at May 31, 2019         130,995         1,310         994,508         | (437,290)   | (577,628)              | 1,425,052            | 1,405,952                   | 2,653          | 1,408,605             |
| Net income  | -           | -                      | 304,385              | 304,385                     | 697            | 305,082               |
| Other comprehensive   |             | (120.9(0))             |                      | (120.9(0))                  | (10)           | (120.999)             |
| (loss)  | -           | (139,869)              | -                    | (139,869)                   | (19)           | (139,888)             |
| Dividends declared and  |             |                        | (185,101)            | (185,101)                   |                | (185,101)             |
| paid (\$1.43 per share)   | -           | -                      | (165,101)            | (165,101)                   | -              | (165,101)             |
| interest activity   | _           | _                      | _                    | _                           | (1,113)        | (1,113)               |
| Share repurchases under   | -           | -                      | -                    | _                           | (1,115)        | (1,115)               |
| repurchase program (2,042) (20) 20  | (125,000)   | -                      | -                    | (125,000)                   | -              | (125,000)             |
| Stock compensation  | (120,000)   |                        |                      | (120,000)                   |                | (120,000)             |
| expense and other   |             |                        |                      |                             |                |                       |
| deferred compensation,  |             |                        |                      |                             |                |                       |
| shares granted less   |             |                        |                      |                             |                |                       |
| shares returned for taxes 558 5 19,900  | (17,827)    | -                      | -                    | 2,078                       | -              | 2,078                 |
| Balance at May 31, 2020129,5111,2951,014,428                                  | (580,117)   | (717,497)              | 1,544,336            | 1,262,445                   | 2,218          | 1,264,663             |
| Net income  | -           | -                      | 502,643              | 502,643                     | 857            | 503,500               |
| Other comprehensive   |             |                        |                      |                             |                |                       |
| income  | -           | 202,613                | -                    | 202,613                     | 132            | 202,745               |
| Dividends declared and  |             |                        |                      | <i></i>                     |                | <i></i>               |
| paid (\$1.50 per share)   | -           | -                      | (194,720)            | (194,720)                   | -              | (194,720)             |
| Other noncontrolling  |             |                        |                      |                             | (1.246)        | (1.246)               |
| interest activity   | -           | -                      | -                    | -                           | (1,246)        | (1,246)               |
| Share repurchases under<br>repurchase program (594) (6) 6                     | (49,956)    |                        |                      | (49,956)                    |                | (49,956)              |
| Stock compensation (394) (6) 6  | (49,930)    | -                      | -                    | (49,930)                    | -              | (49,930)              |
| expense and other   |             |                        |                      |                             |                |                       |
| deferred compensation,  |             |                        |                      |                             |                |                       |
| shares granted less   |             |                        |                      |                             |                |                       |
| shares returned for taxes 656 6 40,966  | (22,933)    | -                      | -                    | 18,039                      | -              | 18,039                |
| Balance at May 31, 2021 129,573 \$ 1,295 \$1,055,400                          |             | \$ (514,884)           | \$1,852,259          | \$ 1,741,064                | \$ 1.961       | \$1,743,025           |

The accompanying notes to consolidated financial statements are an integral part of these financial statements.

# NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 1) Consolidation, Noncontrolling Interests and Basis of Presentation

Our financial statements include all of our majority-owned subsidiaries. We account for our investments in less-than-majority-owned joint ventures, for which we have the ability to exercise significant influence, under the equity method. Effects of transactions between related companies are eliminated in consolidation.

Noncontrolling interests are presented in our Consolidated Financial Statements as if parent company investors (controlling interests) and other minority investors (noncontrolling interests) in partially owned subsidiaries have similar economic interests in a single entity. As a result, investments in noncontrolling interests are reported as equity in our Consolidated Financial Statements. Additionally, our Consolidated Financial Statements include 100% of a controlled subsidiary's earnings, rather than only our share. Transactions between the parent company and noncontrolling interests are reported in equity as transactions between stockholders, provided that these transactions do not create a change in control.

Our business is dependent on external weather factors. Historically, we have experienced strong sales and net income in our first, second and fourth fiscal quarters comprising the three-month periods ending August 31, November 30 and May 31, respectively, with weaker performance in our third fiscal quarter (December through February).

## 2) Use of Estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 3) Acquisitions/Divestitures

We account for business combinations and asset acquisitions using the acquisition method of accounting and, accordingly, the assets and liabilities of the acquired entities are recorded at their estimated fair values at the acquisition date.

During the fiscal year ended May 31, 2021, we completed a total of four acquisitions in each of our four reportable segments. Within our Consumer reportable segment, we acquired a manufacturer of sandpaper and other abrasives headquartered in Fairborn, Ohio. Within our PCG reportable segment, we acquired a manufacturer of raised flooring systems headquartered in Denver, Colorado. We also completed immaterial acquisitions within our SPG and CPG reportable segments.

During the fiscal year ended May 31, 2020, we completed a total of three acquisitions among three of our four reportable segments. Within our CPG reportable segment, we acquired a manufacturer and marketer of joint sealants for commercial construction headquartered in Hudson, New Hampshire. Within our PCG reportable segment, we acquired a manufacturer of trenchless pipe rehabilitation equipment headquartered in Quebec, Canada. Lastly, within our SPG reportable segment, we acquired a manufacturer of dry stabilizer and emulsifier blends for the food industry headquartered in Elgin, Illinois.

The purchase price for each acquisition has been allocated to the estimated fair values of the assets acquired and liabilities assumed as of the date of acquisition. We have finalized the purchase price allocation for our fiscal 2020 acquisitions. For acquisitions completed during fiscal 2021, the valuations of consideration transferred, total assets acquired and liabilities assumed are substantially complete. The primary areas that remain preliminary relate to working capital adjustments. Acquisitions are aggregated by year of purchase in the following table:

|  | Fiscal 2021 Ac  | quisiti          | ons         | Fiscal 2020 Ac  | ons |                       |
|--|---|------------------|-------------|---|-----|-----------------------|
| (In the use of the line of the | Weighted-Average<br>Intangible Asset<br>Amortization Life (In<br>Vooro) | Intangible Asset |             | Weighted-Average<br>Intangible Asset<br>Amortization Life (In |     | Total                 |
| (In thousands) Current assets  | ( rears)  | \$               | 50.310      | Years)  | ¢   |                       |
|  |   | Ф                | )           |   | Э   | 10,649                |
| Property, plant and equipment  |   |                  | 27,012      |   |     | 1,694                 |
| Goodwill   | N/A   |                  | 41,654      | N/A   |     | 28,291                |
| Trade names - indefinite lives   | N/A   |                  | 16,694      | N/A   |     | 1,555                 |
| Other intangible assets  | 20  |                  | 53,894      | 16  |     | 31,046                |
| Other long-term assets   |   |                  | 6,831       |   |     | 56                    |
| Total Assets Acquired  |   | \$               | 196,395     |   | \$  | 73,291                |
| Liabilities assumed  |   |                  | (24,232)    |   |     | (7,135)               |
| Net Assets Acquired  |   | \$               | 172,163 (1) |   | \$  | 66,156 <sup>(2)</sup> |

(1) Figure includes cash acquired of \$6.4 million.

(2) Figure includes cash acquired of \$1.6 million.

Our Consolidated Financial Statements reflect the results of operations of acquired businesses as of their respective dates of acquisition. Pro-forma results of operations for the years ended May 31, 2021 and 2020 were not materially different from reported results and, consequently, are not presented.

# 4) Foreign Currency

The functional currency for each of our foreign subsidiaries is its principal operating currency. Accordingly, for the periods presented, assets and liabilities have been translated using exchange rates at year end, while income and expense for the periods have been translated using a weighted-average exchange rate.

The resulting translation adjustments have been recorded in accumulated other comprehensive income (loss), a component of stockholders' equity, and will be included in net earnings only upon the sale or liquidation of the underlying foreign investment, neither of which is contemplated at this time. Transaction gains and losses have moderated during the last three fiscal years based on more modest fluctuations in the strength of the U.S. dollar, resulting in net transactional foreign exchange losses in fiscal 2021 and 2019 of approximately \$2.8 million and \$4.8 million, respectively, and net transactional foreign exchange gains for fiscal 2020 of approximately \$0.3 million.

# 5) Cash and Cash Equivalents

We consider all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. We do not believe we are exposed to any significant credit risk on cash and cash equivalents. The carrying amounts of cash and cash equivalents approximate fair value.

# 6) Property, Plant & Equipment

| May 31,   | 2021          | 2020 |           |  |
|---|---------------|------|-----------|--|
| (In thousands)                                    |               |      |           |  |
| Land  | \$<br>93,455  | \$   | 85,860    |  |
| Buildings and leasehold improvements              | 518,205       |      | 469,483   |  |
| Machinery and equipment                           | 1,355,822     |      | 1,199,847 |  |
| Total property, plant and equipment, at cost      | 1,967,482     |      | 1,755,190 |  |
| Less: allowance for depreciation and amortization | 1,002,300     |      | 905,504   |  |
| Property, plant and equipment, net                | \$<br>965,182 | \$   | 849,686   |  |

We review long-lived assets for impairment when circumstances indicate that the carrying values of these assets may not be recoverable. For assets that are to be held and used, an impairment charge is recognized when the estimated undiscounted future cash flows associated with the asset or group of assets are less than their carrying value. If impairment exists, an adjustment is made to write the asset down to its fair value, and a loss is recorded for the difference between the carrying value and the fair value. Fair values are determined based on quoted market values, discounted cash flows, internal appraisals or external appraisals, as applicable. Assets to be disposed of are carried at the lower of their carrying value or estimated net realizable value.

Depreciation is computed primarily using the straight-line method over the following ranges of useful lives:

| Buildings and leasehold improvements | 1 to 50 years |
|--------------------------------------|---------------|
| Machinery and equipment              | 1 to 40 years |

Total depreciation expense for each fiscal period includes the charges to income that result from the amortization of assets recorded under finance leases. For the periods ended May 31, 2021, 2020 and 2019, we recorded depreciation expense of \$99.4 million, \$108.5 million, and \$94.0 million, respectively.

## 7) Revenue Recognition

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration we expect to receive in exchange for those products or services. The majority of our revenue is recognized at a point in time. However, we also record revenues generated under construction contracts, mainly in connection with the installation of specialized roofing and flooring systems and related services. For certain polymer flooring installation projects, we account for our revenue using the output method, as we consider square footage of complete flooring to be the best measure of progress toward the complete satisfaction of the performance obligation. In contrast, for certain of our roofing installation projects, we account for our

revenue using the input method, as that method was the best measure of performance as it considers costs incurred in relation to total expected project costs, which essentially represents the transfer of control for roofing systems to the customer. In general, for our other construction contracts, we record contract revenues and related costs as our contracts progress on an over-time model.

Effective June 1, 2018, we adopted Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers," and all the related amendments included within Accounting Standards Codification 606 ("ASC 606").

# 8) Shipping Costs

We identify shipping and handling costs as costs paid to third-party shippers for transporting products to customers, and we include these costs in cost of sales in our Consolidated Statements of Income.

## 9) Allowance for Credit Losses

Our primary allowance for credit losses is the allowance for doubtful accounts. The allowance for doubtful accounts reduces the trade accounts receivable balance to the estimated net realizable value equal to the amount that is expected to be collected. The allowance is established using assessments of current creditworthiness of customers, historical collection experience, the aging of receivables and other currently available evidence. Trade accounts receivable balances are written-off against the allowance if a final determination of uncollectibility is made. All provisions for allowances for doubtful collection of accounts are included in selling, general and administrative expenses. Actual collections of trade receivables could differ from our estimates due to changes in future economic or industry conditions or specific customer's financial conditions.

For the periods ended May 31, 2021, 2020 and 2019, bad debt expense approximated \$10.0 million, \$16.7 million and \$18.6 million, respectively. Bad debt expense was elevated in fiscal 2020 and fiscal 2019 due to additional write-offs associated with exiting unprofitable product lines and regions in conjunction with our MAP to Growth. Fiscal 2020 bad debt expense also reflects, although to a much lesser degree, due to the impact Covid had on some of our customers' ability to pay timely. Refer to Note B, "Restructuring," for further information.

## 10) Inventories

Inventories are stated at the lower of cost or net realizable value, cost being determined on a first-in, first-out (FIFO) basis and net realizable value being determined on the basis of replacement cost. Inventory costs include raw materials, labor and manufacturing overhead. We review the net realizable value of our inventory in detail on an on-going basis, with consideration given to various factors, which include our estimated reserves for excess, obsolete, slow-moving or distressed inventories. If actual market conditions differ from our projections, and our estimates prove to be inaccurate, write-downs of inventory values and adjustments to cost of sales may be required. Historically, our inventory reserves have approximated actual experience.

For the periods ended May 31, 2021, 2020 and 2019, charges related to slow moving and/or obsolete inventory on hand approximated \$3.7 million, \$39.6 million and \$29.4 million, respectively. Charges recorded during fiscal 2021 were more normalized in comparison to fiscal 2020 and fiscal 2019, which both had elevated inventory charges associated with our MAP to Growth restructuring activities. During fiscal 2020, we recorded \$28.8 million within our Consumer reportable segment consisting of proactive management of excess quantities of inventory in order to accelerate cash conversion, SKU rationalization, and exiting unprofitable product lines and regions and \$3.2 million within our PCG segment related to exiting unprofitable product lines and regions. During fiscal 2019, we recorded \$10.5 million in charges resulting from more proactive management of inventory at our Consumer segment, and \$9.0 million and \$1.0 million of inventory charges related to restructuring activities at our PCG and CPG segments, respectively.

Inventories were composed of the following major classes:

| May 31,                    | 2021          | 2020          |
|----------------------------|---------------|---------------|
| (In thousands)             |               |               |
| Raw materials and supplies | \$<br>447,220 | \$<br>282,579 |
| Finished goods             | 490,875       | 527,869       |
| Total Inventory            | \$<br>938,095 | \$<br>810,448 |

## 11) Goodwill and Other Intangible Assets

We account for goodwill and other intangible assets in accordance with the provisions of ASC 350 and account for business combinations using the acquisition method of accounting and, accordingly, the assets and liabilities of the entities acquired are recorded at their estimated fair values at the acquisition date.

# <u>Goodwill</u>

Goodwill represents the excess of the purchase price paid over the fair value of net assets acquired, including the amount assigned to identifiable intangible assets. Goodwill is assigned to reporting units that are expected to benefit from the synergies of the business combination as of the acquisition date. Once goodwill has been allocated to the reporting units, it no longer retains its identification with a particular acquisition and becomes identified with the reporting unit in its entirety. Accordingly, the fair value of the reporting unit as a whole is available to support the recoverability of its goodwill. We evaluate our reporting units when changes in our operating structure occur, and if necessary, reassign goodwill using a relative fair value allocation approach.

We test our goodwill balances at least annually, or more frequently as impairment indicators arise, at the reporting unit level. Our annual impairment assessment date has been designated as the first day of our fourth fiscal quarter. Our reporting units have been identified at the component level, which is one level below our operating segments.

We follow the Financial Accounting Standards Board ("FASB") guidance found in Accounting Standards Codification ("ASC") 350 that simplifies how an entity tests goodwill for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, and whether it is necessary to perform a quantitative goodwill impairment test.

We assess qualitative factors in each of our reporting units that carry goodwill. We assess these qualitative factors to determine whether it is necessary to perform the quantitative goodwill impairment test. The quantitative process is required only if we conclude that it is more likely than not that a reporting unit's fair value is less than its carrying amount. However, we have an unconditional option to bypass a qualitative assessment and proceed directly to performing the quantitative analysis. We applied the quantitative process during our annual goodwill impairment assessments performed during the fourth quarters of fiscal 2021 and 2020 and applied both the qualitative and quantitative processes during our annual goodwill impairment assessment performed during the fourth quarter of fiscal 2019.

In applying the quantitative test, we compare the fair value of a reporting unit to its carrying value. If the calculated fair value is less than the current carrying value, then impairment of the reporting unit exists. Calculating the fair value of a reporting unit requires our use of estimates and assumptions. We use significant judgment in determining the most appropriate method to establish the fair value of a reporting unit. We estimate the fair value of a reporting unit by employing various valuation techniques, depending on the availability and reliability of comparable market value indicators, and employ methods and assumptions that include the application of third-party market value indicators and the computation of discounted future cash flows determined from estimated cashflow adjustments to a reporting unit's annual projected earnings before interest, taxes, depreciation and amortization ("EBITDA"), or adjusted EBITDA, which adjusts for one-off items impacting revenues and/or expenses that are not considered by management to be indicative of ongoing operations. Our fair value estimations may include a combination of value indications from both the market and income approaches, as the income approach considers the future cash flows from a reporting unit's ongoing operations as a going concern, while the market approach considers the current financial environment in establishing fair value.

In applying the market approach, we use market multiples derived from a set of similar companies. In applying the income approach, we evaluate discounted future cash flows determined from estimated cashflow adjustments to a reporting unit's projected EBITDA. Under this approach, we calculate the fair value of a reporting unit based on the present value of estimated future cash flows. In applying the discounted cash flow methodology utilized in the income approach, we rely on a number of factors, including future business plans, actual and forecasted operating results, and market data. The significant assumptions employed under this method include discount rates; revenue growth rates, including assumed terminal growth rates; and operating margins used to project future cash flows for a reporting unit. The discount rates utilized reflect market-based estimates of capital costs and discount rates adjusted for management's assessment of a market participant's view with respect to other risks associated with the projected cash flows of the individual reporting unit. Our estimates are based upon assumptions we believe to be reasonable, but which by nature are uncertain and unpredictable. We believe we incorporate ample sensitivity ranges into our analysis of goodwill impairment testing for a reporting unit, such that actual experience would need to be materially out of the range of expected assumptions in order for an impairment to remain undetected.

# Changes in the Composition of Reporting Units in Fiscal 2020

On June 1, 2019, the composition of our reportable segments was revised, as further discussed in Note R, "Segment Information." Prior to implementing the revised segment reporting structure beginning in fiscal 2020, our previously disclosed Industrial segment comprised two operating segments, the CPG operating segment and the PCG operating segment. Each of these operating segments comprised several reporting units, all of which were tested during the annual goodwill impairment test during the fourth quarter of fiscal 2019, 2020 and 2021.

Also, in connection with our Map to Growth, we realigned certain businesses and management structure within our SPG segment. As such, our former Wood Finishes Group reporting unit was split into two separate reporting units: Guardian and Wood Finishes Group. Additionally, our former Kop-Coat Group reporting unit was split into two reporting units: Kop-Coat Industrial Protection Products and Kop-Coat Group. We performed an interim goodwill impairment test for each of the new reporting units upon the change in reportable segments, business realignment and management structure using a quantitative assessment. We concluded that the estimated fair values exceeded the carrying values for these new reporting units, and accordingly, no indications of impairment were identified as a result of these changes during the first quarter of fiscal 2020.

#### Conclusion on Annual Goodwill Impairment Tests

As a result of the annual impairment assessments performed for fiscal 2021, 2020 and 2019, there were no goodwill impairments.

#### Indefinite-Lived Intangible Assets

Additionally, we test all indefinite-lived intangible assets for impairment at least annually during our fiscal fourth quarter. We follow the guidance provided by ASC 350 that simplifies how an entity tests indefinite-lived intangible assets for impairment. It provides an option to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount before applying traditional quantitative tests. We applied both qualitative and quantitative processes during our annual indefinite-lived intangible asset impairment assessments performed during the fourth quarters of fiscal 2021, 2020 and 2019.

The annual impairment assessment involves estimating the fair value of each indefinite-lived asset and comparing it with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, we record an impairment loss equal to the difference. Calculating the fair value of the indefinite-lived assets requires our significant use of estimates and assumptions. We estimate the fair values of our intangible assets by applying a relief-from-royalty calculation, which includes discounted future cash flows related to each of our intangible asset's projected revenues. In applying this methodology, we rely on a number of factors, including actual and forecasted revenues and market data.

Our required annual impairment test of each of our indefinite-lived intangible assets performed during fiscal 2021, 2020 and 2019 did not result in an impairment charge.

Although no impairment losses were recorded as a result of our annual impairment tests, we did record an intangible impairment charge in both fiscal 2020 and fiscal 2019. In fiscal 2020, in connection with Map to Growth, we recorded an impairment charge of \$4.0 million included in restructuring expense in our Consumer reportable segment for impairment losses on indefinite-lived trade names. In fiscal 2019, we recorded an impairment charge of \$4.2 million, of which \$2.0 million was recorded by our CPG reportable segment for impairment losses on indefinite-lived trade names and approximately \$2.2 million was recorded by our SPG reportable segment for impairment losses on definite-lived customer-related intangibles. Refer to Note C "Goodwill and Other Intangible Assets" for additional details on these indefinite-lived intangible asset impairment charges.

## 12) Advertising Costs

Advertising costs are charged to operations when incurred and are included in SG&A expenses. For the years ended May 31, 2021, 2020 and 2019, advertising costs were \$61.1 million, \$49.7 million and \$57.5 million, respectively.

#### 13) Research and Development

Research and development costs are charged to operations when incurred and are included in SG&A expenses. The amounts charged to expense for the years ended May 31, 2021, 2020 and 2019 were \$77.6 million, \$76.5 million and \$71.6 million, respectively.

#### 14) Stock-Based Compensation

Stock-based compensation represents the cost related to stock-based awards granted to our employees and directors, which may include restricted stock and stock appreciation rights ("SARs"). We measure stock-based compensation cost at the date of grant, based on the estimated fair value of the award. We recognize the cost as expense on a straight-line basis (net of estimated forfeitures) over the related vesting period. Refer to Note J, "Stock-Based Compensation," for further information.

# 15) Investment (Income), Net

Investment (income), net, consists of the following components:

| Year Ended May 31,                       | 2021 |          |    | 2020    | 2019 |         |
|--|------|----------|----|---------|------|---------|
| (In thousands)                           |      |          |    |         |      |         |
| Interest (income)                        | \$   | (3,555)  | \$ | (5,313) | \$   | (4,885) |
| Net (gain) loss on marketable securities |      | (38,774) |    | (1,629) |      | 8,366   |
| Dividend (income)                        |      | (2,121)  |    | (2,797) |      | (4,211) |
| Investment (income), net                 | \$   | (44,450) | \$ | (9,739) | \$   | (730)   |

# Net (Gain) Loss on Marketable Securities

| Net (Guin) Loss on marketable Securities                  |                   |            |       |
|---|-------------------|------------|-------|
| Year Ended May 31,  | 2021              | 2020       | 2019  |
| (In thousands)  |                   |            |       |
| Unrealized (gains) losses on marketable equity securities | \$<br>(16,133) \$ | (1,457) \$ | 5,827 |
| Realized (gains) losses on marketable equity securities   | (22,680)          | (237)      | 2,322 |
| Realized losses on available-for-sale debt securities     | 39                | 65         | 217   |
| Net (gain) loss on marketable securities                  | \$<br>(38,774) \$ | (1,629) \$ | 8,366 |

# 16) Other Expense, Net

Other expense, net, consists of the following components:

| Year Ended May 31,                                   | 2021            | 2019   |             |
|--|-----------------|--------|-------------|
| (In thousands)                                       |                 |        |             |
| Royalty expense (income), net (a)                    | \$<br>(387) \$  | 5,206  | \$<br>(96)  |
| (Income) related to unconsolidated equity affiliates | (516)           | (165)  | (332)       |
| Pension non-service costs                            | 14,542          | 6,076  | 1,647       |
| Loss on extinguishment of debt (b)                   | -               | -      | 3,051       |
| Loss on divestiture (c)                              | -               | 949    | -           |
| Other expense, net                                   | \$<br>13,639 \$ | 12,066 | \$<br>4,270 |

(a) Includes a \$5.3 million charge incurred during the fourth quarter of fiscal 2020 related to the termination of a licensing agreement within our Consumer reportable segment.

- (b) In connection with the redemption of all of our outstanding 2.25% convertible senior notes in November 2018, we recognized a loss of \$3.1 million, due to the fair value remeasurement on the date of conversion.
- (c) Reflects the loss incurred upon divestiture of a contracting business located in Australia, which had reported through our PCG segment.

# 17) Income Taxes

The provision for income taxes is calculated using the asset and liability method. Under the asset and liability method, deferred income taxes are recognized for the tax effect of temporary differences between the financial statement carrying amount of assets and liabilities and the amounts used for income tax purposes and for certain changes in valuation allowances. Valuation allowances are recorded to reduce certain deferred tax assets when, in our estimation, it is more likely than not that a tax benefit will not be realized.

## 18) Earnings Per Share of Common Stock

Earnings per share (EPS) is computed using both the treasury stock and two-class method, as our unvested share-based payment awards contain rights to receive non-forfeitable dividends are considered participating securities. We calculate both Basic and Diluted EPS under each method and compare the results, reporting the method that is most dilutive.

Basic EPS of common stock is computed by dividing net income by the weighted-average number of shares of common stock outstanding for the period. Diluted EPS of common stock is computed on the basis of the weighted-average number of shares of common stock, plus the effect of dilutive potential shares of common stock outstanding during the period using the treasury stock method. Dilutive potential shares of common stock include outstanding SARS, restricted stock awards and convertible notes. The treasury stock method also assumes that we use the proceeds from the hypothetical exercise of the stock compensation awards to repurchase common stock at the average market price during the period.

The two-class method determines EPS for each class of common stock and participating securities according to dividends and dividend equivalents and their respective participation rights in undistributed earnings.

See Note L, "Earnings Per Share," to the Consolidated Financial Statements for additional information.

#### **19) Recent Accounting Pronouncements**

#### New Pronouncements Adopted

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses," which requires an organization to measure all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. Additionally, the standard amends the current available-for-sale securities other-than-temporary impairment model for debt securities. The guidance is effective for fiscal years beginning after December 15, 2019 and for interim periods therein. The adoption of this new guidance, effective June 1, 2020, using the modified retrospective transition method, did not result in a cumulative-effect adjustment to the opening balance of retained earnings at June 1, 2020 and did not have a material impact on our Consolidated Financial Statements. Refer to Note Q, "Revenue" for additional information.

In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment," to eliminate step two from the goodwill impairment test in order to simplify the subsequent measurement of goodwill. The guidance is effective for fiscal years beginning after December 15, 2019. The adoption of this new guidance, effective June 1, 2020, did not have a material impact on our Consolidated Financial Statements or disclosures.

In August 2018, the FASB issued ASU 2018-13, "Fair Value Measurement (Topic 820), – Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement," which makes a number of changes meant to add, modify or remove certain disclosure requirements associated with the movement amongst or hierarchy associated with Level 1, Level 2 and Level 3 fair value measurements. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The adoption of this new guidance, effective June 1, 2020, did not have a material impact on our Consolidated Financial Statements or disclosures.

In August 2018, the FASB issued ASU 2018-14, "Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20), Disclosure Framework – Changes to the Disclosure Requirements for Defined Benefit Plans," which makes a number of changes meant to add, modify or remove certain disclosure requirements associated with employers that sponsor defined benefit or other postretirement plans. This guidance is effective for fiscal years ending after December 15, 2020. Early adoption was permitted for all entities and the amendments in this update are required to be applied on a retrospective basis to all periods presented. The adoption of this new guidance, effective for the fiscal year ending May 31, 2021, did not have a material impact on our Consolidated Financial Statements or disclosures.

#### New Pronouncements Issued

In December 2019, the FASB issued ASU 2019-12, "Income Taxes (Topic 740)," which simplifies the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplify GAAP for other areas of Topic 740 by clarifying and amending existing guidance. This guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. Early adoption of the amendments is permitted, including adoption in any interim period for which financial statements have not yet been issued. Depending on the amendment, adoption may be applied on the retrospective, modified retrospective or prospective basis. We are currently reviewing the provisions of this new pronouncement, but do not expect our adoption of this guidance to have a material impact on our Consolidated Financial Statements.

#### 20) Subsequent Event

#### Share Repurchases

From June 1, 2021 through July 23, 2021, we have repurchased 133,388 shares of RPM common stock since May 31, 2021, at a cost of approximately \$12.5 million, or an average of \$93.71 per share, under the stock repurchase program described further in Note I, "Stock Repurchase Program."

# NOTE B — RESTRUCTURING

We record restructuring charges associated with management-approved restructuring plans to either reorganize one or more of our business segments, or to remove duplicative headcount and infrastructure associated with our businesses. Restructuring charges can include severance costs to eliminate a specified number of employees, infrastructure charges to vacate facilities and consolidate operations, contract cancellation costs and other costs. Restructuring charges are recorded based upon planned employee termination dates and site closure and consolidation plans. The timing of associated cash payments is dependent upon the type of restructuring charge and can extend over a multi-year period. We record the short-term portion of our restructuring liability in Other Accrued Liabilities and the long-term portion, if any, in Other Long-Term Liabilities in our Consolidated Balance Sheets.

## MAP to Growth

Between May and August 2018, we approved and implemented the initial phases of a multi-year restructuring plan, which was originally referred to as the 2020 Margin Acceleration Plan ("2020 MAP to Growth"). The initial phases of our 2020 MAP to Growth affected all of our reportable segments, as well as our corporate/nonoperating segment, and focused on margin improvement by simplifying business processes; reducing inventory categories and rationalizing SKUs; eliminating underperforming businesses; reducing headcount and working capital; and improving operating efficiency.

The disruption caused by the outbreak of the Covid pandemic delayed the finalization of our 2020 MAP to Growth past the original target completion date of December 31, 2020. In recognition of the fact our restructuring plan extends past calendar year 2020, we began referring to it simply as our "MAP to Growth."

On May 31, 2021, we formally concluded our MAP to Growth. However, certain projects identified prior to May 31, 2021 will not be completed until fiscal 2022, and as such, we plan to continue recognizing restructuring expense throughout fiscal 2022. The final implementation and total expected costs are subject to change as we complete these projects.

Our execution of the MAP to Growth drove the de-layering and simplification of management and businesses associated with group realignment. We have implemented four center-led functional areas including manufacturing and operations; procurement and supply chain; information technology; and accounting and finance.

Our MAP to Growth optimized our manufacturing facilities and provided more efficient plant and distribution facilities. Through the balance sheet date, in association with our MAP to Growth, we have completed, or are in the process of completing, the planned closure of 28 plants and 28 warehouses. We also expect to incur additional severance and benefit costs as part of our planned closure of these facilities.

Although our MAP to Growth has concluded, we will continue to assess and find areas of improvement and cost savings. As such, the final implementation and total expected costs are subject to change. In addition to the announced plan, we have continued to broaden the scope of our MAP to Growth, specifically in consolidation of the general and administrative areas, potential outsourcing, as well as additional future plant closures and consolidations; the estimated costs of which have not yet been finalized. The current total expected costs associated with this plan are outlined in the table below and increased by approximately \$5.2 million compared to our prior quarter estimate, primarily attributable to increases of approximately \$2.6 million in expected severance and benefit costs and \$2.6 million and facility closure and other related costs.

A summary of the charges recorded in connection with restructuring by reportable segment during is as follows:

| (in thousands)                           | -  | ear Ended<br>ay 31, 2021 | Year Ended<br>May 31, 2020 | Year Ended<br>May 31, 2019 |    | Cumulative<br>Costs<br>to Date | E  | Total<br>xpected<br>Costs |
|--|----|--------------------------|----------------------------|----------------------------|----|--------------------------------|----|---------------------------|
| CPG Segment:                             |    | • /                      | • /                        | <b>.</b> ,                 |    |                                |    |                           |
| Severance and benefit costs (a)          | \$ | 3,194                    | \$<br>6,866                | \$<br>9,459                | \$ | 21,288                         | \$ | 21,534                    |
| Facility closure and other related costs |    | 2,103                    | 1,508                      | 1,924                      |    | 6,580                          |    | 7,836                     |
| Other asset write-offs                   |    | 38                       | 352                        | 215                        |    | 1,978                          |    | 1,978                     |
| Total Charges                            | \$ | 5,335                    | \$<br>8,726                | \$<br>11,598               | \$ | 29,846                         | \$ | 31,348                    |
| PCG Segment:                             |    |                          |                            |                            |    |                                |    |                           |
| Severance and benefit costs (b)          | \$ | 2,974                    | \$<br>6,973                | \$<br>6,012                | \$ | 16,359                         | \$ | 16,900                    |
| Facility closure and other related costs |    | 1,282                    | 1,873                      | 3,474                      |    | 6,629                          |    | 7,735                     |
| Other asset write-offs                   |    | 316                      | 248                        | 353                        |    | 917                            |    | 917                       |
| Total Charges                            | \$ | 4,572                    | \$<br>9,094                | \$<br>9,839                | \$ | 23,905                         | \$ | 25,552                    |
| Consumer Segment:                        |    |                          |                            |                            |    |                                |    |                           |
| Severance and benefit costs (c)          | \$ | 1,840                    | \$<br>3,089                | \$<br>1,726                | \$ | 12,307                         | \$ | 12,307                    |
| Facility closure and other related costs |    | 3,147                    | 2,245                      | 1,553                      |    | 12,081                         |    | 14,024                    |
| Other asset write-offs                   |    | 301                      | 4,094                      | 25                         |    | 4,420                          |    | 4,420                     |
| Total Charges                            | \$ | 5,288                    | \$<br>9,428                | \$<br>3,304                | \$ | 28,808                         | \$ | 30,751                    |
| SPG Segment:                             |    |                          |                            |                            |    |                                |    |                           |
| Severance and benefit costs (d)          | \$ | 1,197                    | \$<br>1,592                | \$<br>5,338                | \$ | 8,127                          | \$ | 9,504                     |
| Facility closure and other related costs |    | 1,424                    | 2,922                      | 1,244                      |    | 5,590                          |    | 6,460                     |
| Other asset write-offs                   |    | 99                       | 119                        | 1,003                      |    | 1,221                          |    | 1,221                     |
| Total Charges                            | \$ | 2,720                    | \$<br>4,633                | \$<br>7,585                | \$ | 14,938                         | \$ | 17,185                    |
| Corporate/Other Segment:                 |    |                          |                            |                            |    |                                |    |                           |
| Severance and benefit costs (e)          | \$ | 191                      | \$<br>1,227                | \$<br>9,984                | \$ | 13,538                         | \$ | 13,538                    |
| Total Charges                            | \$ | 191                      | \$<br>1,227                | \$<br>9,984                | \$ | 13,538                         | \$ | 13,538                    |
| Consolidated:                            |    |                          |                            |                            |    |                                |    |                           |
| Severance and benefit costs              | \$ | 9,396                    | \$<br>19,747               | \$<br>32,519               | \$ | 71,619                         | \$ | 73,783                    |
| Facility closure and other related costs |    | 7,956                    | 8,548                      | 8,195                      |    | 30,880                         |    | 36,055                    |
| Other asset write-offs                   |    | 754                      | 4,813                      | 1,596                      |    | 8,536                          |    | 8,536                     |
| Total Charges                            | \$ | 18,106                   | \$<br>33,108               | \$<br>42,310               | \$ | 111,035                        | \$ | 118,374                   |

a) Severance and benefit costs are associated with the elimination of 34 positions, 112 positions and 109 positions during fiscal 2021, 2020 and 2019, respectively. Additionally, \$0.2 million included in the fiscal year 2019 charges are associated with the prior elimination of one position within the legal function during fiscal 2018.

b) Severance and benefit costs are associated with the elimination of 71 positions, 161 positions and 114 positions during fiscal 2021, 2020 and 2019, respectively.

c) Severance and benefit costs are associated with the elimination of 29 positions, 92 positions and 21 positions during fiscal 2021, 2020 and 2019, respectively.

d) Severance and benefit costs are associated with the elimination of 35 positions and 94 positions and 130 positions during fiscal 2021, 2020 and 2019, respectively.

e) Severance and benefit costs are associated with the elimination of two positions during fiscal 2020. Also reflects fiscal 2019 charges related to the severance of two corporate executives, as well as accelerated vesting of equity awards for two corporate executives, four SPG segment executives and three CPG segment executives in connection with the aforementioned restructuring activities.

A summary of the activity in the restructuring reserves related to our MAP to Growth is as follows:

|  | Facility<br>Closure<br>Severance and and Other Other Asset |                |             |            |          |  |  |
|--|--|----------------|-------------|------------|----------|--|--|
| (in thousands)                         | Ber  | efits Costs Re | lated Costs | Write-Offs | Total    |  |  |
| Balance at June 1, 2019                | \$   | 4,837 \$       | 7,857 \$    | - \$       | 12,694   |  |  |
| Additions charged to expense           |  | 19,747         | 8,548       | 4,813      | 33,108   |  |  |
| Cash payments charged against reserve  |  | (17,038)       | (9,239)     | -          | (26,277) |  |  |
| Non-cash charges and other adjustments |  | (189)          | (1,286)     | (4,813)    | (6,288)  |  |  |
| Balance at May 31, 2020                | \$   | 7,357 \$       | 5,880 \$    | - \$       | 13,237   |  |  |
| Additions charged to expense           |  | 9,396          | 7,956       | 754        | 18,106   |  |  |
| Cash payments charged against reserve  |  | (12,413)       | (8,268)     | (335)      | (21,016) |  |  |
| Non-cash charges and other adjustments |  | 90             | (4,278)     | (419)      | (4,607)  |  |  |
| Balance at May 31, 2021                | \$   | 4,430 \$       | 1,290 \$    | - \$       | 5,720    |  |  |

In connection with our MAP to Growth, during fiscal 2021, we incurred approximately \$1.5 million and \$0.1 million of inventoryrelated charges at our Consumer and CPG segments, respectively. All of the aforementioned inventory-related charges were the result of initiatives in connection with our overall plan of restructuring, and are recorded in costs of sales in our Consolidated Statements of Income.

In connection with our MAP to Growth, during fiscal 2020, we incurred approximately \$16.3 million, \$3.2 million, \$0.7 million and \$0.1 million of inventory-related charges at our Consumer, PCG, CPG and SPG segments, respectively. All of the aforementioned inventory-related charges were the result of the exit of a business or product line and SKU rationalization initiatives in connection with our overall plan of restructuring, and are recorded in cost of sales in our Consolidated Statements of Income.

In connection with our MAP to Growth, during fiscal 2019, we incurred approximately \$1.0 million, \$9.0 million and \$2.1 million of inventory-related charges at our CPG, PCG and Consumer segments, respectively. The inventory-related charges are partially offset by a favorable adjustment of approximately \$0.2 million to the fiscal 2018 write-off at our Consumer segment. All of the aforementioned inventory-related charges were the result of the exit of a business or product line and SKU rationalization initiatives in connection with our overall plan of restructuring, and are recorded in cost of sales in our Consolidated Statements of Income.

# NOTE C — GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in the carrying amount of goodwill, by reportable segment, for the years ended May 31, 2021 and 2020, are as follows:

|                                     | CPG |          |         | PCG     |         | Consumer |    | SPG     |              |
|-------------------------------------|-----|----------|---------|---------|---------|----------|----|---------|--------------|
| (In thousands)                      |     | Segment  | Segment |         | Segment |          |    | Segment | Total        |
| Balance as of June 1, 2019          | \$  | 407,429  | \$      | 185,259 | \$      | 499,387  | \$ | 153,687 | \$ 1,245,762 |
| Acquisitions                        |     | 14,689   |         | 3,023   |         | -        |    | 10,352  | 28,064       |
| Translation adjustments & other (1) |     | (16,764) |         | (2,878) |         | (3,169)  |    | (949)   | (23,760)     |
| Balance as of May 31, 2020          |     | 405,354  |         | 185,404 |         | 496,218  |    | 163,090 | 1,250,066    |
| Acquisitions                        |     | 2,295    |         | 16,174  |         | 20,126   |    | 2,134   | 40,729       |
| Translation adjustments & other     |     | 35,866   |         | 5,460   |         | 8,886    |    | 4,747   | 54,959       |
| Balance as of May 31, 2021          | \$  | 443,515  | \$      | 207,038 | \$      | 525,230  | \$ | 169,971 | \$ 1,345,754 |

(1) Activity includes a \$2.3 million decrease to goodwill within our Consumer segment related to adjustments to preliminary purchase price allocations, primarily due to deferred tax adjustments.

Total accumulated goodwill impairment losses were \$156.3 million at May 31, 2021. Of the accumulated balance, \$141.4 million was recorded during the fiscal year ended May 31, 2017 by a reporting unit that at the time was included in our Consumer segment and is now included in our SPG segment, and \$14.9 million was recorded during the fiscal year ended May 31, 2009 by a reporting unit that at the time was included in our former Industrial reportable segment and is now included in our CPG segment. There were no impairment losses recorded during fiscal 2021, 2020 or 2019.

Other intangible assets consist of the following major classes:

|                                    | Amortization      | Gross<br>Carrying Accumulated |           |    |             | Net Other<br>Intangible |         |  |
|------------------------------------|-------------------|-------------------------------|-----------|----|-------------|-------------------------|---------|--|
| (In thousands)                     | Period (In Years) |                               | Amount    | A  | mortization |                         | Assets  |  |
| As of May 31, 2021                 |                   |                               |           |    |             |                         |         |  |
| Amortized intangible assets        |                   |                               |           |    |             |                         |         |  |
| Formulae                           | 9 to 33           | \$                            | 234,037   | \$ | (172,989)   | \$                      | 61,048  |  |
| Customer-related intangibles       | 5 to 33           |                               | 505,710   |    | (233,496)   |                         | 272,214 |  |
| Trademarks/names                   | 5 to 40           |                               | 34,326    |    | (20,575)    |                         | 13,751  |  |
| Other                              | 5 to 33           |                               | 34,086    |    | (25,707)    |                         | 8,379   |  |
| Total Amortized Intangibles        |                   |                               | 808,159   |    | (452,767)   |                         | 355,392 |  |
| Indefinite-lived intangible assets |                   |                               |           |    |             |                         |         |  |
| Trademarks/names                   |                   |                               | 273,301   |    | -           |                         | 273,301 |  |
| Total Other Intangible Assets      |                   | \$                            | 1,081,460 | \$ | (452,767)   | \$                      | 628,693 |  |
| As of May 31, 2020                 |                   |                               |           |    |             |                         |         |  |
| Amortized intangible assets        |                   |                               |           |    |             |                         |         |  |
| Formulae                           | 9 to 33           | \$                            | 230,621   | \$ | (160,771)   | \$                      | 69,850  |  |
| Customer-related intangibles       | 5 to 33           |                               | 439,153   |    | (197,752)   |                         | 241,401 |  |
| Trademarks/names                   | 5 to 40           |                               | 30,700    |    | (17,224)    |                         | 13,476  |  |
| Other                              | 1 to 33           |                               | 32,224    |    | (23,281)    |                         | 8,943   |  |
| Total Amortized Intangibles        |                   |                               | 732,698   |    | (399,028)   |                         | 333,670 |  |
| Indefinite-lived intangible assets |                   |                               |           |    |             |                         |         |  |
| Trademarks/names                   |                   |                               | 250,710   |    | -           |                         | 250,710 |  |
| Total Other Intangible Assets      |                   | \$                            | 983,408   | \$ | (399,028)   | \$                      | 584,380 |  |

The aggregate intangible asset amortization expense for the fiscal years ended May 31, 2021, 2020 and 2019 was \$44.3 million, \$45.6 million and \$45.1 million, respectively. For the next five fiscal years, we estimate annual intangible asset amortization expense related to our existing intangible assets to approximate the following: fiscal 2022 — \$44.3 million, fiscal 2023 — \$40.8 million, fiscal 2024 — \$37.8 million, fiscal 2025 — \$33.0 million and fiscal 2026 — \$28.9 million.

During fiscal 2021, we did not record an impairment charge. During fiscal 2020 we recorded a \$4.0 million impairment loss, which was classified in restructuring expense within our Consumer reportable segment, for impairment losses on indefinite-lived trade names, as a result of a decision to exit an unprofitable business and abandon a tradename in connection with MAP to Growth. During fiscal 2019 we recorded \$4.2 million of intangible asset impairment losses, of which \$2.0 million was recorded by our CPG reportable segment for impairment losses on trade names and approximately \$2.2 million was recorded by our SPG reportable segment for impairment losses on customer-related intangibles.

# NOTE D — MARKETABLE SECURITIES

The following tables summarize available-for-sale debt securities held at May 31, 2021 and 2020 by asset type:

|  |    | Available-For-Sale Debt Securities |                     |     |                     |       |         |                          |  |  |
|--|----|------------------------------------|---------------------|-----|---------------------|-------|---------|--------------------------|--|--|
|  | А  | mortized                           | Gross<br>Unrealized |     | Gross<br>Unrealized |       | (Ne     | air Value<br>et Carrying |  |  |
| (In thousands)                           |    | Cost Gains                         |                     |     | Losses              |       | Amount) |                          |  |  |
| May 31, 2021                             |    |                                    |                     |     |                     |       |         |                          |  |  |
| Fixed maturity:                          |    |                                    |                     |     |                     |       |         |                          |  |  |
| U.S. treasury and other government       | \$ | 26,154                             | \$                  | 593 | \$                  | (184) | \$      | 26,563                   |  |  |
| Corporate bonds                          |    | 143                                |                     | 39  |                     | -     |         | 182                      |  |  |
| Total available-for-sale debt securities | \$ | 26,297                             | \$                  | 632 | \$                  | (184) | \$      | 26,745                   |  |  |

|  |                     | Availabi | e-ror-sa | ne De                         | bt Securities |  |
|--|---------------------|----------|----------|-------------------------------|---------------|--|
| (In thousands)                           | Amortized U<br>Cost |          |          | Gross<br>Unrealized<br>Losses |               | air Value<br>(Net<br>Carrying<br>Amount) |
| May 31, 2020                             |                     |          |          |                               |               |  |
| Fixed maturity:                          |                     |          |          |                               |               |  |
| U.S. treasury and other government       | \$<br>25,462        | \$       | 1,314    | \$                            | (40)          | \$<br>26,736                             |
| Corporate bonds                          | 143                 |          | 43       |                               | -             | 186                                      |
| Total available-for-sale debt securities | \$<br>25,605        | \$       | 1,357    | \$                            | (40)          | \$<br>26,922                             |

Available For Sale Dabt Securities

Marketable securities are composed of available-for-sale debt securities and marketable equity securities and all marketable securities are reported at fair value. We carry a portion of our marketable securities portfolio in long-term assets since they are generally held for the settlement of our general and product liability insurance claims processed through our wholly owned captive insurance subsidiaries.

Available-for-sale debt securities are included in other current and long-term assets totaling \$3.9 million and \$22.8 million at May 31, 2021, respectively, and included in other current and long-term assets totaling \$7.6 million and \$19.3 million at May 31, 2020, respectively. Realized gains and losses on sales of available-for-sale debt securities are recognized in net income on the specific identification basis. Changes in the fair values of available-for-sale debt securities that are determined to be holding gains or losses are recorded through accumulated other comprehensive income (loss), net of applicable taxes, within stockholders' equity. In assessing whether a credit loss exists, we evaluate our ability to hold the investment, the strength of the underlying collateral and the extent to which the investment's amortized cost or cost, as appropriate, exceeds it related fair value.

As of May 31, 2021 and 2020, we held approximately \$142.1 million and \$87.1 million in marketable equity securities, respectively. Realized and unrealized gains and losses on marketable equity securities are included in investment (income), net in the Consolidated Statements of Income. Refer to Note A(15), "Investment (Income), Net," for further details.

Summarized below are the available-for-sale debt securities we held at May 31, 2021 and 2020 that were in an unrealized loss position and that were included in accumulated other comprehensive income (loss), aggregated by the length of time the investments had been in that position:

|  | May 31, 2021 |            |    |        | May 31, 2020 |            |            |        |  |
|--|--------------|------------|----|--------|--------------|------------|------------|--------|--|
|  | Gross        |            |    |        |              |            | Gross      |        |  |
|  |              | Unrealized |    |        |              |            | Unrealized |        |  |
| (In thousands)   | Fa           | ir Value   |    | Losses | I            | Fair Value |            | Losses |  |
| Total investments with unrealized losses                       | \$           | 8,420      | \$ | (184)  | \$           | 2,028      | \$         | (40)   |  |
| Unrealized losses with a loss position for less than 12 months |              | 6,920      |    | (152)  |              | -          |            | -      |  |
| Unrealized losses with a loss position for more than 12 months |              | 1,500      |    | (32)   |              | 2,028      |            | (40)   |  |

We have reviewed all of the securities included in the table above and have concluded that we have the ability and intent to hold these investments until their cost can be recovered, based upon the severity and duration of the decline. The decline in fair value is largely due to changes in interest rates and other market conditions. We have evaluated these securities and have determined no allowance for credit losses is necessary for these investments.

The net carrying values of available-for-sale debt securities at May 31, 2021, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

| (In thousands)              | Amort | ized Cost | Fair Value   |
|-----------------------------|-------|-----------|--------------|
| Due:                        |       |           |              |
| Less than one year          | \$    | 3,892     | \$<br>3,890  |
| One year through five years |       | 14,591    | 14,964       |
| Six years through ten years |       | 5,221     | 5,318        |
| After ten years             |       | 2,593     | 2,573        |
|                             | \$    | 26,297    | \$<br>26,745 |

# NOTE E — FAIR VALUE MEASUREMENTS

Financial instruments recorded in the balance sheet include cash and cash equivalents, trade accounts receivable, marketable securities, notes and accounts payable, and debt.

An allowance for credit losses is established for trade accounts receivable using assessments of current creditworthiness of customers, historical collection experience, the aging of receivables and other currently available evidence. Trade accounts receivable balances are written-off against the allowance if a final determination of uncollectibility is made. All provisions for allowance for doubtful collection of accounts are included in selling, general, and administrative expense.

All derivative instruments are recognized in our Consolidated Balance Sheets and measured at fair value. Changes in the fair values of derivative instruments that do not qualify as hedges and/or any ineffective portion of hedges are recognized as a gain or (loss) in our Consolidated Statements of Income in the current period. Changes in the fair value of derivative instruments used effectively as cash flow hedges are recognized in other comprehensive income (loss), along with the change in the value of the hedged item. We do not hold or issue derivative instruments for speculative purposes.

The valuation techniques utilized for establishing the fair values of assets and liabilities are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect management's market assumptions. The fair value hierarchy has three levels based on the reliability of the inputs used to determine fair value, as follows:

*Level 1 Inputs* — Quoted prices for identical instruments in active markets.

<u>Level 2 Inputs</u> — Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

*Level 3 Inputs* — Instruments with primarily unobservable value drivers.

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and are categorized using the fair value hierarchy. In addition, with respect to our derivative assets and liabilities measured at fair value, refer to Note F – Derivatives and Hedging for discussion of their classification within the fair value hierarchy.

| (In thousands) Available-for-sale debt securities: | in<br>Ma<br>Ident | ted Prices<br>Active<br>rkets for<br>ical Assets<br>level 1) | C  | Significant<br>Other<br>Observable<br>uts (Level 2) | Un | gnificant<br>observable<br>its (Level 3) |    | r Value at<br>y 31, 2021 |
|--|-------------------|--|----|---|----|--|----|--------------------------|
|  | \$                |  | \$ | 26 562  | \$ |  | \$ | 26 562                   |
| U.S. Treasury and other government                 | Ф                 | -  | Ф  | 26,563  | Э  | -  | Э  | 26,563                   |
| Corporate bonds                                    |                   | -  |    | 182   |    | -  |    | 182                      |
| Total available-for-sale debt securities           |                   | -  |    | 26,745  |    | -  |    | 26,745                   |
| Marketable equity securities:                      |                   |  |    |   |    |  |    |                          |
| Stocks-foreign                                     |                   | 768  |    | -   |    | -  |    | 768                      |
| Stocks-domestic                                    |                   | 6,975  |    | -   |    | -  |    | 6,975                    |
| Mutual funds - foreign                             |                   | -  |    | 47,916  |    | -  |    | 47,916                   |
| Mutual funds - domestic                            |                   | -  |    | 86,428  |    | -  |    | 86,428                   |
| Total marketable equity securities                 |                   | 7,743  |    | 134,344   |    | -  |    | 142,087                  |
| Contingent consideration                           |                   | -  |    | -   |    | (13,335)                                 |    | (13,335)                 |
| Total  | \$                | 7,743  | \$ | 161,089   | \$ | (13,335)                                 | \$ | 155,497                  |

| (In thousands)                           | Quoted P<br>in Acti<br>Markets<br>Identical A<br>(Level | ve<br>for<br>Assets | 0  | gnificant<br>Other<br>bservable<br>ıts (Level 2) | Significant<br>Unobservable<br>Inputs (Level 3) |          | <br>r Value at<br>y 31, 2020 |
|--|---|---------------------|----|--|---|----------|------------------------------|
| Available-for-sale debt securities:      |   |                     |    |  |   |          |                              |
| U.S. Treasury and other government       | \$  | -                   | \$ | 26,736   | \$  | -        | \$<br>26,736                 |
| Corporate bonds                          |   | -                   |    | 186  |   | -        | 186                          |
| Total available-for-sale debt securities |   | -                   |    | 26,922   |   | -        | 26,922                       |
| Marketable equity securities:            |   |                     |    |  |   |          |                              |
| Stocks-domestic                          | 3   | ,870                |    | -  |   | -        | 3,870                        |
| Mutual funds - foreign                   |   | -                   |    | 28,815   |   | -        | 28,815                       |
| Mutual funds - domestic                  |   | -                   |    | 63,536   |   | -        | 63,536                       |
| Total marketable equity securities       | 3   | ,870                |    | 92,351   |   | -        | 96,221                       |
| Contingent consideration                 |   | -                   |    | -  |   | (15,682) | (15,682)                     |
| Total                                    | \$ 3  | ,870                | \$ | 119,273  | \$  | (15,682) | \$<br>107,461                |

Our investments in available-for-sale debt securities and marketable equity securities are valued using a market approach. The availability of inputs observable in the market varies from instrument to instrument and depends on a variety of factors, including the type of instrument, whether the instrument is actively traded and other characteristics particular to the transaction. For most of our financial instruments, pricing inputs are readily observable in the market, the valuation methodology used is widely accepted by market participants, and the valuation does not require significant management discretion. For other financial instruments, pricing inputs are less observable in the market and may require management judgment.

The contingent consideration represents the estimated fair value of the additional variable cash consideration payable in connection with recent acquisitions that is contingent upon the achievement of certain performance milestones. We estimated the fair value using expected future cash flows over the period in which the obligation is expected to be settled, and applied a discount rate that appropriately captures a market participant's view of the risk associated with the obligation, which are considered to be Level 3 inputs. During fiscal 2021, we paid approximately \$2.8 million for settlements of contingent consideration obligations relating to certain performance milestones that were established in prior periods and achieved during the current year. During fiscal 2020, we paid approximately \$6.4 million for settlements of consideration obligations relating to certain performance milestones that were established in prior periods and achieved during the current year. During fiscal 2020, we paid approximately \$6.4 million for settlements of consideration obligations relating to certain performance milestones that were established during fiscal 2020. These amounts are reported in payments of acquisition-related contingent consideration in the Consolidated Statements of Cash Flows.

The carrying value of our current financial instruments, which include cash and cash equivalents, marketable securities, trade accounts receivable, accounts payable and short-term debt, approximates fair value because of the short-term maturity of these financial instruments. At May 31, 2021 and 2020, the fair value of our long-term debt was estimated using active market quotes, based on our current incremental borrowing rates for similar types of borrowing arrangements, which are Level 2 inputs. Based on the analysis performed, the fair value and the carrying value of our financial instruments and long-term debt as of May 31, 2021 and 2020 are as follows:

|   | At Ma          | ay 31, 2021 |
|---|----------------|-------------|
| (In thousands)                            | Carrying Value | Fair Value  |
| Cash and cash equivalents                 | \$ 246,704     | \$ 246,704  |
| Marketable equity securities              | 142,087        | 142,087     |
| Available-for-sale debt securities        | 26,745         | 26,745      |
| Long-term debt, including current portion | 2,379,826      | 2,570,206   |

|   |    | At May 31, 2020     |    |           |  |  |
|---|----|---------------------|----|-----------|--|--|
| (In thousands)                            | С  | Carrying Value Fair |    |           |  |  |
| Cash and cash equivalents                 | \$ | 233,416             | \$ | 233,416   |  |  |
| Marketable equity securities              |    | 87,111              |    | 87,111    |  |  |
| Available-for-sale debt securities        |    | 26,922              |    | 26,922    |  |  |
| Long-term debt, including current portion |    | 2,539,180           |    | 2,618,719 |  |  |

# NOTE F — DERIVATIVES AND HEDGING

#### **Derivative Instruments and Hedging Activities**

We are exposed to market risks, such as changes in foreign currency exchange rates and interest rates. To manage the volatility related to these exposures, from time to time, we enter into various derivative transactions. We use various types of derivative instruments, including forward contracts and swaps. We formally assess, designate and document, as a hedge of an underlying exposure, each qualifying derivative instrument that will be accounted for as an accounting hedge at inception. Additionally, we assess, both at inception and at least quarterly thereafter, whether the financial instruments used in the hedging transaction are effective at offsetting changes in either the fair values or cash flows of the underlying exposures.

## **Derivatives Designated as Hedges**

In October 2017, as a means of mitigating the impact of currency fluctuations on our Euro investments in foreign entities, we executed a fair value hedge and two cross currency swaps, in which we paid variable rate interest in Euros and receive fixed rate interest in U.S. Dollars with a combined notional amount of approximately €85.25 million (\$100 million U.S. Dollar equivalent), and which had a maturity date of November 2022. This effectively converted a portion of our U.S. Dollar denominated fixed-rate debt to Euro denominated variable rate debt. The fair value hedge was recognized at fair value in our Consolidated Balance Sheets, while changes in the fair value of the hedge were recognized in interest expense in our Consolidated Statements of Income. We designated the swaps as net investment hedges of our net investment in our European operations under ASU 2017-12 and applied the spot method to these hedges. In February 2020, the fair value hedge and two cross currency swaps agreements were terminated, and we received cash in the amount of \$9.3 million, representing the fair value of the swap and interest accrued through the date of termination. Accordingly, hedge accounting was discontinued and a hedge accounting adjustment to our Senior Notes of \$1.5 million was recorded and is being amortized to interest expense in the Consolidated Statements of Operations through the termination of the 3.450% Notes in November 2022. Changes in the fair value of the cross currency swaps due to spot foreign exchange rates are recorded as cumulative translation adjustment within AOCI and will remain in AOCI until either the sale or substantially complete liquidation of the hedge subsidiaries.

Separately, in February 2020, as a means of mitigating the impact of currency fluctuations on our Euro investments in foreign entities, we executed a cash flow hedge and two cross currency swaps, in which we will pay fixed rate interest in Euros and receive variable rate interest in U.S. Dollars with a combined notional amount of approximately  $\notin 277.73$  million (\$300 million U.S. Dollar equivalent), and which have a maturity date of February 2023. This effectively converts our U.S. Dollar denominated variable rate debt to Euro denominated fixed rate debt. The cash flow hedge is recognized at fair value in our Consolidated Balance Sheets, while changes in the fair value of the hedge will be recognized in AOCI when the hedged items affect earnings. Amounts recognized in AOCI will be recognized in earnings in interest expense when the hedged interest payment is accrued. We designated the swaps as net investment hedges of our net investment in our European operations under ASU 2017-12 and applied the spot method to these hedges. The changes in fair value of the derivative instruments that are designated and qualify as hedges of net investments in foreign operations are recognized in AOCI to offset the changes in the values of the net investments being hedged. In addition, in February 2020, as a means of mitigating the variability of the functional-currency-equivalent cash flows associated with the U.S. Dollar denominated term loan facility (referred to as Foreign Borrower's Term Loan), we executed a cash flow hedge, in which we will pay fixed rate interest in Euros and receive variable rate interest in U.S. Dollars with a notional amount of approximately €92.52 million (\$100 million U.S. Dollar equivalent), and which have a maturity date of February 2023. This effectively converts our U.S. Dollar denominated variable rate debt to Euro denominated fixed rate debt. The cash flow hedge is recognized at fair value in our Consolidated Balance Sheets, while changes in the fair value of the hedge will be recognized in AOCI when the hedged items affect earnings. Amounts recorded in AOCI will be recognized in earnings in interest expense when the hedged interest payment is accrued. In addition, since this currency swap is a hedge of variability of the functional-currency-equivalent cash flows of a recognized liability to be remeasured at spot exchange rates under ASC 830, an amount that will offset the gain or loss arising from the remeasurement of the hedged liability will be reclassified each period from AOCI to earnings as foreign exchange gain/(loss), which is a component of SG&A expenses.

The following table summarizes the location and effects of our derivatives instruments on the Consolidated Statements of Comprehensive Income and Consolidated Statements of Income for gains or losses initially recognized in AOCI in the Consolidated Balance Sheet:

| Pretax gain/(loss) recognized<br>in AOCI<br>(In thousands) Year Ended May 31,<br>Derivatives in hedging |    |             |            |       |                                      | Pretax gain/(loss) reclassified from<br>AOCI into income<br>Year Ended May 31, |             |            |      |  |  |  |
|---|----|-------------|------------|-------|--------------------------------------|--|-------------|------------|------|--|--|--|
| Derivatives in hedging<br>relationships   |    | 2021        | 2020       | 2019  | <b>Income Statement Location</b>     |  | 2021        | 2020       | 2019 |  |  |  |
| Interest Rate Swap<br>(Cash Flow)   | \$ | (1,226) \$  | (7,998) \$ | -     | Interest (Expense) Income            | \$   | (3,380) \$  | 170 \$     | -    |  |  |  |
| Cross Currency Swap<br>(Cash Flow)  |    | (9,207)     | (2,254)    | -     | Interest Income                      |  | 638         | 554        | -    |  |  |  |
| Cross Currency Swap<br>(Cash Flow)  |    | _           | -          | -     | Foreign Exchange (Loss)              |  | (9,874)     | (2,654)    | -    |  |  |  |
| Cross Currency Swap<br>(Net Investment)   |    | (31,380)    | 1,866      | 4,998 | Gain or (loss) on sale of subsidiary |  | -           | _          | -    |  |  |  |
| Total   | \$ | (41,813) \$ | (8,386) \$ | 4,998 |                                      | \$   | (12,616) \$ | (1,930) \$ | -    |  |  |  |

## **Derivatives Not Designated as Hedges**

At May 31, 2021 and 2020, we held one foreign currency forward contract at each period end designed to reduce our exposure to changes in the cash flows of intercompany foreign-currency-denominated loans related to changes in foreign currency exchange rates by fixing the functional currency cash flows. These contracts have not been designated as hedges; therefore, the changes in fair value of the contracts are recognized in earnings as a component of SG&A expenses. Amounts recognized in earnings did not have a material impact on our Consolidated Financial Statements for any period presented. As of May 31, 2021, and May 31, 2020, the notional amounts of the forward contract held to purchase foreign currencies was \$191.7 million and \$63.2 million, respectively.

#### **Disclosure About Derivative Instruments**

All of our derivative assets and liabilities measured at fair value are classified as Level 2 within the fair value hierarchy. We determine the fair value of our derivatives based on valuation methods, which project future cash flows and discount the future amounts to present value using market-based observable inputs, including interest rate curves, foreign currency rates, as well as future and basis point spreads, as applicable.

The fair values of qualifying and non-qualifying instruments used in hedging transactions as of May 31, 2021 and May 31, 2020 are as follows:

| (In thousands)        |                                      |                               | Fair Value |             |       |             |  |  |
|-----------------------|--------------------------------------|-------------------------------|------------|-------------|-------|-------------|--|--|
| <b>Derivatives De</b> | signated as Hedging Instruments      | <b>Balance Sheet Location</b> | Ma         | ny 31, 2021 | Μ     | ay 31, 2020 |  |  |
| Assets:               |                                      |                               |            |             |       |             |  |  |
|                       | Cross Currency Swap (Net Investment) | Other Current Assets          | \$         | 6,233       | \$    | 5,352       |  |  |
|                       | Cross Currency Swap (Cash Flow)      | Other Current Assets          |            | 516         |       | 750         |  |  |
|                       | Cross Currency Swap (Net Investment) | Other Assets (Long-Term)      |            | -           |       | 12,409      |  |  |
| Liabilities:          |                                      |                               |            |             |       |             |  |  |
|                       | Interest Rate Swap (Cash Flow)       | Other Accrued Liabilities     |            | 3,547       |       | 2,981       |  |  |
|                       | Cross Currency Swap (Net Investment) | Other Accrued Liabilities     |            | 1,321       |       | 294         |  |  |
|                       | Cross Currency Swap (Net Investment) | Other Long-Term Liabilities   |            | 39,228      |       | 18,204      |  |  |
|                       | Cross Currency Swap (Cash Flow)      | Other Long-Term Liabilities   |            | 13,786      |       | 3,608       |  |  |
|                       | Interest Rate Swap (Cash Flow)       | Other Long-Term Liabilities   |            | 2,467       |       | 5,187       |  |  |
| (In thousands)        |                                      |                               |            | Fair V      | Value |             |  |  |
| <b>Derivatives</b> No | t Designated as Hedging Instruments  | <b>Balance Sheet Location</b> | Ma         | ny 31, 2021 | Μ     | ay 31, 2020 |  |  |
| Assets:               |                                      |                               |            |             |       |             |  |  |
|                       | Foreign Currency Exchange            | Other Current Assets          | \$         | 212         | \$    | -           |  |  |
| Liabilities:          |                                      |                               |            |             |       |             |  |  |
|                       | Foreign Currency Exchange            | Other Accrued Liabilities     |            | -           |       | 53          |  |  |

# NOTE G — BORROWINGS

A description of long-term debt follows:

| May 31,  | 2021            | 2020            |
|--|-----------------|-----------------|
| (In thousands)   |                 |                 |
| Revolving credit facility with a syndicate of banks, through October 31, 2023(1)         | \$<br>336,996   | \$<br>419,317   |
| Accounts receivable securitization program with two banks, through May 21, 2024 (2)      | -               | 79,756          |
| Unsecured 3.45% senior notes due November 15, 2022 (3)                                   | 300,387         | 300,615         |
| Unsecured \$100M Term Loan due February 21, 2023 (4)                                     | 99,880          | 99,810          |
| Unsecured \$300M Term Loan due February 21, 2023 (4)                                     | 299,640         | 299,431         |
| Unsecured 3.75% notes due March 15, 2027 (5)   | 397,527         | 397,058         |
| Unsecured 4.55% senior notes due March 1, 2029 (6)                                       | 346,904         | 346,514         |
| Unsecured 5.25% notes due June 1, 2045 (7)   | 298,745         | 298,668         |
| Unsecured 4.25% notes due January 15, 2048 (8)   | 296,714         | 296,590         |
| Other obligations, including finance leases and unsecured notes payable at various rates |                 |                 |
| of interest due in installments through 2027   | 3,033           | 1,421           |
|  | 2,379,826       | 2,539,180       |
| Less: current portion  | 1,282           | 80,890          |
| Total Long-Term Debt, Less Current Maturities  | \$<br>2,378,544 | \$<br>2,458,290 |

(1) Interest at May 31, 2021 was tied to LIBOR and averaged 1.4609% for USD denominated debt (\$37.7 million), 1.3950% for AUD denominated debt (\$44.0 million) and 1.3750% on EUR denominated debt (\$257.9 million). Interest at May 31, 2020 was tied to LIBOR and averaged 1.5505% for USD denominated debt (\$218.3 million), 1.4650% for AUD denominated debt (\$37.2 million) and 1.3750% on EUR denominated debt (\$167.5 million). At May 31, 2021 and 2020, the revolving credit facility is adjusted for debt issuance costs, net of amortization, for approximately \$2.6 million and \$3.7 million, respectively.

- (2) At May 31, 2020, the accounts receivable securitization program is adjusted for debt issuance costs, net of amortization, of approximately \$0.2 million, respectively.
- (3) The \$300.0 million face amount of the notes due 2022 is adjusted for the amortization of the original issue discount and mark-to-market derivative asset of approximated \$0.1 million and (\$0.8 million) at May 31, 2021 and approximated \$0.1 million and (\$1.3 million) at May 31, 2020, respectively. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, is 3.465%. At May 31, 2021 and 2020, the notes are reduced by debt issuance costs, net of amortization, for approximately \$0.4 million and \$0.6 million, respectively.
- (4) At May 31, 2021 and 2020, the Term Loan is adjusted for deferred financing fees, net of amortization, of approximately \$0.5 million and \$0.8 million, respectively.
- (5) The \$400.0 million face amount of the notes due 2027 is adjusted for the amortization of the original issue discount, which approximated \$0.2 million and \$0.3 million at May 31, 2021 and 2020, respectively. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, is 3.767%. At May 31, 2021 and 2020, the notes are adjusted for debt issuance costs, net of amortization, for approximately \$2.3 million and \$2.6 million, respectively.
- (6) The \$350.0 million aggregate principal amount of the notes due 2029 is adjusted for the amortization of the original issue discount, which approximated \$0.4 million and \$0.5 million at May 31, 2021 and 2020, respectively. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, was 4.568%. At May 31, 2021 and 2020, the notes were adjusted for debt issuance costs, net of amortization, for approximately \$2.7 million and \$3.0 million, respectively.
- (7) The \$250.0 million face amount of the notes due 2045 is adjusted for the amortization of the original issue discount, which approximated \$1.4 million at May 31, 2021 and 2020. The original issue discount effectively reduced the ultimate proceeds from the financing. The effective interest rate on the notes, including the amortization of the discount, is 5.29%. In March 2017, as a further issuance of the 5.25% notes due 2045, we closed an offering of \$50.0 million aggregate principal, which is adjusted for the unamortized premium received at issuance, which approximated \$2.9 million at May 31, 2021 and 2020. The premium effectively increased the proceeds from the financing. The effective interest rate on the \$50.0 million notes issued March 2017 is 4.839%. At May 31, 2021 and 2020, the notes are adjusted for debt issuance costs, net of amortization, for approximately \$2.8 million and \$2.9 million, respectively.

(8) The \$300.0 million face amount of the notes due 2048 is adjusted for the debt issuance cost, net of amortization, which approximated \$3.3 million and \$3.4 million at May 31, 2021 and 2020, respectively. The effective interest rate on the notes is 4.25%.

The aggregate maturities of long-term debt for the five years subsequent to May 31, 2021 are as follows: fiscal 2022 — \$1.4 million; fiscal 2023 — \$701.5 million; fiscal 2024 — \$340.2 million; fiscal 2025 — \$0.5 million; fiscal 2026 — \$0.3 million and thereafter \$1,350.9 million. Additionally, at May 31, 2021, we had unused lines of credit totaling \$1.2 billion.

Our available liquidity, including our cash and cash equivalents and amounts available under our committed credit facilities, stood at \$1,457.1 million at May 31, 2021. Our debt-to-capital ratio was 57.8% at May 31, 2021, compared with 66.8% at May 31, 2020.

#### **Revolving Credit Agreement**

During the quarter ended November 30, 2018, we replaced our previous \$800.0 million revolving credit agreement, which was set to expire on December 5, 2019, with a \$1.3 billion unsecured syndicated revolving credit facility (the "Revolving Credit Facility"), which expires on October 31, 2023. The Revolving Credit Facility includes sublimits for the issuance of swingline loans, which are comparatively short-term loans used for working capital purposes and letters of credit. The aggregate maximum principal amount of the commitments under the Revolving Credit Facility may be expanded upon our request, subject to certain conditions, up to \$1.5 billion. The Revolving Credit Facility is available to refinance existing indebtedness, to finance working capital and capital expenditures, and for general corporate purposes.

The Revolving Credit Facility requires us to comply with various customary affirmative and negative covenants, including a leverage covenant (i.e., Net Leverage Ratio) and interest coverage ratio, which are calculated in accordance with the terms as defined by the Revolving Credit Facility. On April 30, 2020, we amended both our Revolving Credit Facility and the New Credit Facility (see "Term Loan Facility Credit Agreement" section below for further details) to allow the maximum permitted Net Leverage Ratio to be increased from 3.75 to 1.0 to 4.25 to 1.0 for four consecutive fiscal quarters following notice to the Administrative Agent on or before June 30, 2021 and the payment of a ten basis point fee ("Increased Net Leverage Ratio Period"). Such increase is in addition to any increase requested by us in the maximum permitted Net Leverage Ratio following a Material Acquisition (any acquisition for which the aggregate consideration is \$100.0 million or greater). During an Increased Net Leverage Ratio Period, the Euro-Rate Spread on loans under the Revolving Credit Facility shall be increased to 1.75% and the Base Rate Spread shall be 0.75% until the first day of the month following the Increased Net Leverage Ratio Period; however, if at any time during an Increased Net Leverage Ratio or the date on which at least one rating agency rates us as investment grade. As of May 31, 2021, we have not provided any notice to the Administrative Agent to trigger this provision. Furthermore, no such notice was provided, subsequent to the balance sheet date, on or before June 30, 2021, and as such, this provision has lapsed.

Under the terms of the leverage covenant, we may not permit our leverage ratio for total indebtedness to consolidated EBITDA for the four most recent fiscal quarters to exceed 3.75 to 1.0. During certain periods and per the terms of the Revolving Credit Facility, this ratio may be increased to 4.25 to 1.0 in connection with certain "material acquisitions," or under the Increased Net Leverage Ratio Period. The acquisition of Ali Industries, LLC which occurred on September 1, 2020 and qualified as a "material acquisition," which enables us to request an increase in the maximum permitted Net Leverage Ratio covenant. We provided such notice to our Administrative Agent during our second quarter of fiscal 2021, and therefore, our Net Leverage Ratio covenant has been increased to 4.25 to 1.0 through August 31, 2021. The minimum required consolidated interest coverage ratio for EBITDA to interest expense is 3.50 to 1. The interest coverage ratio is calculated at the end of each fiscal quarter for the four fiscal quarters then ended using EBITDA as defined in the Revolving Credit Facility.

As of May 31, 2021, we were in compliance with all financial covenants contained in our Revolving Credit Facility, including the leverage and interest coverage ratio covenants. At that date, our leverage ratio was 2.17 to 1, while our interest coverage ratio was 12.24 to 1. Our available liquidity under our Revolving Credit Facility stood at \$960.4 million at May 31, 2021.

Our access to funds under our Revolving Credit Facility is dependent on the ability of the financial institutions that are parties to the Revolving Credit Facility to meet their funding commitments. Those financial institutions may not be able to meet their funding commitments if they experience shortages of capital and liquidity or if they experience excessive volumes of borrowing requests within a short period of time. Moreover, the obligations of the financial institutions under our Revolving Credit Facility are several and not joint and, as a result, a funding default by one or more institutions does not need to be made up by the others.

#### Accounts Receivable Securitization Program

On May 9, 2014, we entered into a \$200.0 million accounts receivable securitization facility (the "AR Program") which was subsequently amended on May 22, 2020 to a maximum availability of \$250.0 million and an extended facility termination date of May 21, 2021. On March 18, 2021, we amended the AR Program to a maximum availability of \$250 million during all borrowing periods

and an extended facility termination date of May 21, 2024. The AR Program was entered into pursuant to (1) a second amended and restated receivables sales agreement, dated as of May 9, 2014, and subsequently amended on August 29, 2014; November 3, 2015; December 31, 2016; March 31, 2017; and June 5, 2020 (the "Sale Agreement"), among certain of our subsidiaries (the "Originators"), and RPM Funding Corporation, a special purpose entity (the "SPE") whose voting interests are wholly owned by us, and (2) an amended and restated receivables purchase agreement, dated as of May 9, 2014 and subsequently amended on February 25, 2015 and May 2, 2017, May 22, 2020 and March 18, 2021 (the "Purchase Agreement"), among the SPE, certain purchasers from time to time party thereto (the "Purchasers"), and PNC Bank, National Association as administrative agent.

Under the Sale Agreement, the Originators may, during the term thereof, sell specified accounts receivable to the SPE, which may in turn, pursuant to the Purchase Agreement, transfer an undivided interest in such accounts receivable to the Purchasers. Once transferred to the SPE, such receivables are owned in their entirety by the SPE and are not available to satisfy claims of our creditors or creditors of the originating subsidiaries until the obligations owing to the participating banks have been paid in full. We indirectly hold a 100% economic interest in the SPE and will, along with our subsidiaries, receive the economic benefit of the AR Program. The transactions contemplated by the AR Program do not constitute a form of off-balance sheet financing and will be fully reflected in our financial statements.

The maximum availability under the AR Program is \$250.0 million. Availability is further subject to changes in the credit ratings of our customers, customer concentration levels or certain characteristics of the accounts receivable being transferred and, therefore, at certain times, we may not be able to fully access the \$250.0 million of funding available under the AR Program. As of May 31, 2021, there was no outstanding balance under the AR Program, which compares with the maximum availability on that date of \$250.0 million.

The interest rate under the Purchase Agreement is based on the Alternate Base Rate, LIBOR Market Index Rate, one-month LIBOR or LIBOR for a specified tranche period, as selected by us, plus in each case, a margin of 0.85%. In addition, as set forth in an Amended and Restated Fee Letter, dated March 18, 2021 (the "Fee Letter"), the SPE is obligated to pay a monthly unused commitment fee to the Purchasers based on the daily amount of unused commitments under the Agreement, which ranges from 0.30% to 0.50% based on usage. The AR Program contains various customary affirmative and negative covenants and also contains customary default and termination provisions.

Our failure to comply with the covenants described above and other covenants contained in the Revolving Credit Facility section above could result in an event of default under that agreement, entitling the lenders to, among other things, declare the entire amount outstanding under the Revolving Credit Facility to be due and payable. The instruments governing our other outstanding indebtedness generally include cross-default provisions that provide that, under certain circumstances, an event of default that results in acceleration of our indebtedness under the Revolving Credit Facility will entitle the holders of such other indebtedness to declare amounts outstanding immediately due and payable.

# 3.45% Notes due 2022

On October 23, 2012, we sold \$300 million aggregated principal amount of 3.45% Notes due 2022. The net proceeds of \$297.7 million from this offering were used to repay short-term borrowings outstanding under our revolving credit facility.

## Term Loan Facility Credit Agreement

On February 21, 2020, we and our subsidiary, RPM Europe Holdco B.V. (formerly "RPM New Horizons Netherlands, B.V"). (the "Foreign Borrower"), entered into an unsecured syndicated term loan facility credit agreement (the "New Credit Facility") with the lenders party thereto and PNC Bank, National Association, as administrative agent for the lenders. The New Credit Facility provides for a \$300 million term loan to us and a \$100 million term loan to the Foreign Borrower (together, the "Term Loans"), each of which was fully advanced on the closing date. The Term Loans mature on February 21, 2023, with no scheduled amortization before that date, and the Term Loans may be prepaid at any time without penalty or premium. We agreed to guarantee all obligations of the Foreign Borrower under the New Credit Facility. The proceeds of the Term Loans were used to repay a portion of the outstanding borrowings under our revolving credit facility. During fiscal 2021, the New Credit Facility was amended to replace RPM New Horizons Netherlands, B.V. with RPM Europe Holdco B.V.

The Term Loans will bear interest at either the base rate or the Eurodollar Rate, at our option, plus a spread determined by our debt rating. We, and the Foreign Borrower, have entered into multicurrency floating to fixed interest rate swap agreements that effectively fix interest payment obligations on the entire principal amount of the Term Loans through their maturity at (a) 0.612% per annum on our Term Loan, and (b) 0.558% per annum on the Foreign Borrower's Term Loan.

The New Credit Facility contains customary covenants, including but not limited to, limitations on our ability, and in certain instances, our subsidiaries' ability, to incur liens, make certain investments, or sell or transfer assets. Additionally, we may not permit (i) our consolidated interest coverage ratio to be less than 3.5 to 1.0, or (ii) our leverage ratio (defined as the ratio of total indebtedness, less unencumbered cash and cash equivalents in excess of \$50 million, to consolidated EBITDA for the four most recent fiscal quarters) to exceed 3.75 to 1.0. Upon notification to the lenders, however, the maximum permitted leverage ratio can be relaxed to 4.25 to 1.0 for a one-year period in connection with certain material acquisitions. In addition, the agreement was amended on April 30, 2020 to allow the maximum permitted Net Leverage Ratio to be increased to 4.25 to 1 during certain periods (refer to the "Revolving Credit Agreement"). As noted in the "Revolving Credit Agreement" above, we provided notice to our Administrative Agent during our second quarter of fiscal 2021, and therefore, our Net Leverage Ratio covenant has been increased to 4.25 to 1.0 through August 31, 2021. The covenants contained in the New Credit Facility are substantially similar to those contained in our Revolving Credit Facility. See "Revolving Credit Agreement" above for details on our compliance with all significant financial covenants at May 31, 2021.

#### 5.250% Notes due 2045 and 3.750% Notes due 2027

On March 2, 2017, we issued \$50.0 million aggregate principal amount of 5.250% Notes due 2045 (the "2045 Notes") and \$400.0 million aggregate principal amount of 3.750% Notes due 2027 (the "2027 Notes"). The 2045 Notes are a further issuance of the \$250 million aggregate principal amount of 5.250% Notes due 2045 initially issued by us on May 29, 2015. Interest on the 2045 Notes is payable semiannually in arrears on June 1st and December 1st of each year at a rate of 5.250% per year. The 2045 Notes mature on June 1, 2045. Interest on the 2027 Notes is payable semiannually in arrears on March 15th and September 15th of each year, at a rate of 3.750% per year. The 2027 Notes mature on March 15, 2027. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

## 4.550% Notes due 2029

On February 27, 2019, we closed an offering for \$350.0 million aggregate principal amount of 4.550% Notes due 2029 (the "2029 Notes"). The proceeds from the 2029 Notes were used to repay a portion of the outstanding borrowings under our revolving credit facility and for general corporate purposes. Interest on the 2029 Notes accrues from February 27, 2019 and is payable semiannually in arrears on March 1<sup>st</sup> and September 1<sup>st</sup> of each year, beginning September 1, 2019, at a rate of 4.550% per year. The 2029 Notes mature on March 1, 2029. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

## 4.250% Notes due 2048

On December 20, 2017, we closed an offering for \$300.0 million aggregate principal amount of 4.250% Notes due 2048 (the "2048 Notes"). The proceeds from the 2048 Notes were used to repay \$250.0 million in principal amount of unsecured 6.50% senior notes due February 15, 2018, and for general corporate purposes. Interest on the 2048 Notes accrues from December 20, 2017 and is payable semiannually in arrears on January 15<sup>th</sup> and July 15<sup>th</sup> of each year, beginning July 15, 2018, at a rate of 4.250% per year. The 2048 Notes mature on January 15, 2048. The indenture governing this indebtedness includes cross-acceleration provisions. Under certain circumstances, where an event of default under our other instruments results in acceleration of the indebtedness under such instruments, holders of the indebtedness under the indenture are entitled to declare amounts outstanding immediately due and payable.

# NOTE H — INCOME TAXES

The provision for income taxes is calculated in accordance with ASC 740, which requires the recognition of deferred income taxes using the asset and liability method.

Income before income taxes as shown in the Consolidated Statements of Income is summarized below for the periods indicated.

| Year Ended May 31,         | 2021          | 2020          | 2019          |
|----------------------------|---------------|---------------|---------------|
| (In thousands)             |               |               |               |
| United States              | \$<br>462,468 | \$<br>317,290 | \$<br>215,201 |
| Foreign                    | 205,970       | 90,474        | 124,644       |
| Income Before Income Taxes | \$<br>668,438 | \$<br>407,764 | \$<br>339,845 |

Provision (benefit) for income taxes consists of the following for the periods indicated:

| Year Ended May 31,         | 2021          | 2020          | 2019         |
|----------------------------|---------------|---------------|--------------|
| (In thousands)             |               |               |              |
| Current:                   |               |               |              |
| U.S. federal               | \$<br>60,666  | \$<br>65,195  | \$<br>20,388 |
| State and local            | 18,959        | 17,743        | 8,623        |
| Foreign                    | 65,125        | 31,894        | 37,713       |
| Total Current              | 144,750       | 114,832       | 66,724       |
| Deferred:                  |               |               |              |
| U.S. federal               | 20,027        | (19,212)      | 15,298       |
| State and local            | 3,878         | (3,031)       | 1,414        |
| Foreign                    | (3,717)       | 10,093        | (11,278)     |
| Total Deferred             | 20,188        | (12,150)      | 5,434        |
| Provision for Income Taxes | \$<br>164,938 | \$<br>102,682 | \$<br>72,158 |

The significant components of deferred income tax assets and liabilities as of May 31, 2021 and 2020 were as follows:

|   | 2021           | 2020       |
|---|----------------|------------|
| (In thousands)  |                |            |
| Deferred income tax assets related to:                  |                |            |
| Inventories   | \$<br>12,189   | 5 12,341   |
| Allowance for losses                                    | -              | 4,294      |
| Accrued compensation and benefits                       | 24,637         | 14,686     |
| Accrued other expenses                                  | 28,511         | 15,107     |
| Deferred income and other long-term liabilities         | 22,859         | 22,030     |
| Credit and net operating and capital loss carryforwards | 65,091         | 65,994     |
| Net unrealized loss on securities                       | 9,189          | 16,892     |
| Pension and other postretirement benefits               | 34,180         | 76,147     |
| Total Deferred Income Tax Assets                        | 196,656        | 227,491    |
| Less: valuation allowances                              | (64,696)       | (66,855)   |
| Net Deferred Income Tax Assets                          | 131,960        | 160,636    |
| Deferred income tax (liabilities) related to:           |                |            |
| Depreciation  | (85,717)       | (70,588)   |
| Amortization of intangibles                             | (107,963)      | (109,926)  |
| Unremitted foreign earnings                             | (17,871)       | (8,781)    |
| Total Deferred Income Tax (Liabilities)                 | (211,551)      | (189,295)  |
| Deferred Income Tax Assets (Liabilities), Net           | \$<br>(79,591) | 5 (28,659) |

At May 31, 2021, we had U.S. capital loss carryforwards of approximately \$25.8 million, of which \$21.5 million will expire if not used by the end of fiscal 2022, with the balance expiring if unused by the end of fiscal 2025. Also, as of May 31, 2021, we had foreign tax credit carryforwards of \$27.3 million, which expire through fiscal 2031. Additionally, as of May 31, 2021, we had approximately \$4.5 million of tax benefits associated with state net operating loss carryforwards and state tax credit carryforwards, some of which expire at various dates beginning in fiscal 2022. Also, as of May 31, 2021, we had foreign net operating loss carryforwards of approximately \$149.4 million, of which approximately \$14.7 million will expire at various dates beginning in fiscal 2022 and approximately \$134.7 million that have an indefinite carryforward period. Additionally, as of May 31, 2021, we had foreign capital loss carryforwards of approximately \$26.8 million that can be carried forward indefinitely.

When evaluating the realizability of deferred income tax assets, we consider, among other items, whether a jurisdiction has experienced cumulative pretax losses and whether a jurisdiction will generate the appropriate character of income to recognize a deferred income tax asset. More specifically, if a jurisdiction experiences cumulative pretax losses for a period of three years, including the current fiscal year, or if a jurisdiction does not have sufficient income of the appropriate character in the relevant carryback or projected carryforward periods, we generally conclude that it is more likely than not that the respective deferred tax asset will not be realized unless factors such as expected operational changes, availability of prudent and feasible tax planning strategies, reversal of taxable temporary differences or other information exists that would lead us to conclude otherwise. If, after we have

evaluated these factors, the deferred income tax assets are not expected to be realized within the carryforward or carryback periods allowed for that jurisdiction, we would conclude that a valuation allowance is required.

Total valuation allowances of approximately \$64.7 million and \$66.9 million have been recorded as of May 31, 2021 and 2020, respectively. These recorded valuation allowances relate primarily to U.S. capital losses, state net operating losses and certain foreign net operating losses, net foreign deferred tax assets and foreign tax credit carryforwards. The year-over-year decrease in valuation allowances is primarily attributable to reversals for the realization of U.S. capital loss carryforwards, partially offset by an increase for foreign tax credit carryforwards.

The following table reconciles income tax expense (benefit) computed by applying the U.S. statutory federal income tax rate against income (loss) before income taxes to the provision (benefit) for income taxes:

| Year Ended May 31,   | 2021          | 2020          | 2019         |
|--|---------------|---------------|--------------|
| (In thousands, except percentages)                               |               |               |              |
| Income tax expense at the U.S. statutory federal income tax rate | \$<br>140,372 | \$<br>85,630  | \$<br>71,367 |
| Foreign rate differential and other foreign tax adjustments      | 11,942        | 3,433         | (1,571)      |
| State and local income taxes, net                                | 18,625        | 11,651        | 7,224        |
| Impact of GILTI provisions                                       | 1,598         | 3,051         | 5,772        |
| Nondeductible business expense                                   | 616           | 2,005         | 2,259        |
| Valuation allowance  | (4,389)       | 14,008        | 7,021        |
| Deferred tax liability for unremitted foreign earnings           | 5,348         | (5,527)       | -            |
| Changes in unrecognized tax benefits                             | (1,847)       | 1,292         | (8,480)      |
| Other  | 1,324         | (3,351)       | 1,195        |
| FY19 GILTI impact of issued regulations                          | -             | (4,348)       | -            |
| Equity-based compensation  | (8,651)       | (5,162)       | (4,496)      |
| Transition tax liability   | -             | -             | (1,868)      |
| Remeasurement of U.S. deferred income taxes                      | -             | -             | (6,265)      |
| Provision for Income Tax Expense                                 | \$<br>164,938 | \$<br>102,682 | \$<br>72,158 |
| Effective Income Tax Rate  | 24.7%         | 25.2%         | 21.2%        |

Uncertain income tax positions are accounted for in accordance with ASC 740. The following table summarizes the activity related to unrecognized tax benefits:

| (In millions)  | 20 | 21     | 2020   | 2019  |
|--|----|--------|--------|-------|
| Balance at June 1  | \$ | 9.0 \$ | 8.1 \$ | 14.1  |
| Additions based on tax positions related to current year |    | -      | -      | 0.1   |
| Additions for tax positions of prior years               |    | -      | 2.0    | 2.0   |
| Reductions for tax positions of prior years              |    | (1.8)  | (0.9)  | (7.9) |
| Foreign currency translation                             |    | 0.3    | (0.2)  | (0.2) |
| Balance at May 31  | \$ | 7.5 \$ | 9.0 \$ | 8.1   |

The total amount of unrecognized tax benefits that would impact the effective tax rate, if recognized, was \$7.0 million at May 31, 2021, \$8.6 million at May 31, 2020 and \$7.7 million at May 31, 2019.

We recognize interest and penalties related to unrecognized tax benefits in income tax expense. At May 31, 2021, 2020 and 2019, the accrual for interest and penalties was \$2.9 million, \$2.9 million and \$3.0 million, respectively. Unrecognized tax benefits, including interest and penalties, have been classified as other long-term liabilities unless expected to be paid in one year.

We file income tax returns in the United States and in various state, local and foreign jurisdictions. With limited exceptions, we are subject to federal, state and local, or non-U.S. income tax examinations by tax authorities for fiscal 2014 through 2021. We are currently under examination, or have been notified of an upcoming tax examination, for various non-U.S. and domestic state and local jurisdictions. Although it is possible that certain tax examinations could be resolved during the next 12 months, the timing and outcomes are uncertain.

Our deferred tax liability for unremitted foreign earnings was \$17.9 million as of May 31, 2021, which represents our estimate of the tax cost associated with the deemed remittance of \$466.6 million of foreign earnings that are not considered to be permanently reinvested.

We have not provided for U.S. income taxes or foreign withholding taxes on the remaining \$1.2 billion of foreign unremitted earnings because such earnings have been retained and reinvested by the foreign subsidiaries as of May 31, 2021. Accordingly, no provision has been made for U.S. income taxes or foreign withholding taxes, which may become payable if the remaining unremitted earnings of foreign subsidiaries were distributed to the United States. Due to the uncertainties and complexities involved in the various options for repatriation of foreign earnings, it is not practical to calculate the deferred taxes associated with the remaining foreign earnings.

# NOTE I — STOCK REPURCHASE PROGRAM

On January 8, 2008, we announced our authorization of a stock repurchase program under which we may repurchase shares of RPM International Inc. common stock at management's discretion for general corporate purposes. As announced on November 28, 2018, our goal was to return \$1.0 billion in capital to stockholders by May 31, 2021 through share repurchases and the retirement of our convertible note during fiscal 2019. On April 16, 2019, after taking into account share repurchases under our existing stock repurchase program to date, and the impact of retiring our convertible note, our Board of Directors authorized the repurchase of the remaining \$600.0 million in value of RPM International Inc. common stock by May 31, 2021. As a result, we may repurchase shares from time to time in the open market or in private transactions at various times and in amounts and for prices that our management deems appropriate, subject to insider trading rules and other securities law restrictions. The timing of our purchases will depend upon prevailing market conditions, alternative uses of capital and other factors. We may limit or terminate the repurchase program at any time.

As previously announced, given macroeconomic uncertainty resulting from the Covid pandemic, we had suspended stock repurchases under the program. In January 2021, our Board of Directors authorized the resumption of stock repurchases under the stock repurchase program. At the time of resuming the program, \$469.7 million of shares of common stock remained available for repurchase. The Board of Directors also extended the stock repurchase program beyond its original May 31, 2021 expiration date until such time that the remaining \$469.7 million of shares of capital has been returned to our stockholders.

During the fiscal year ended May 31, 2021, we repurchased 594,061 shares of our common stock at a cost of approximately \$50.0 million, or an average cost of \$84.09 per share, under this program. During the fiscal year ended May 31, 2020, we repurchased 2,041,847 shares of our common stock at a cost of approximately \$125.0 million, or an average cost of \$61.22 per share, under this program. During the fiscal year ended May 31, 2019, we repurchased 3,286,907 shares of our common stock at a cost of approximately \$200.2 million, or an average cost of \$60.92 per share, under this program. The maximum dollar amount that may yet be repurchased under our stock repurchase program was approximately \$419.8 million at May 31, 2021.

# NOTE J — STOCK-BASED COMPENSATION

Stock-based compensation represents the cost related to stock-based awards granted to our employees and directors; these awards include restricted stock, restricted stock units, performance stocks, performance stock units and SARs. We grant stock-based incentive awards to our employees and our directors under various share-based compensation plans. The plan that is active or provides for stock option grants or share-based payment awards is the Amended and Restated 2014 Omnibus Equity and Incentive Plan (the "2014 Omnibus Plan"), which includes provisions for grants of restricted stock, restricted stock units, performance stock units and SARs. Other plans, which provide for restricted stock grants only, include the 2003 Restricted Stock Plan for Directors (the "2003 Plan") and the 2007 Restricted Stock Plan (the "2007 Plan"). At May 31, 2021, the shares available for grant out of the 2003 Plan and the 2007 Plan have been exhausted, and all future grants will be issued from the 2014 Omnibus Plan.

We measure stock-based compensation cost at the date of grant, based on the estimated fair value of the award. We recognize the cost as expense on a straight-line basis (net of estimated forfeitures) over the related vesting period.

The following table represents total stock-based compensation expense included in our Consolidated Statements of Income:

| Year Ended May 31,  | 2021         | 2020         | 2019         |
|---|--------------|--------------|--------------|
| (In thousands)  |              |              |              |
| Stock-based compensation expense, included in SG&A                  | \$<br>40,926 | \$<br>19,789 | \$<br>31,154 |
| Stock-based compensation expense, included in restructuring expense | 47           | 116          | 4,283        |
| Total stock-based compensation cost                                 | 40,973       | 19,905       | 35,437       |
| Income tax (benefit)  | (6,877)      | (2,784)      | (6,937)      |
| Total stock-based compensation cost, net of tax                     | \$<br>34,096 | \$<br>17,121 | \$<br>28,500 |

# SARs

SARs are awards that allow our employees to receive shares of our common stock at a fixed price. We grant SARs at an exercise price equal to the stock price on the date of the grant. The fair value of SARs granted is estimated as of the date of grant using a Black-Scholes option-pricing model. The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life of options granted is derived from the input of the option-pricing model and represents the period of time that options granted are expected to be outstanding. Expected volatility rates are based on historical volatility of shares of our common stock.

The following is a summary of our weighted-average assumptions related to SARs grants made during the last three fiscal years:

| Year Ended May 31,       | 2021    | 2020    | 2019    |
|--------------------------|---------|---------|---------|
| Risk-free interest rate  | 0.4%    | 1.9%    | 2.9%    |
| Expected life of option  | 6.5 yrs | 6.5 yrs | 6.5 yrs |
| Expected dividend yield  | 1.8%    | 2.3%    | 2.1%    |
| Expected volatility rate | 24.0%   | 22.4%   | 25.2%   |

The 2014 Omnibus Plan was approved by our stockholders on October 9, 2014, and amendments to the 2014 Omnibus Plan were subsequently approved by our stockholders in 2018 and 2019. The 2014 Omnibus Plan provides us with the flexibility to grant a wide variety of stock and stock-based awards, as well as dollar-denominated performance-based awards, and is intended to be the primary stock-based award program for covered employees. SARs are issued at fair value at the date of grant, have up to ten-year terms and have graded-vesting terms over four years. Compensation cost for these awards is recognized on a straight-line basis over the related vesting period. Currently all SARs outstanding are to be settled with stock. As of May 31, 2021, there were 2,005,000 SARs outstanding.

The following tables summarize option and share-based payment activity (including SARs) under these plans during the fiscal year ended May 31, 2021:

|  |    |       |        | 2021           |    |                      |
|--|----|-------|--------|----------------|----|----------------------|
|  |    |       |        | ghted<br>erage |    | mber of<br>res Under |
| Share-Based Payments                           |    |       | Exerci | ise Price      | (  | Option               |
| (Shares in thousands)                          |    |       |        |                |    |                      |
| Balance at June 1, 2020                        |    | \$    |        | 49.88          |    | 2,482                |
| Options granted                                |    |       |        | 78.49          |    | 360                  |
| Options exercised                              |    |       |        | 39.69          |    | (837)                |
| Balance at May 31, 2021                        |    |       |        | 59.28          |    | 2,005                |
| Exercisable at May 31, 2021                    |    | \$    |        | 52.56          |    | 1,107                |
| SARs   |    | 2021  | 2020   |                |    | 2019                 |
| (In thousands, except per share amounts)       |    |       |        |                |    |                      |
| Weighted-average grant-date fair value per SAR | \$ | 14.38 | \$     | 11.59          | \$ | 14.08                |
| Intrinsic value of options exercised           | \$ | 8.80  | \$     | 9.62           | \$ | 9.29                 |
| Tax benefit from options exercised             | \$ | 8,821 | \$     | 5,936          | \$ | 3,210                |
| Fair value of SARS vested                      | \$ | 12.59 | \$     | 12.27          | \$ | 9.30                 |

At May 31, 2021, the aggregate intrinsic value and weighted-average remaining contractual life of options outstanding was \$68.7 million and 6.55 years, respectively, while the aggregate intrinsic value and weighted-average remaining contractual life of options exercisable was \$45.4 million and 5.27 years, respectively.

At May 31, 2021, the total unamortized stock-based compensation expense related to SARs that were previously granted was \$7.8 million, which is expected to be recognized over 2.42 years. We anticipate that approximately 2.0 million shares at a weighted-average exercise price of \$59.26 and a weighted-average remaining contractual term of 6.5 years will ultimately vest under these plans.

# **Restricted Stock Plans**

We also grant stock-based awards, which may be made in the form of restricted stock, restricted stock units, performance stock and performance stock units. These awards are granted to eligible employees or directors, and entitle the holder to shares of our common stock as the award vests. The fair value of the awards is determined and fixed based on the stock price at the date of grant. A description of our restricted stock plans follows.

Under the 2014 Omnibus Plan, a total of 6,000,000 shares of our common stock may be subject to awards. Of those issuable shares, up to 3,000,000 shares of common stock may be subject to "full-value" awards. In October 2019, shareholders approved an amendment to the 2014 Omnibus Plan making an additional 5,000,000 shares of common stock subject to awards. Of those additional issuable shares, 2,250,000 shares may be subject to "full-value" awards similar to those issued under the 2014 Omnibus Plan.

The following table summarizes the share-based performance-earned restricted stock ("PERS") and performance stock units ("PSUs") activity during the fiscal year ended May 31, 2021:

|                         | W  | Weighted-Average<br>Grant-Date |       |  |  |  |
|-------------------------|----|--------------------------------|-------|--|--|--|
|                         |    | Fair Value                     | 2021  |  |  |  |
| (Shares in thousands)   |    |                                |       |  |  |  |
| Balance at June 1, 2020 | \$ | 60.51                          | 865   |  |  |  |
| Shares granted          |    | 80.67                          | 427   |  |  |  |
| Shares forfeited        |    | 65.24                          | (18)  |  |  |  |
| Shares vested           |    | 53.69                          | (158) |  |  |  |
| Balance at May 31, 2021 | \$ | 69.13                          | 1,116 |  |  |  |

The weighted-average grant-date fair value was \$80.67, \$63.52 and \$60.36 for the fiscal years ended May 31, 2021, 2020 and 2019, respectively. The restricted stock and performance stock cliff vest after three years. Nonvested restricted shares of common stock under the 2014 Omnibus Plan are eligible for dividend payments, while performance stock units are not eligible for dividend payments. At May 31, 2021, remaining unamortized deferred compensation expense for performance-earned restricted stock totaled \$18.7 million. The remaining amount is being amortized over the applicable vesting period for each participant.

On October 3, 2018, our Compensation Committee granted in the aggregate 192,000 Performance Stock Units (the "2018 PSUs") to certain executives at a weighted-average grant-date price of \$60.50 per PSU. The awards are contingent upon the level of attainment of performance goals for the three-year performance period from June 1, 2018 ending May 31, 2021. Vesting of 50% of the 2018 PSUs relates to compounded annualized growth rates in adjusted revenue for the period, and the vesting of the remaining 50% relates to an increase in EBIT margin, measured at the end of the three-year performance period. The number of PSUs that may vest with respect to the achievement of the performance goals may range from 0% to 200% of the PSUs granted under this program. Compensation cost for these awards has been recognized on a straight-line basis over the related performance period, with consideration given to the probability of attaining the performance goals. As of May 31, 2021, there were 158,000 "2018 PSUs" outstanding and the expense has been fully recognized, in line with the final results achieved for the three-year performance period as compared to the performance goals.

On July 18, 2019, our Compensation Committee granted in the aggregate 178,000 Performance Stock Units (the "2019 PSUs") to certain executives at a weighted-average grant-date price of \$62.17 per PSU. The awards are contingent upon the level of attainment of performance goals for the three-year performance period from June 1, 2019 ending May 31, 2022. Vesting of 50% of the 2019 PSUs relates to compounded annualized growth rates in adjusted revenue for the period, and the vesting of the remaining 50% relates to an increase in EBIT margin, measured at the end of the three-year performance period. The number of PSUs that may vest with respect to the achievement of the performance goals may range from 0% to 200% of the PSUs granted under this program. Compensation cost for these awards has been recognized on a straight-line basis over the related performance period, with consideration given to the probability of attaining the performance goals. As of May 31, 2021, there were 178,000 "2019 PSUs" outstanding and \$2.3 million unamortized stock-based compensation, which is expected to be recognized over a weighted average period of 1.0 years.

On July 22, 2020, our Compensation Committee granted in the aggregate 225,500 Performance Stock Units (the "2020 PSUs") to certain executives at a weighted-average grant-date price of \$78.49 per PSU. The awards are contingent upon the level of attainment of performance goals for the three-year performance period from June 1, 2020 ending May 31, 2023. Vesting of 50% of the 2020 PSUs relates to compounded annualized growth rates in adjusted revenue for the period, and the vesting of the remaining 50% relates to an increase in EBIT margin, measured at the end of the three-year performance period. The number of PSUs that may vest with respect to the achievement of the performance goals may range from 0% to 200% of the PSUs granted under this program.

Compensation cost for these awards has been recognized on a straight-line basis over the related performance period, with consideration given to the probability of attaining the performance goals. As of May 31, 2021, there were 225,500 "2020 PSUs" outstanding and \$24.3 million unamortized stock-based compensation, which is expected to be recognized over a weighted average period of 2.0 years.

The 2003 Plan was approved on October 10, 2003 by our stockholders, and was established primarily for the purpose of recruiting and retaining directors, and to align the interests of directors with the interests of our stockholders. Only directors who are not our employees are eligible to participate. Under the 2003 Plan, up to 500,000 shares of our common stock may be awarded, with awards cliff vesting over a three-year period. At May 31, 2021, the shares available for grant out of the 2003 Plan have been exhausted, and all future grants will be issued from the 2014 Omnibus Plan. The following table summarizes the share-based activity under the 2003 Plan and 2014 Omnibus Plan related to directors during fiscal 2021:

|                             | W  | Weighted-Average<br>Grant-Date |      |  |  |  |
|-----------------------------|----|--------------------------------|------|--|--|--|
|                             |    | Fair Value                     | 2021 |  |  |  |
| (Shares in thousands)       |    |                                |      |  |  |  |
| Balance at June 1, 2020     | \$ | 60.25                          | 62   |  |  |  |
| Shares granted to directors |    | 87.35                          | 19   |  |  |  |
| Shares vested               |    | 56.02                          | (25) |  |  |  |
| Balance at May 31, 2021     | \$ | 71.19                          | 56   |  |  |  |

The weighted-average grant-date fair value was \$87.35, \$67.26 and \$60.50 for the fiscal years ended May 31, 2021, 2020 and 2019, respectively. Unamortized deferred compensation expense relating to restricted stock grants for directors of \$2.0 million at May 31, 2021, is being amortized over the applicable remaining vesting period for each director. Nonvested restricted shares of common stock under the 2003 Plan are eligible for dividend payments. At May 31, 2021, the shares available for grant out of the 2003 Plan have been exhausted, and all future grants will be issued from the 2014 Omnibus Plan.

During fiscal 2021, a total of 35,102 shares were awarded under the 2014 Omnibus Plan to certain employees as supplemental retirement benefits, generally subject to forfeiture. The shares vest upon the latter of attainment of age 55 and the fifth anniversary of the May 31<sup>st</sup> immediately preceding the date of the grant. The following table sets forth such awards for the year ended May 31, 2021:

|                         | v  | Weighted-Average<br>Grant-Date<br>Fair Value |      |  |  |  |
|-------------------------|----|--|------|--|--|--|
| (Shares in thousands)   |    |  |      |  |  |  |
| Balance at June 1, 2020 | \$ | 33.82  | 446  |  |  |  |
| Shares granted          |    | 78.49  | 35   |  |  |  |
| Shares exercised        |    | 33.25  | (63) |  |  |  |
| Balance at May 31, 2021 | \$ | 37.89  | 418  |  |  |  |

The weighted-average grant-date fair value was \$78.49, \$62.17 and \$60.01 for the fiscal years ended May 31, 2021, 2020 and 2019, respectively. As noted above, as of May 31, 2021, no shares remain available for future grant under the 2007 Plan, and future issuances of shares as supplemental retirement benefits are made under the 2014 Omnibus Plan. At May 31, 2021, unamortized stock-based compensation expense of \$0.2 million and \$4.7 million relating to the 2007 Plan and the 2014 Omnibus Plan, respectively, are being amortized over the applicable vesting period associated with each participant.

The following table summarizes the activity for all nonvested restricted shares during the year ended May 31, 2021:

|                         | Weighted-Average<br>Grant-Date Fair<br>Value |       |  |  |
|-------------------------|--|-------|--|--|
| (Shares in thousands)   |  |       |  |  |
| Balance at June 1, 2020 | \$<br>58.03                                  | 1,120 |  |  |
| Granted                 | 80.77  | 481   |  |  |
| Vested                  | 49.95  | (250) |  |  |
| Forfeited               | 65.24  | (18)  |  |  |
| Balance at May 31, 2021 | \$<br>67.65                                  | 1,333 |  |  |

The remaining weighted-average contractual term of nonvested restricted shares at May 31, 2021 is the same as the period over which the remaining cost of the awards will be recognized, which is approximately 2.27 years. The fair value of the nonvested restricted share awards have been calculated using the market value of the shares on the date of issuance. For the years ended May 31, 2021, 2020 and 2019, the weighted-average grant-date fair value for restricted share grants was \$80.77, \$63.62 and \$60.34, respectively. The total fair value of shares that vested during the years ended May 31, 2021, 2020 and 2019 was \$12.5 million, \$20.8 million and \$37.8 million, respectively. We anticipate that approximately 1.33 million shares at a weighted-average grant-date fair value of \$67.65 and a weighted-average remaining contractual term of 2.27 years will ultimately vest, based upon the unique terms and participants of each plan. 250,329 shares of restricted stock were vested during the year ended May 31, 2021, with 420,571 restricted shares vested during the year ended May 31, 2021, with 420,571 restricted shares vested during the year ended May 31, 2021, million, \$26.8 million and \$58.1 million, respectively.

Total unrecognized compensation cost related to all nonvested awards of restricted shares of common stock was \$52.2 million as of May 31, 2021. That cost is expected to be recognized over a weighted-average period of 2.27 years. We did not receive any cash from employees as a result of employee vesting and release of restricted shares for the year ended May 31, 2021.

# NOTE K — ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss) consists of the following components:

| (In thousands)  | Foreign<br>Currency<br>Translation<br>Adjustments | Pension And<br>Other<br>Postretirement<br>Benefit<br>Liability<br>Adjustments,<br>Net of Tax | Unrealized<br>Gain<br>(Loss) On<br>Derivatives,<br>Net of Tax | Unrealized<br>Gain (Loss)<br>On<br>Securities,<br>Net of Tax | Total        |
|---|---|--|---|--|--------------|
| Balance at June 1, 2018   | \$ (300,013)                                      | \$ (157,495  | ) \$ (131)  | \$ (1,409)   | \$ (459,048) |
| Reclassification adjustments for gains included in net                                      |   |  |   |  |              |
| income, net of taxes of \$151   | -   | -  | -   | 1,777  | 1,777        |
| Other comprehensive income  | (73,660)  | (70,785  | ) 4,713   | 307  | (139,425)    |
| Deferred taxes  | 3,178   | 16,635   | (203)   | (542)  | 19,068       |
| Balance at May 31, 2019   | (370,495)   | (211,645   | ) 4,379   | 133  | (577,628)    |
| Reclassification adjustments for gains (losses) included in net income, net of taxes of \$0 | -   | -  | -   | -  | -            |
| Other comprehensive income  | (71,820)  | (86,347  | ) (6,315)   | 1,210  | (163,272)    |
| Deferred taxes  | 1,583   | 20,275   | 1,865   | (320)  | 23,403       |
| Balance at May 31, 2020   | (440,732)   | (277,717   | ) (71)  | 1,023  | (717,497)    |
| Reclassification adjustments for gains included in net income, net of taxes of \$77         | -   | -  | -   | 191  | 191          |
| Other comprehensive income  | 148,360   | 113,984  | (31,087)  | (1,052)  | 230,205      |
| Deferred taxes  | (7,993)   | (26,877  | ) 7,176   | (89)   | (27,783)     |
| Balance at May 31, 2021   | \$ (300,365)                                      | \$ (190,610  | ) \$ (23,982)   | \$ 73  | \$ (514,884) |

# NOTE L — EARNINGS PER SHARE

The following table sets forth the reconciliation of the numerator and denominator of basic and diluted earnings per share for the years ended May 31, 2021, 2020 and 2019:

| Year Ended May 31,  | 2021 2020 |           |    | 2019      |               |  |
|---|-----------|-----------|----|-----------|---------------|--|
| (In thousands, except per share amounts)                                  |           |           |    |           |               |  |
| Numerator for earnings per share:   |           |           |    |           |               |  |
| Net income attributable to RPM International Inc. stockholders            | \$        | 502,643   | \$ | 304,385   | \$<br>266,558 |  |
| Less: Allocation of earnings and dividends to participating securities    |           | (4,018)   |    | (1,956)   | (1,514)       |  |
| Net income available to common shareholders - basic                       |           | 498,625   |    | 302,429   | 265,044       |  |
| Reverse: Allocation of earnings and dividends to participating securities |           | -         |    | 1,956     | 1,514         |  |
| Add: Undistributed earnings reallocated to unvested shareholders          |           | 13        |    | -         | -             |  |
| Add: Income effect of contingently issuable shares                        |           | -         |    | -         | 3,655         |  |
| Net income available to common shareholders - diluted                     | \$        | 498,638   | \$ | 304,385   | \$<br>270,213 |  |
| Denominator for basic and diluted earnings per share:                     |           |           |    |           |               |  |
| Basic weighted average common shares                                      |           | 128,334   |    | 128,468   | 130,552       |  |
| Average diluted options   |           | 593       |    | 1,506     | 1,838         |  |
| Net issuable common share equivalents (1)                                 |           | -         |    | -         | 1,943         |  |
| Total shares for diluted earnings per share (2)                           |           | 128,927   |    | 129,974   | 134,333       |  |
| Earnings Per Share of Common Stock Attributable to                        |           |           |    |           |               |  |
| <b>RPM International Inc. Stockholders:</b>                               |           |           |    |           |               |  |
| Basic Earnings Per Share of Common Stock                                  | \$        | 3.89      | \$ | 2.35      | \$<br>2.03    |  |
| Method used to calculate basic earnings per share                         |           | Two-Class |    | Two-Class | Two-Class     |  |
| Diluted Earnings Per Share of Common Stock                                | \$        | 3.87      | \$ | 2.34      | \$<br>2.01    |  |
| Method used to calculate diluted earnings per share                       |           | Two-Class |    | Treasury  | Treasury      |  |

(1) Represents the number of shares that would be issued if our contingently convertible notes had been converted. We included these shares in the calculation of diluted EPS as the conversion of the notes were eligible to be settled, at our election, in cash, shares of our common stock, or a combination of cash and shares of our common stock. On November 27, 2018, we redeemed all of our 2.25% convertible senior notes due 2020, primarily for cash, but also issued 598,601 shares of our common stock in the transaction.

(2) For the years ended May 31, 2021, 2020 and 2019, approximately 362,016, 340,000 and 862,500 shares of stock, respectively, granted under stock-based compensation plans were excluded from the calculation of diluted EPS, as the effect would have been anti-dilutive.

# NOTE M — LEASES

We have leases for manufacturing facilities, warehouses, office facilities, equipment, and vehicles, which are primarily classified and accounted for as operating leases. We have a small portfolio of finance leases, which are not material to our Consolidated Financial Statements. Some leases include one or more options to renew, generally at our sole discretion, with renewal terms that can extend the lease term from one to five years or more. In addition, certain leases contain termination options, where the rights to terminate are held by either us, the lessor, or both parties. These options to extend or terminate a lease are included in the lease terms when it is reasonably certain that we will exercise that option. We have made an accounting policy election not to recognize ROU assets and lease liabilities for leases with a term of twelve months or less, with no purchase option that we are reasonably certain to exercise. ROU assets and lease liabilities are recognized based on the present value of the fixed and in-substance fixed lease payments over the lease term at the commencement date. The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by lease incentives. We use our incremental borrowing rate as the discount rate to determine the present value of the lease payments for leases, as our leases do not have readily determinable implicit discount rates. Our incremental borrowing rate is the rate of interest that we would have to borrow on a collateralized basis over a similar term and amount in a similar economic environment. We determine the incremental borrowing rates for our leases by adjusting the local risk-free interest rate with a credit risk premium corresponding to our credit rating.

Operating lease cost is recognized on a straight-line basis over the lease term. Finance lease cost is recognized as a combination of the amortization expense for the ROU assets and interest expense for the outstanding lease liabilities using the discount rate discussed above. The depreciable life of assets and leasehold improvements are limited by the expected lease term, unless there is a transfer of title or purchase option reasonably certain of exercise. Our lease agreements do not contain any significant residual value guarantees or material restrictive covenants. Income from subleases was not significant for any period presented.

The following represents our lease costs as of May 31, 2021 and 2020:

| <u>May 31,</u>           | 2021         | 2020         |
|--------------------------|--------------|--------------|
| (In thousands)           |              |              |
| Operating lease expense  | \$<br>76,581 | \$<br>73,665 |
| Variable lease expense   | 9,292        | 7,243        |
| Short-term lease expense | 2,022        | 2,583        |

Total rental expense for all operating leases amounted to \$64.9 million for the fiscal year ended May 31, 2019.

The following represents our supplemental cash flow, balance sheet, and other required disclosures as of May 31, 2021 and 2020:

| May 31,   | 2021         | 2020         |
|---|--------------|--------------|
| (In thousands)  |              |              |
| Operating cash outflows from operating leases                         | \$<br>71,257 | \$<br>69,444 |
| Leased assets obtained in exchange for operating lease obligations    | 69,375       | 61,614       |
|   |              |              |
| Current portion of operating leases within Other Accrued Liabilities  | \$<br>58,563 | \$<br>52,589 |
|   |              |              |
| Weighted average remaining lease term for operating leases (in years) | 8.6          | 9.1          |
| Weighted average discount rate for operating leases                   | 3.4%         | 3.7%         |

The following represents our future undiscounted cash flows for each of the next five years and thereafter and reconciliation to the lease liabilities, as of May 31, 2021:

| (In thousands)                           |      |              |
|--|------|--------------|
| Year ending May 31,                      | Oper | ating Leases |
| 2022                                     | \$   | 67,058       |
| 2023                                     |      | 54,667       |
| 2024                                     |      | 42,986       |
| 2025                                     |      | 34,464       |
| 2026                                     |      | 29,655       |
| Thereafter                               |      | 142,155      |
| Total lease payments                     | \$   | 370,985      |
| Less imputed interest                    |      | 55,007       |
| Total present value of lease liabilities | \$   | 315,978      |
|  |      |              |

# NOTE N — PENSION PLANS

We sponsor several pension plans for our employees, including our principal plan (the "Retirement Plan"), which is a noncontributory defined benefit pension plan covering substantially all domestic non-union employees. Pension benefits are provided for certain domestic union employees through separate plans. Employees of our foreign subsidiaries receive pension coverage, to the extent deemed appropriate, through plans that are governed by local statutory requirements.

The Retirement Plan provides benefits that are based upon years of service and average compensation with accrued benefits vesting after five years. Benefits for union employees are generally based upon years of service, or a combination of years of service and average compensation. Our pension funding policy considers contributions in an amount on an annual basis that can be deducted for federal income tax purposes, using a different actuarial cost method and different assumptions from those used for financial reporting. For the fiscal year ending May 31, 2022, we are required to contribute approximately \$1.0 million to the retirement plans in the United

States and approximately \$5.0 million to our foreign plans. During the year, we will evaluate whether to make additional contributions. During fiscal 2021, we contributed \$62.3 million to the pension plans in the United States which was in excess of the required contribution of \$8,000, but serves to improve the funded status of the plans.

Net periodic pension cost consisted of the following for the year ended May 31:

|                                 | τ               | J.S. Plans |          | Non-U.S. Plans |          |         |  |  |  |
|---------------------------------|-----------------|------------|----------|----------------|----------|---------|--|--|--|
| (In thousands)                  | 2021            | 2020       | 2019     | 2021           | 2020     | 2019    |  |  |  |
| Service cost                    | \$<br>44,520 \$ | 39,425 \$  | 37,528   | \$<br>6,355 \$ | 5,400 \$ | 4,693   |  |  |  |
| Interest cost                   | 15,223          | 20,415     | 21,987   | 5,308          | 4,842    | 5,420   |  |  |  |
| Expected return on plan assets  | (33,115)        | (34,291)   | (33,867) | (7,286)        | (7,118)  | (7,907) |  |  |  |
| Amortization of:                |                 |            |          |                |          |         |  |  |  |
| Prior service cost              | 8               | 9          | 118      | (150)          | (36)     | (30)    |  |  |  |
| Net actuarial losses recognized | 30,005          | 18,516     | 13,087   | 2,377          | 2,029    | 1,229   |  |  |  |
| Curtailment/settlement losses   | -               | -          | -        | 356            | 86       | 89      |  |  |  |
| Net Pension Cost                | \$<br>56,641 \$ | 44,074 \$  | 38,853   | \$<br>6,960 \$ | 5,203 \$ | 3,494   |  |  |  |

The changes in benefit obligations and plan assets, as well as the funded status of our pension plans at May 31, 2021 and 2020, were as follows:

|   | U.S. Plan         | S         | Non-U.S. Plans   |          |  |  |
|---|-------------------|-----------|------------------|----------|--|--|
| (In thousands)  | 2021              | 2020      | 2021             | 2020     |  |  |
| Benefit obligation at beginning of year                               | \$<br>762,739 \$  | 660,277   | \$<br>210,278 \$ | 205,967  |  |  |
| Service cost  | 44,520            | 39,425    | 6,355            | 5,400    |  |  |
| Interest cost   | 15,223            | 20,415    | 5,308            | 4,842    |  |  |
| Benefits paid   | (64,139)          | (41,186)  | (9,248)          | (6,269)  |  |  |
| Participant contributions   | -                 | -         | 1,140            | 1,106    |  |  |
| Plan amendments   | -                 | -         | -                | (893)    |  |  |
| Plan combination  | -                 | -         | -                | 922      |  |  |
| Plan settlements/curtailments   | -                 | -         | (2,342)          | (288)    |  |  |
| Actuarial losses/(gains)  | 63,730            | 83,808    | (7,774)          | 2,718    |  |  |
| Premiums paid   | -                 | -         | (103)            | (99)     |  |  |
| Currency exchange rate changes  | -                 | -         | 28,414           | (3,128)  |  |  |
| Benefit Obligation at End of Year                                     | \$<br>822,073 \$  | 762,739   | \$<br>232,028 \$ | 210,278  |  |  |
| Fair value of plan assets at beginning of year                        | \$<br>516,550 \$  | 496,865   | \$<br>194,874 \$ | 187,112  |  |  |
| Actual return on plan assets  | 157,702           | 8,689     | 21,350           | 9,899    |  |  |
| Employer contributions  | 62,264            | 52,182    | 7,119            | 6,331    |  |  |
| Participant contributions   | -                 | -         | 1,140            | 1,106    |  |  |
| Benefits paid   | (64,139)          | (41,186)  | (9,248)          | (6,269)  |  |  |
| Plan combination  | -                 | -         | -                | 182      |  |  |
| Premiums paid   | -                 | -         | (103)            | (99)     |  |  |
| Plan settlements/curtailments   | -                 | -         | (2,327)          | (281)    |  |  |
| Currency exchange rate changes  | -                 | -         | 27,048           | (3,107)  |  |  |
| Fair Value of Plan Assets at End of Year                              | \$<br>672,377 \$  | 516,550   | \$<br>239,853 \$ | 194,874  |  |  |
| (Deficit)/Surplus of plan assets versus benefit obligations at end of |                   |           |                  |          |  |  |
| year  | \$<br>(149,696)\$ | (246,189) | \$<br>7,825 \$   | (15,404) |  |  |
| Net Amount Recognized   | \$<br>(149,696)\$ | (246,189) | \$<br>7,825 \$   | (15,404) |  |  |
| Accumulated Benefit Obligation  | \$<br>702,315 \$  | 662,197   | \$<br>217,012 \$ | 197,167  |  |  |

The fair value of the assets held by our pension plans has increased at May 31, 2021 since our previous measurement date at May 31, 2020, due to our plan contributions and market returns. Total plan liabilities have increased due to increased benefit accruals and a decrease in the discount rate used to value the liability. We have decreased our recorded liability for the net underfunded status of our pension plans. Due to the level of Plan assets and expected returns, we expect pension expense in fiscal 2022 to be lower when compared to our fiscal 2021 expense level. Any future declines in the value of our pension plan assets or increases in our plan liabilities could require us to increase our recorded liability for the net underfunded status of our pension plans and could also require accelerated and higher cash contributions to our pension plans.

Amounts recognized in the Consolidated Balance Sheets for the years ended May 31, 2021 and 2020 are as follows:

|                        | U.S. Plan         | s         |    | ans       |          |
|------------------------|-------------------|-----------|----|-----------|----------|
| (In thousands)         | 2021              | 2020      |    | 2021      | 2020     |
| Noncurrent assets      | \$<br>- \$        | -         | \$ | 22,698 \$ | 13,395   |
| Current liabilities    | (8)               | (8)       |    | (471)     | (547)    |
| Noncurrent liabilities | (149,688)         | (246,181) |    | (14,402)  | (28,252) |
| Net Amount Recognized  | \$<br>(149,696)\$ | (246,189) | \$ | 7,825 \$  | (15,404) |

The following table summarizes the relationship between our plans' benefit obligations and assets:

|   | U.S. Plans |         |    |             |         |            |    |            |  |
|---|------------|---------|----|-------------|---------|------------|----|------------|--|
|   | 2021       |         |    |             |         | 2020       |    |            |  |
|   | Benefit    |         |    |             | Benefit |            |    |            |  |
| (In thousands)  | Obligation |         | P  | Plan Assets |         | Obligation |    | lan Assets |  |
| Plans with projected benefit obligations in excess of plan assets   | \$         | 822,073 | \$ | 672,377     | \$      | 762,739    | \$ | 516,550    |  |
| Plans with accumulated benefit obligations in excess of plan assets |            | 702,315 |    | 672,377     |         | 662,197    |    | 516,550    |  |
| Plans with assets in excess of projected benefit obligations        |            | -       |    | -           |         | -          |    | -          |  |
| Plans with assets in excess of accumulated benefit obligations      |            | -       |    | -           |         | -          |    | -          |  |

|   | Non-U.S. Plans |         |             |         |            |         |             |         |
|---|----------------|---------|-------------|---------|------------|---------|-------------|---------|
|   |                | 20      |             | 2020    |            |         |             |         |
|   | Benefit        |         |             |         |            |         |             |         |
| (In thousands)  | Obligation     |         | Plan Assets |         | Obligation |         | Plan Assets |         |
| Plans with projected benefit obligations in excess of plan assets   | \$             | 45,294  | \$          | 30,421  | \$         | 163,589 | \$          | 134,791 |
| Plans with accumulated benefit obligations in excess of plan assets |                | 43,522  |             | 30,421  |            | 150,478 |             | 134,598 |
| Plans with assets in excess of projected benefit obligations        |                | 186,734 |             | 209,432 |            | 46,689  |             | 60,083  |
| Plans with assets in excess of accumulated benefit obligations      |                | 173,490 |             | 209,432 |            | 46,689  |             | 60,276  |

The following table presents the pretax net actuarial loss and prior service (costs) recognized in accumulated other comprehensive income (loss) not affecting retained earnings:

|   | U.S. Plan         | IS        |    | ans        |          |
|---|-------------------|-----------|----|------------|----------|
| (In thousands)                                      | 2021              | 2020      |    | 2021       | 2020     |
| Net actuarial loss                                  | \$<br>(250,317)\$ | (341,179) | \$ | (30,045)\$ | (48,090) |
| Prior service (costs) credits                       | (12)              | (20)      |    | 1,023      | 1,098    |
| Total recognized in accumulated other comprehensive |                   |           |    |            |          |
| income not affecting retained earnings              | \$<br>(250,329)\$ | (341,199) | \$ | (29,022)\$ | (46,992) |

The following table includes the changes recognized in other comprehensive income:

|  | U.S. Plan        | 5        | Non-U.S. Plans |            |         |  |
|--|------------------|----------|----------------|------------|---------|--|
| (In thousands)   | 2021             | 2020     |                | 2021       | 2020    |  |
| Changes in plan assets and benefit obligations recognized in other |                  |          |                |            |         |  |
| comprehensive income:  |                  |          |                |            |         |  |
| Prior service cost   | \$<br>- \$       | -        | \$             | - \$       | (893)   |  |
| Net loss (gain) arising during the year                            | (60,857)         | 109,409  |                | (21,838)   | (70)    |  |
| Effect of exchange rates on amounts included in AOCI               | -                | -        |                | 6,465      | (922)   |  |
| Amounts recognized as a component of net periodic benefit cost:    |                  |          |                |            |         |  |
| Amortization or curtailment recognition of prior service (cost)    |                  |          |                |            |         |  |
| benefit  | (8)              | (9)      |                | 150        | 36      |  |
| Amortization or settlement recognition of net (loss)               | (30,005)         | (18,516) |                | (2,748)    | (2,115) |  |
| Total recognized in other comprehensive loss (income)              | \$<br>(90,870)\$ | 90,884   | \$             | (17,971)\$ | (3,964) |  |

In measuring the projected benefit obligation and net periodic pension cost for our plans, we utilize actuarial valuations. These valuations include specific information pertaining to individual plan participants, such as salary, age and years of service, along with certain assumptions. The most significant assumptions applied include discount rates, expected return on plan assets and rate of compensation increases. We evaluate these assumptions, at a minimum, on an annual basis, and make required changes, as applicable. In developing our expected long-term rate of return on pension plan assets, we consider the current and expected target asset allocations of the pension portfolio, as well as historical returns and future expectations for returns on various categories of plan assets. Expected return on assets is determined by using the weighted-average return on asset classes based on expected return for the target asset allocations of the principal asset categories held by each plan. In determining expected return, we consider both historical performance and an estimate of future long-term rates of return. Actual experience is used to develop the assumption for compensation increases.

The following weighted-average assumptions were used to determine our year-end benefit obligations and net periodic pension cost under the plans:

|                               | U.S. Pla | ans   | Non-U.S. Plans |       |  |
|-------------------------------|----------|-------|----------------|-------|--|
| Year-End Benefit Obligations  | 2021     | 2020  | 2021           | 2020  |  |
| Discount rate                 | 2.75%    | 2.77% | 2.72%          | 2.49% |  |
| Rate of compensation increase | 3.19%    | 3.19% | 2.91%          | 2.86% |  |

|                                | I     | U.S. Plans |       | N     |       |       |
|--------------------------------|-------|------------|-------|-------|-------|-------|
| Net Periodic Pension Cost      | 2021  | 2020       | 2019  | 2021  | 2020  | 2019  |
| Discount rate                  | 2.78% | 3.65%      | 4.12% | 2.49% | 2.61% | 3.09% |
| Expected return on plan assets | 7.00% | 7.40%      | 7.40% | 3.30% | 3.91% | 4.30% |
| Rate of compensation increase  | 3.19% | 3.80%      | 3.80% | 2.86% | 2.86% | 2.85% |

The following tables illustrate the weighted-average actual and target allocation of plan assets:

|                         | U.S. Plans               |                         |       |    |       |  |  |  |
|-------------------------|--------------------------|-------------------------|-------|----|-------|--|--|--|
|                         | <b>Target Allocation</b> | Actual Asset Allocation |       |    |       |  |  |  |
| (Dollars in millions)   | as of May 31, 2021       |                         | 2021  |    | 2020  |  |  |  |
| Equity securities       | 55%                      | \$                      | 387.1 | \$ | 261.0 |  |  |  |
| Fixed income securities | 25%                      |                         | 112.0 |    | 106.4 |  |  |  |
| Multi-class             | 20%                      |                         | 150.8 |    | 118.2 |  |  |  |
| Cash (1)                |                          |                         | 22.3  |    | 30.8  |  |  |  |
| Other                   |                          |                         | 0.2   |    | 0.2   |  |  |  |
| Total assets            | 100%                     | \$                      | 672.4 | \$ | 516.6 |  |  |  |

|                         |                    | Non-U.S. Plans          |       |    |       |  |  |  |  |
|-------------------------|--------------------|-------------------------|-------|----|-------|--|--|--|--|
|                         | Target Allocation  | Actual Asset Allocation |       |    |       |  |  |  |  |
| (Dollars in millions)   | as of May 31, 2021 |                         | 2021  |    | 2020  |  |  |  |  |
| Equity securities       | 37%                | \$                      | 103.4 | \$ | 79.3  |  |  |  |  |
| Fixed income securities | 47%                |                         | 108.2 |    | 88.2  |  |  |  |  |
| Cash                    |                    |                         | 0.1   |    | 0.1   |  |  |  |  |
| Property and other      | 16%                |                         | 28.2  |    | 27.3  |  |  |  |  |
| Total assets            | 100%               | \$                      | 239.9 | \$ | 194.9 |  |  |  |  |

(1) The larger than target cash position at May 31, 2021 results from our February 2021 contribution to the RPM International Inc. Retirement Plan because of our plans to invest the February contribution over a period of time, due to dollar cost averaging.

The following tables present our pension plan assets as categorized using the fair value hierarchy at May 31, 2021 and 2020:

| U.S. Plans                         |  |        |                     |         |                               |     |                          |         |  |  |
|------------------------------------|--|--------|---------------------|---------|-------------------------------|-----|--------------------------|---------|--|--|
| (In thousands)                     | Quoted Prices<br>in Active Significant<br>Markets for Other<br>Identical Assets Observable<br>(Level 1) Inputs (Level 2) |        | Other<br>Observable | Unobs   | ficant<br>ervable<br>Level 3) |     | r Value at<br>y 31, 2021 |         |  |  |
| U.S. Treasury and other government | \$   | -      | \$                  | 20,752  | \$                            | -   | \$                       | 20,752  |  |  |
| State and municipal bonds          |  | -      |                     | 767     |                               | -   |                          | 767     |  |  |
| Foreign bonds                      |  | -      |                     | 1,068   |                               | -   |                          | 1,068   |  |  |
| Mortgage-backed securities         |  | -      |                     | 17,628  |                               | -   |                          | 17,628  |  |  |
| Corporate bonds                    |  | -      |                     | 42,370  |                               | -   |                          | 42,370  |  |  |
| Stocks - large cap                 |  | 40,332 |                     | -       |                               | -   |                          | 40,332  |  |  |
| Mutual funds - equity              |  | -      |                     | 346,790 |                               | -   |                          | 346,790 |  |  |
| Mutual funds - multi-class         |  | -      |                     | 150,838 |                               | -   |                          | 150,838 |  |  |
| Mutual funds - fixed               |  | -      |                     | 29,440  |                               | -   |                          | 29,440  |  |  |
| Cash and cash equivalents          |  | 22,224 |                     | -       |                               | -   |                          | 22,224  |  |  |
| Limited partnerships               |  | -      |                     | -       |                               | 168 |                          | 168     |  |  |
| Total                              | \$   | 62,556 | \$                  | 609,653 | \$                            | 168 | \$                       | 672,377 |  |  |

| Non-U.S. Plans            |  |    |  |         |   |        |                               |         |  |
|---------------------------|--|----|--|---------|---|--------|-------------------------------|---------|--|
| (In thousands)            | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) |    | Significant<br>Other<br>Observable<br>Inputs (Level 2) |         | Significant<br>Unobservable<br>Inputs (Level 3) |        | Fair Value at<br>May 31, 2021 |         |  |
| Pooled equities           | \$   | -  | \$   | 101,975 | \$  | -      | \$                            | 101,975 |  |
| Pooled fixed income       |  | -  |  | 107,457 |   | -      |                               | 107,457 |  |
| Foreign bonds             |  | -  |  | 717     |   | -      |                               | 717     |  |
| Insurance contracts       |  | -  |  | -       |   | 28,230 |                               | 28,230  |  |
| Mutual funds              |  | -  |  | 1,397   |   | -      |                               | 1,397   |  |
| Cash and cash equivalents |  | 77 |  | -       |   | -      |                               | 77      |  |
| Total                     | \$   | 77 | \$   | 211,546 | \$  | 28,230 | \$                            | 239,853 |  |

| U.S. Plans                         |  |      |   |         |                            |    |         |  |  |  |
|------------------------------------|--|------|---|---------|----------------------------|----|---------|--|--|--|
| (In thousands)                     | Quoted Pricesin ActiveSignificantMarkets forOtherIdentical AssetsObservable(Level 1)Inputs (Level 2) |      | Significant<br>Unobservable<br>Inputs (Level 3) |         | ir Value at<br>ay 31, 2020 |    |         |  |  |  |
| U.S. Treasury and other government | \$   | -    | \$  | 12,973  | \$ -                       | \$ | 12,973  |  |  |  |
| State and municipal bonds          |  | -    |   | 508     | -                          |    | 508     |  |  |  |
| Foreign bonds                      |  | -    |   | 715     | -                          |    | 715     |  |  |  |
| Mortgage-backed securities         |  | -    |   | 23,824  | -                          |    | 23,824  |  |  |  |
| Corporate bonds                    |  | -    |   | 34,317  | -                          |    | 34,317  |  |  |  |
| Stocks - large cap                 | 19   | ,589 |   | -       | -                          |    | 19,589  |  |  |  |
| Mutual funds - equity              |  | -    |   | 241,426 | -                          |    | 241,426 |  |  |  |
| Mutual funds - multi-class         |  | -    |   | 118,205 | -                          |    | 118,205 |  |  |  |
| Mutual funds - fixed               |  | -    |   | 33,993  | -                          |    | 33,993  |  |  |  |
| Cash and cash equivalents          | 30   | ,830 |   | -       | -                          |    | 30,830  |  |  |  |
| Limited partnerships               |  | -    |   | -       | 170                        |    | 170     |  |  |  |
| Total                              | \$ 50  | ,419 | \$  | 465,961 | \$ 170                     | \$ | 516,550 |  |  |  |

| Non-U.S. Plans            |  |    |    |   |   |    |                             |  |  |  |
|---------------------------|--|----|----|---|---|----|-----------------------------|--|--|--|
| (In thousands)            | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) |    | Ol | gnificant<br>Other<br>oservable<br>ts (Level 2) | Significant<br>Unobservable<br>Inputs (Level 3) |    | air Value at<br>av 31, 2020 |  |  |  |
| Pooled equities           | \$   | -  | \$ | 78,472  | \$ -  | *  | 78,472                      |  |  |  |
| Pooled fixed income       |  | -  | •  | 87,610  | -   |    | 87,610                      |  |  |  |
| Foreign bonds             |  | -  |    | 603   | -   |    | 603                         |  |  |  |
| Insurance contracts       |  | -  |    | -   | 27,267  |    | 27,267                      |  |  |  |
| Mutual funds              |  | -  |    | 855   | -   |    | 855                         |  |  |  |
| Cash and cash equivalents |  | 67 |    | -   | -   |    | 67                          |  |  |  |
| Total                     | \$   | 67 | \$ | 167,540   | \$ 27,267                                       | \$ | 194,874                     |  |  |  |

The following table includes the activity that occurred during the years ended May 31, 2021 and 2020 for our Level 3 assets:

|                         | Actual Return on Plan Assets For: |                 |                   |             |                      |                      |
|-------------------------|-----------------------------------|-----------------|-------------------|-------------|----------------------|----------------------|
|                         |                                   | Balance at      | Assets Still Held | Assets Sold | Purchases, Sales and | Balance at           |
| (In thousands)          | Begi                              | nning of Period | at Reporting Date | During Year | Settlements, net (1) | <b>End of Period</b> |
| Year ended May 31, 2021 | \$                                | 27,437          | 455               | -           | 506                  | \$ 28,398            |
| Year ended May 31, 2020 |                                   | 28,015          | (691)             | -           | 113                  | 27,437               |

(1) Includes the impact of exchange rate changes during the year.

The primary objective for the investments of the Retirement Plan is to provide for long-term growth of capital without undue exposure to risk. This objective is accomplished by utilizing a strategy of equities, fixed-income securities and cash equivalents in a mix that is conducive to participation in a rising market, while allowing for adequate protection in a falling market. Our Investment Committee oversees the investment allocation process, which includes the selection and evaluation of investment managers, the determination of investment objectives and risk guidelines, and the monitoring of actual investment performance. In order to manage investment risk properly, Plan policy prohibits short selling, securities lending, financial futures, options and other specialized investments, except for certain alternative investments specifically approved by the Investment Committee. The Investment Committee reviews, on a quarterly basis, reports of actual Plan investment performance provided by independent third parties, in addition to its review of the Plan investment policy on an annual basis. The investment objectives are similar for our plans outside of the United States, subject to local regulations.

The goals of the investment strategy for pension assets include: the total return of the funds shall, over an extended period of time, surpass an index composed of the MSCI World Stock Index (equity), the Barclays Aggregate Bond Index (fixed income), and 30-day Treasury Bills (cash), weighted appropriately to match the asset allocation of the plans. The equity portion of the funds shall surpass the MSCI World Stock Index over a full market cycle, while the fixed-income portion shall surpass Barclays Aggregate Bond Index over a full market cycle. The purpose of the core fixed-income fund is to increase return in the form of cash flow, provide a hedge against inflation and to reduce the volatility of the fund overall. Therefore, the primary objective of the core fixed-income portion is to match the Barclays Aggregate Bond Index. The purpose of including opportunistic fixed-income assets such as, but not limited to, global and high-yield securities in the portfolio is to enhance the overall risk-return characteristics of the Fund.

We expect to pay the following estimated pension benefit payments in the next five years (in millions): \$71.6 in 2022, \$71.2 in 2023, \$75.1 in 2024, \$75.9 in 2025 and \$77.1 in 2026. In the five years thereafter (2027-2031), we expect to pay \$375.8 million.

In addition to the defined benefit pension plans discussed above, we also sponsor employee savings plans under Section 401(k) of the Internal Revenue Code, which cover most of our employees in the United States. We record expense for defined contribution plans for any employer-matching contributions made in conjunction with services rendered by employees. The majority of our plans provide for matching contributions made in conjunction with services rendered by employees. Matching contributions are invested in the same manner that the participants invest their own contributions. Matching contributions charged to income were \$21.7 million, \$21.1 million and \$19.4 million for the years ending May 31, 2021, 2020 and 2019, respectively.
# NOTE O — POSTRETIREMENT BENEFITS

We sponsor several unfunded-healthcare-benefit plans for certain of our retired employees, as well as postretirement life insurance for certain key former employees. Eligibility for these benefits is based upon various requirements. The following table illustrates the effect on operations of these plans for the three years ended May 31, 2021:

|  | U.S. Plans |        |         |       | Non-U.S. Plans |          |            |       |  |  |
|--|------------|--------|---------|-------|----------------|----------|------------|-------|--|--|
| (In thousands)                                   |            | 2021   | 2020    | 2019  |                | 2021     | 2020       | 2019  |  |  |
| Service cost - benefits earned during the period | \$         | - \$   | - \$    | -     | \$             | 1,959 S  | 5 1,661 \$ | 1,507 |  |  |
| Interest cost on the accumulated obligation      |            | 74     | 149     | 192   |                | 1,286    | 1,089      | 1,122 |  |  |
| Amortization of:                                 |            |        |         |       |                |          |            |       |  |  |
| Prior service (credit)                           |            | (167)  | (219)   | (219) |                | -        | -          | -     |  |  |
| Net actuarial (gains) losses                     |            | 42     | (66)    | (26)  |                | 590      | 611        | 442   |  |  |
| Net Postretirement Benefit (Income) Cost         | \$         | (51)\$ | (136)\$ | (53)  | \$             | 3,835 \$ | 5 3,361 \$ | 3,071 |  |  |

The changes in benefit obligations of the plans at May 31, 2021 and 2020 were as follows:

|  | U.S. Plans |          |         |      | Non-U.S.  | Plans    |
|--|------------|----------|---------|------|-----------|----------|
| (In thousands)   |            | 2021     | 2020    | 2    | 2021      | 2020     |
| Accumulated postretirement benefit obligation at beginning of year       | \$         | 4,182 \$ | 4,990   | \$ . | 38,389 \$ | 5 37,663 |
| Service cost   |            | -        | -       |      | 1,959     | 1,661    |
| Interest cost  |            | 74       | 149     |      | 1,286     | 1,089    |
| Benefit payments   |            | (1,902)  | (1,659) |      | (673)     | (639)    |
| Actuarial (gains) losses   |            | 152      | 702     |      | (6,415)   | (683)    |
| Currency exchange rate changes   |            | -        | -       |      | 5,428     | (702)    |
| Accumulated and accrued postretirement benefit obligation at end of year | \$         | 2,506 \$ | 4,182   | \$ . | 39,974 \$ | 5 38,389 |

In determining the postretirement benefit amounts outlined above, measurement dates as of May 31 for each period were applied.

Amounts recognized in the Consolidated Balance Sheets for the years ended May 31, 2021 and 2020 are as follows:

|                        | U.S. Pla        | ns      | Non-U.S. I     | Plans    |
|------------------------|-----------------|---------|----------------|----------|
| (In thousands)         | 2021            | 2020    | 2021           | 2020     |
| Current liabilities    | \$<br>(238)\$   | (385)   | \$ (931)\$     | (805)    |
| Noncurrent liabilities | (2,268)         | (3,797) | (39,043)       | (37,584) |
| Net Amount Recognized  | \$<br>(2,506)\$ | (4,182) | \$ (39,974) \$ | (38,389) |

The following table presents the pretax net actuarial (loss) and prior service credits recognized in accumulated other comprehensive income (loss) not affecting retained earnings:

|   | U.S. Plans |         |       |    | Non-U.S. Plan |          |  |
|---|------------|---------|-------|----|---------------|----------|--|
| (In thousands)  |            | 2021    | 2020  |    | 2021          | 2020     |  |
| Net actuarial (loss)  | \$         | (497)\$ | (386) | \$ | (5,901)\$     | (11,331) |  |
| Prior service credits   |            | 281     | 448   |    | -             | -        |  |
| Total recognized in accumulated other comprehensive income not affecting retained |            |         |       |    |               |          |  |
| earnings  | \$         | (216)\$ | 62    | \$ | (5,901)\$     | (11,331) |  |

The following table includes the changes recognized in other comprehensive income:

|  | U.S. Plans |        |      | Non-U.S. P      | Plans   |  |
|--|------------|--------|------|-----------------|---------|--|
| (In thousands)   | 2          | 2021   | 2020 | 2021            | 2020    |  |
| Changes in plan assets and benefit obligations recognized in other comprehensive |            |        |      |                 |         |  |
| income:  |            |        |      |                 |         |  |
| Prior service cost   | \$         | - \$   | -    | \$<br>- \$      | -       |  |
| Net loss (gain) arising during the year  |            | 152    | 702  | (6,415)         | (683)   |  |
| Effect of exchange rates on amounts included in AOCI                             |            | -      | -    | 1,574           | (266)   |  |
| Amounts recognized as a component of net periodic benefit cost:                  |            |        |      |                 |         |  |
| Amortization or curtailment recognition of prior service credit                  |            | 167    | 219  | -               | -       |  |
| Amortization or settlement recognition of net gain (loss)                        |            | (41)   | 66   | (590)           | (611)   |  |
| Total recognized in other comprehensive loss (income)                            | \$         | 278 \$ | 987  | \$<br>(5,431)\$ | (1,560) |  |

The following weighted-average assumptions were used to determine our year-end benefit obligations and net periodic postretirement benefit costs under the plans:

|   | U.S. Pl | ans   | Non-U.S. | Plans |
|---|---------|-------|----------|-------|
| Year-End Benefit Obligations                              | 2021    | 2020  | 2021     | 2020  |
| Discount rate   | 2.47%   | 2.44% | 3.51%    | 3.32% |
| Current healthcare cost trend rate                        | 6.07%   | 6.68% | 5.68%    | 5.73% |
| Ultimate healthcare cost trend rate                       | 4.36%   | 4.36% | 3.70%    | 3.70% |
| Year ultimate healthcare cost trend rate will be realized | 2037    | 2037  | 2040     | 2040  |

|   | U.S. Plans |       |       | N     |       |       |
|---|------------|-------|-------|-------|-------|-------|
| Net Periodic Postretirement Cost                          | 2021       | 2020  | 2019  | 2021  | 2020  | 2019  |
| Discount rate   | 2.44%      | 3.44% | 4.03% | 3.32% | 3.22% | 3.70% |
| Healthcare cost trend rate                                | 6.68%      | 7.29% | 7.86% | 5.73% | 5.77% | 6.02% |
| Ultimate healthcare cost trend rate                       | 4.36%      | 4.36% | 4.36% | 3.70% | 3.70% | 4.20% |
| Year ultimate healthcare cost trend rate will be realized | 2037       | 2037  | 2037  | 2040  | 2040  | 2032  |

We expect to pay approximately \$1.2 million to \$1.5 million in estimated postretirement benefits in each of the next five years. In the five years thereafter (2027-2031), we expect to pay a cumulative total of \$9.3 million.

# NOTE P — CONTINGENCIES AND ACCRUED LOSSES

Accrued loss reserves consist of the following:

| May 31,   | 2021            | 2020   |
|---|-----------------|--------|
| (In thousands)                                  |                 |        |
| Accrued product liability reserves              | \$<br>18,296 \$ | 10,458 |
| Accrued warranty reserves                       | 9,429           | 7,593  |
| Accrued environmental reserves                  | 1,329           | 1,970  |
| Total Accrued Loss Reserves - Current           | \$<br>29,054 \$ | 20,021 |
| Accrued product liability reserves - noncurrent | \$<br>26,614 \$ | 27,016 |
| Accrued warranty liability - noncurrent         | 3,746           | 3,513  |
| Accrued environmental reserves - noncurrent     | 6,267           | 4,125  |
| Total Accrued Loss Reserves - Noncurrent        | \$<br>36,627 \$ | 34,654 |

### **Product Liability Matters**

We provide, through our wholly owned insurance subsidiaries, certain insurance coverage, primarily product liability coverage, to our other subsidiaries. Excess coverage is provided by third-party insurers. Our product liability accruals provide for these potential losses, as well as other uninsured claims. Product liability accruals are established based upon actuarial calculations of potential liability using industry experience, actual historical experience and actuarial assumptions developed for similar types of product liability

claims, including development factors and lag times. To the extent there is a reasonable possibility that potential losses could exceed the amounts already accrued, we believe that the amount of any such additional loss would be immaterial to our results of operations, liquidity and consolidated financial position.

## Warranty Matters

We also offer warranties on many of our products, as well as long-term warranty programs at certain of our businesses, and have established product warranty liabilities. We review these liabilities for adequacy on a quarterly basis and adjust them as necessary. The primary factors that could affect these liabilities may include changes in performance rates, as well as costs of replacement. Provision for estimated warranty costs is recorded at the time of sale and periodically adjusted, as required, to reflect actual experience. It is probable that we will incur future losses related to warranty claims we have received but that have not been fully investigated and related to claims not yet received. While our warranty liabilities represent our best estimates at May 31, 2021, we can provide no assurances that we will not experience material claims in the future or that we will not incur significant costs to resolve such claims beyond the amounts accrued or beyond what we may recover from our suppliers. Based upon the nature of the expense, product warranty expense is recorded as a component of cost of sales or within SG&A.

Also, due to the nature of our businesses, the amount of claims paid can fluctuate from one period to the next. While our warranty liabilities represent our best estimates of our expected losses at any given time, from time to time we may revise our estimates based on our experience relating to factors such as weather conditions, specific circumstances surrounding product installations and other factors.

The following table includes the changes in our accrued warranty balances:

| Year Ended May 31,           | 2021            | 2020      | 2019     |
|------------------------------|-----------------|-----------|----------|
| (In thousands)               |                 |           |          |
| Beginning Balance            | \$<br>11,106 \$ | 10,414 \$ | 11,721   |
| Deductions (1)               | (25,817)        | (20,762)  | (22,262) |
| Provision charged to expense | 27,886          | 21,454    | 20,955   |
| Ending Balance               | \$<br>13,175 \$ | 11,106 \$ | 10,414   |

(1) Primarily claims paid during the year.

# **Environmental Matters**

Like other companies participating in similar lines of business, some of our subsidiaries are involved in environmental remediation matters. It is our policy to accrue remediation costs when the liability is probable and the costs are reasonably estimable, which generally is not later than at completion of a feasibility study or when we have committed to an appropriate plan of action. We also take into consideration and remediation activities continue, adjustments may be required. The liabilities are reviewed periodically and, as investigation and remediation activities continue, adjustments are made as necessary. Liabilities for losses from environmental remediation obligations do not consider the effects of inflation and anticipated expenditures are not discounted to their present value. The liabilities are not offset by possible recoveries from insurance carriers or other third parties, but do reflect anticipated allocations among potentially responsible parties at federal superfund sites or similar state-managed sites, third party indemnity obligations, and an assessment of the likelihood that such parties will fulfill their obligations at such sites.

# **Other Contingencies**

We were notified by the SEC on June 24, 2014, that we were the subject of a formal investigation pertaining to the timing of our disclosure and accrual of loss reserves in fiscal 2013 with respect to the previously disclosed U.S. Department of Justice (the "DOJ") and the U.S. General Services Administration (the "GSA") Office of Inspector General investigation into compliance issues relating to Tremco Roofing Division's GSA contracts. As previously disclosed, our Audit Committee completed an investigation into the facts and circumstances surrounding the timing of our disclosure and accrual of loss reserves with respect to the GSA and DOJ investigation, and determined that it was appropriate to restate our financial results for the first, second and third quarters of fiscal 2013. The restatement shifted accrual amounts among the three quarters, which had the effect of reducing net income by \$7.2 million and \$10.8 million for the quarterly periods ended August 31, 2012, and November 30, 2012, respectively, and increasing net income for the quarterly period ended February 28, 2013 by \$18.0 million. These restatements had no impact on our audited financial statements for the fiscal years ended May 31, 2013 or 2014.

In connection with the foregoing, on September 9, 2016, the SEC filed an enforcement action against us and our General Counsel. The complaint sought disgorgement of gains that may have resulted from the conduct alleged in the complaint, and payment of

unspecified monetary penalties from us and our General Counsel pursuant to Section 20(d) of the Securities Act and Section 21(d)(3) of the Exchange Act. Further, the complaint sought to permanently enjoin us from violations of Sections 17(a)(2) and (a)(3) of the Securities Act, Sections 13(a), 13(b)(2)(A) and 13(b)(2)(B) of the Exchange Act, and Exchange Act Rules 12b-20, 13a-1, 13a-11 and 13a-13, and to permanently enjoin our General Counsel from violations of Sections 17(a)(2) and (a)(3) of the Securities Act and Exchange Act Rules 13b-20, 13a-1, 13a-11 and 13a-13, and to permanently enjoin our General Counsel from violations of Sections 17(a)(2) and (a)(3) of the Securities Act and Exchange Act Rules 13b2-1 and 13b2-2(a).

On December 22, 2020, the Court entered its Final Judgment (the "Final Judgment") resolving this matter with the SEC. In consenting to the terms of the Final Judgment, we and our General Counsel neither admitted nor denied the SEC's allegations. We agreed to pay a civil monetary penalty of \$2.0 million under Section 21(d)(3) of the Exchange Act, and we are permanently enjoined from violations of Section 13(a), 13(b)(2)(a) and 13(b)(2)(b) of the Exchange Act and Exchange Act Rules 12b-20, 13a-1, 13a-11 and 13a-13. The settlement amount was accrued for in our consolidated financial statements as of November 30, 2020. Our General Counsel agreed to pay a civil monetary penalty of \$22,500 under Section 21(d)(3) of the Exchange Act, and he is permanently enjoined from violations of Exchange Act Rule 13b2-1. Both the Company and our General Counsel have paid their respective civil monetary penalties during the fiscal quarter ended February 28, 2021. For both the Company and our General Counsel, the Final Judgment resolved all claims asserted by the SEC in the proceeding and included relief only with respect to certain books and records provisions of the securities laws, none of which require proof of intentional or willful misconduct.

Also, in connection with the foregoing, on April 28, 2017, a stockholder derivative action was filed in the United States District Court, Northern District of Ohio, Eastern Division, against certain of our current and former directors and officers. On February 2, 2018, the Court granted our request for a stay and stayed the derivative action pending the completion of the SEC enforcement action. The stay may be revisited by the Court now that the SEC enforcement action has been resolved. We do not believe a material loss in this matter is reasonably possible or probable.

# NOTE Q — REVENUE

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings, roofing systems, sealants and adhesives. We disaggregate revenues from the sales of our products and services based upon geographical location by each of our reportable segments, which are aligned by similar economic factors, trends and customers, which best depict the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. See Note R, "Segment Information," to the Consolidated Financial Statements for further details regarding our disaggregated revenues, as well as a description of each of the unique revenue streams related to each of our reportable segments.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration we expect to receive in exchange for those products or services. The majority of our revenue is recognized at a point in time. However, we also record revenues generated under construction contracts, mainly in connection with the installation of specialized roofing and flooring systems and related services. For certain polymer flooring installation projects, we account for our revenue using the output method, as we consider square footage of completed flooring to be the best measure of progress toward the complete satisfaction of the performance obligation. In contrast, for certain of our roofing installation projects, we account for our revenue using the input method, as that method was the best measure of performance as it considers costs incurred in relation to total expected project costs, which essentially represents the transfer of control for roofing systems to the customer. In general, for our construction contracts, we record contract revenues and related costs as our contracts progress on an over-time model.

We have elected to apply the practical expedient to recognize revenue net of allowances for returns and any taxes collected from customers, which are subsequently remitted to governmental authorities. Payment terms and conditions vary by contract type, although our customers' payment terms generally include a requirement to pay within 30 to 60 days of fulfilling our performance obligations. In instances where the timing of revenue recognition differs from the timing of invoicing, we have determined that our contracts generally do not include a significant financing component. We have elected to apply the practical expedient to treat all shipping and handling costs as fulfillment costs, as a significant portion of these costs are incurred prior to control transfer.

# Significant Judgments

Our contracts with customers may include promises to transfer multiple products and/or services to a customer. Determining whether products and services are considered distinct performance obligations that should be accounted for separately versus together may require significant judgment. For example, judgment is required to determine whether products sold in connection with the sale of installation services are considered distinct and accounted for separately, or not distinct and accounted for together with installation services and recognized over time.

We provide customer rebate programs and incentive offerings, including special pricing and co-operative advertising arrangements, promotions and other volume-based incentives. These customer programs and incentives are considered variable consideration and recognized as a reduction of net sales. Up-front consideration provided to customers is capitalized as a component of other assets and amortized over the estimated life of the contractual arrangement. We include in revenue variable consideration only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the variable consideration is resolved. In general, this determination is made based upon known customer program and incentive offerings at the time of sale, and expected sales volume forecasts as it relates to our volume-based incentives. This determination is updated each reporting period. Certain of our contracts include consideration that is receivable only upon the final inspection and acceptance of a project. We include estimates of such variable consideration in our transaction price. Based on historical experience, we consider the probability-based expected value method appropriate to estimate the amount of such variable consideration.

Our products are generally sold with a right of return and we may provide other credits or incentives, which are accounted for as variable consideration when estimating the amount of revenue to recognize. Returns and credits are estimated at contract inception and updated at the end of each reporting period as additional information becomes available. We record a right of return liability to accrue for expected customer returns. Historical actual returns are used to estimate future returns as a percentage of current sales. Obligations for returns and refunds were not material individually or in the aggregate.

We offer assurance type warranties on our products as well as separately sold warranty contracts. Revenue related to warranty contracts that are sold separately is recognized over the life of the warranty term. Warranty liabilities for our assurance type warranties are discussed further in Note P, "Contingencies and Accrued Losses," to the Consolidated Financial Statements.

### **Contract Balances**

Timing of revenue recognition may differ from the timing of invoicing customers. Our contract assets are recorded for products and services that have been provided to our customer but have not yet been billed, and are included in prepaid expenses and other current assets in our consolidated balance sheets. Our short-term contract liabilities consist of advance payments, or deferred revenue, and are included in other accrued liabilities in our consolidated balance sheets.

Trade accounts receivable, net of allowances, and net contract assets (liabilities) consisted of the following:

| Year Ended May 31,                        | 2021            | 2020            | \$ Change     | % Change |
|---|-----------------|-----------------|---------------|----------|
| (In thousands, except percents)           |                 |                 |               |          |
| Trade accounts receivable, less allowance | \$<br>1,280,806 | \$<br>1,137,957 | \$<br>142,849 | 12.6%    |
|   |                 |                 |               |          |
| Contract assets                           | \$<br>33,217    | \$<br>25,249    | \$<br>7,968   | 31.6%    |
| Contract liabilities - short-term         | (33,112)        | (25,288)        | (7,824)       | 30.9%    |
| Net Contract Assets/(Liabilities)         | \$<br>105       | \$<br>(39)      | \$<br>144     | -369.2%  |

The relatively small \$0.1 million change in our net contract assets/(liabilities) from May 31, 2020 to May 31, 2021, resulted primarily from the timing and volume of construction jobs in progress at May 31, 2021 versus May 31, 2020. During the fourth quarter of fiscal 2021, net sales at our general contracting and roofing services business increased slightly by \$0.2 million as compared to the fourth quarter of fiscal 2020. Despite the Covid pandemic, sales in both periods were strong as many of our customers chose to utilize this time, as fewer people were inside their facilities, to tackle projects that they had previously been putting off. Furthermore, roofing projects are completed outdoors, and contractors do not require entry into customers' facilities.

We also record long-term deferred revenue, which amounted to \$67.8 million and \$66.0 million as of May 31, 2021 and 2020, respectively. The long-term portion of deferred revenue is related to assurance type warranty contracts and is included in other long-term liabilities in our consolidated balance sheets.

We have elected to adopt the practical expedient to not disclose the aggregate amount of transaction price allocated to performance obligations that are unsatisfied as of the end of the reporting period for performance obligations that are part of a contract with an original expected duration of one year or less.

We recognize an asset for the incremental costs of obtaining a contract with a customer if we expect the benefit of those costs to be longer than one year. As our contract terms are primarily one year or less in duration, we have elected to apply a practical expedient to expense costs as incurred for costs to obtain a contract with a customer when the amortization period would have been one year or less. These costs include our internal sales force compensation program and certain incentive programs as we have determined annual compensation is commensurate with annual sales activities.

## Allowance for Credit Losses

Our primary allowance for credit losses is the allowance for doubtful accounts. The allowance for doubtful accounts reduces the trade accounts receivable balance to the estimated net realizable value equal to the amount that is expected to be collected. The allowance was based on assessments of current creditworthiness of customers, historical collection experience, the aging of receivables and other currently available evidence. Trade accounts receivable balances are written-off against the allowance if a final determination of uncollectibility is made. All provisions for allowances for doubtful collection of accounts are included in selling, general and administrative expenses.

The following tables summarize the activity for the allowance for credit losses for the fiscal year ended May 31, 2021:

| (In thousands)  |              |
|---|--------------|
| Balance at June 1, 2020                               | \$<br>55,847 |
| Bad debt provision                                    | 10,044       |
| Uncollectible accounts written off, net of recoveries | (14,182)     |
| Translation adjustments                               | 4,213        |
| Balance at May 31, 2021                               | \$<br>55,922 |

## NOTE R — SEGMENT INFORMATION

We operate a portfolio of businesses and product lines that manufacture and sell a variety of specialty paints, protective coatings, roofing systems, flooring solutions, sealants, cleaners and adhesives. We manage our portfolio by organizing our businesses and product lines into four reportable segments as outlined below, which also represent our operating segments. Within each operating segment, we manage product lines and businesses which generally address common markets, share similar economic characteristics, utilize similar technologies and can share manufacturing or distribution capabilities. Our four operating segments represent components of our business for which separate financial information is available that is utilized on a regular basis by our chief operating decision maker in determining how to allocate the assets of the company and evaluate performance. These four operating segments are each managed by an operating segment manager, who is responsible for the day-to-day operating decisions and performance evaluation of the operating segment's underlying businesses. We evaluate the profit performance of our segments primarily based on income before income taxes, but also look to earnings (loss) before interest and taxes ("EBIT"), and/or adjusted EBIT, as a performance evaluation measure because interest expense is essentially related to acquisitions, as opposed to segment operations.

Our CPG reportable segment products are sold throughout North America and also account for the majority of our international sales. Our construction product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Products and services within this reportable segment include construction sealants and adhesives, coatings and chemicals, roofing systems, concrete admixture and repair products, building envelope solutions, insulated cladding, flooring systems, and weatherproofing solutions.

Our PCG reportable segment products are sold throughout North America, as well as internationally, and are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. Products and services within this reportable segment include high-performance flooring solutions, corrosion control and fireproofing coatings, infrastructure repair systems, fiberglass reinforced plastic gratings and drainage systems.

Our Consumer reportable segment manufactures and markets professional use and do-it-yourself ("DIY") products for a variety of mainly consumer applications, including home improvement and personal leisure activities. Our Consumer reportable segment's major manufacturing and distribution operations are located primarily in North America, along with a few locations in Europe and other parts of the world. Our Consumer reportable segment products are primarily sold directly to mass merchandisers, home improvement centers, hardware stores, paint stores, craft shops and through distributors. The Consumer reportable segment offers products that include specialty, hobby and professional paints; caulks; adhesives; cleaners; sandpaper and other abrasives; silicone sealants and wood stains. Sales to The Home Depot, Inc. represented less than 10% of our consolidated net sales for fiscal 2021, 2020 and 2019, respectively. Furthermore, sales to The Home Depot, Inc. represented 26%, 26% and 29% of our Consumer segment net sales for each of the fiscal years ended May 31, 2021, 2020 and 2019, respectively.

Our SPG reportable segment products are sold throughout North America and a few international locations, primarily in Europe. Our SPG product lines are sold directly to contractors, distributors and end-users, such as industrial manufacturing facilities, public institutions and other commercial customers. The SPG reportable segment offers products that include industrial cleaners, restoration services equipment, colorants, nail enamels, exterior finishes, edible coatings and specialty glazes for pharmaceutical and food industries, and other specialty original equipment manufacturer ("OEM") coatings.

In addition to our four reportable segments, there is a category of certain business activities and expenses, referred to as corporate/other, that does not constitute an operating segment. This category includes our corporate headquarters and related administrative expenses, results of our captive insurance companies, gains or losses on the sales of certain assets and other expenses not directly associated with any reportable segment. Assets related to the corporate/other category consist primarily of investments, prepaid expenses and headquarters' property and equipment. These corporate and other assets and expenses reconcile reportable segment data to total consolidated income before income taxes and identifiable assets.

We reflect income from our joint ventures on the equity method, and receive royalties from our licensees.

The following tables reflect the results of our reportable segments consistent with our management philosophy, and represent the information we utilize, in conjunction with various strategic, operational and other financial performance criteria, in evaluating the performance of our portfolio of businesses.

| Year Ended May 31,                | 2021            | 2020            | 2019            |
|-----------------------------------|-----------------|-----------------|-----------------|
| (In thousands)                    |                 |                 |                 |
| Net Sales                         |                 |                 |                 |
| CPG                               | \$<br>2,076,565 | \$<br>1,880,105 | \$<br>1,899,744 |
| PCG                               | 1,028,456       | 1,080,701       | 1,136,119       |
| Consumer                          | 2,295,277       | 1,945,220       | 1,858,453       |
| SPG                               | 705,990         | 600,968         | 670,235         |
| Total                             | \$<br>6,106,288 | \$<br>5,506,994 | \$<br>5,564,551 |
| Income (Loss) Before Income Taxes |                 |                 |                 |
| CPG                               | \$<br>291,773   | \$<br>209,663   | \$<br>178,823   |
| PCG                               | 90,687          | 102,345         | 77,388          |
| Consumer                          | 354,789         | 198,024         | 217,448         |
| SPG                               | 108,242         | 57,933          | 86,018          |
| Corporate/Other                   | (177,053)       | (160,201)       | (219,832)       |
| Total                             | \$<br>668,438   | \$<br>407,764   | \$<br>339,845   |
| Identifiable Assets               |                 |                 |                 |
| CPG                               | \$<br>1,815,303 | \$<br>1,622,632 | \$<br>1,573,329 |
| PCG                               | 1,051,334       | 925,569         | 951,644         |
| Consumer                          | 2,386,703       | 2,067,017       | 1,953,279       |
| SPG                               | 772,540         | 728,449         | 689,133         |
| Corporate/Other                   | 227,089         | 287,287         | 273,970         |
| Total                             | \$<br>6,252,969 | \$<br>5,630,954 | \$<br>5,441,355 |
| Capital Expenditures              |                 |                 |                 |
| CPG                               | \$<br>65,830    | \$<br>63,393    | \$<br>40,119    |
| PCG                               | 19,413          | 23,868          | 22,158          |
| Consumer                          | 54,986          | 47,331          | 45,039          |
| SPG                               | 18,989          | 21,610          | 28,006          |
| Corporate/Other                   | 223             | 1,077           | 1,435           |
| Total                             | \$<br>159,441   | \$<br>157,279   | \$<br>136,757   |
| Depreciation and Amortization     |                 |                 |                 |
| CPG                               | \$<br>45,079    | \$<br>46,491    | \$<br>44,150    |
| PCG                               | 22,633          | 23,850          | 27,116          |
| Consumer                          | 47,763          | 56,570          | 40,231          |
| SPG                               | 26,017          | 24,111          | 25,199          |
| Corporate/Other                   | 5,365           | 5,820           | 5,046           |
| Total                             | \$<br>146,857   | \$<br>156,842   | \$<br>141,742   |

| Year Ended May 31, 2021   |           | CPG<br>Segment  | PCG<br>Segment   |                 | Consumer<br>Segment  | SPG<br>Segment                                  | C  | onsolidated                               |
|---|-----------|---|--|-----------------|--|---|----|---|
| (In thousands)  |           |   |  |                 |  |   |    |   |
| Net Sales (based on shipping location) (a)  |           |   |  |                 |  |   |    |   |
| United States   | \$        | 1,135,341   | \$<br>611,808  | \$              | 1,832,826  | \$<br>581,094                                   | \$ | 4,161,069                                 |
| Foreign   |           |   |  |                 |  |   |    |   |
| Canada  |           | 208,289   | 69,754   |                 | 153,631  | 8,982   |    | 440,656                                   |
| Europe  |           | 481,244   | 242,102  |                 | 257,372  | 82,170  |    | 1,062,888                                 |
| Latin America   |           | 159,197   | 26,283   |                 | 31,358   | 1,826   |    | 218,664                                   |
| Asia Pacific  |           | 79,413  | 22,658   |                 | 20,090   | 31,918  |    | 154,079                                   |
| Other Foreign   |           | 13,081  | 55,851   |                 | -  | -   |    | 68,932                                    |
| Total Foreign   |           | 941,224   | 416,648  |                 | 462,451  | 124,896   |    | 1,945,219                                 |
| Total   | \$        | 2,076,565   | \$<br>1,028,456  | \$              | 2,295,277  | \$<br>705,990                                   | \$ | 6,106,288                                 |
| Year Ended May 31, 2020   |           | CPG<br>Segment  | PCG<br>Segment   |                 | Consumer<br>Segment  | SPG<br>Segment                                  | С  | onsolidated                               |
| (In thousands)  |           |   | 8  |                 | 8  | 8   |    |   |
| Net Sales (based on shipping location) (a)  |           |   |  |                 |  |   |    |   |
| United States   | \$        | 1,068,552   | \$<br>656,162  | \$              | 1,573,966  | \$<br>489,543                                   | \$ | 3,788,223                                 |
| Foreign   |           |   |  |                 |  |   |    |   |
| Canada  |           | 159,986   | 71,689   |                 | 116,424  | 8,354   |    | 356,453                                   |
| Europe  |           | 418,249   | 247,904  |                 | 195,783  | 74,162  |    | 936,098                                   |
| Latin America   |           | 151,099   | 32,471   |                 | 24,909   | 1,328   |    | 209,807                                   |
| Asia Pacific  |           | 73,629  | 24,622   |                 | 26,432   | 27,581  |    | 152,264                                   |
| Other Foreign   |           | 8,590   | 47,853   |                 | 7,706  | -   |    | 64,149                                    |
| Total Foreign   |           | 811,553   | 424,539  |                 | 371,254  | 111,425   |    | 1,718,771                                 |
| Total   | \$        | 1,880,105   | \$<br>1,080,701  | \$              | 1,945,220  | \$<br>600,968                                   | \$ | 5,506,994                                 |
| Year Ended May 31, 2019   |           | CPG<br>Segment  | PCG<br>Segment   |                 | Consumer<br>Segment  | SPG<br>Segment                                  | С  | onsolidated                               |
| (In thousands)  |           |   |  |                 |  |   |    |   |
| Net Sales (based on shipping location) (a)  |           |   |  |                 |  |   |    |   |
| United States   | \$        | 1,003,227   | \$<br>667,402  | \$              | 1,462,446  | \$<br>543,429                                   | \$ | 3,676,504                                 |
| Foreign   |           |   |  |                 |  |   |    |   |
| Canada  |           |   |  |                 |  |   |    | 390,199                                   |
|   |           | 181,089   | 82,897   |                 | 117,305  | 8,908   |    | ,   |
| Europe  |           | 181,089<br>477,761  | 82,897<br>251,600  |                 | 117,305<br>213,466   | 86,197  |    | 1,029,024                                 |
| Latin America   |           | 477,761<br>155,039  | 251,600<br>34,588  |                 | 213,466<br>28,020  | 86,197<br>1,397                                 |    | 219,044                                   |
| Latin America<br>Asia Pacific   |           | 477,761<br>155,039<br>81,895  | 251,600<br>34,588<br>36,498  |                 | 213,466<br>28,020<br>29,171  | 86,197  |    | 219,044<br>177,868                        |
| Latin America<br>Asia Pacific<br>Other Foreign  |           | 477,761<br>155,039<br>81,895<br>733   | 251,600<br>34,588<br>36,498<br>63,134  |                 | 213,466<br>28,020<br>29,171<br>8,045   | 86,197<br>1,397<br>30,304                       |    | 219,044<br>177,868<br>71,912              |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign   |           | 477,761<br>155,039<br>81,895<br>733<br>896,517  | 251,600<br>34,588<br>36,498<br>63,134<br>468,717   |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007  | 86,197<br>1,397<br>30,304<br>-<br>126,806       |    | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign  | \$        | 477,761<br>155,039<br>81,895<br>733   | \$<br>251,600<br>34,588<br>36,498<br>63,134  | \$              | 213,466<br>28,020<br>29,171<br>8,045   | \$<br>86,197<br>1,397<br>30,304                 | \$ | 219,044<br>177,868<br>71,912              |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br><b>Total</b>   | \$        | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744   | \$<br>251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119  | \$              | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453   | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Total<br>Year Ended May 31,  | \$        | 477,761<br>155,039<br>81,895<br>733<br>896,517  | \$<br>251,600<br>34,588<br>36,498<br>63,134<br>468,717   | \$              | 213,466<br>28,020<br>29,171<br>8,045<br>396,007  | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br><u>Total</u><br>Year Ended May 31,<br>(In thousands)   | <u>\$</u> | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744   | \$<br>251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119  | \$              | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453   | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br><u>Total</u><br><u>Year Ended May 31,</u><br>(In thousands)<br>Long-Lived Assets (b)   |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br>2021   | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119<br>2020  |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br>2019   | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States   |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744   | \$<br>251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119  | <u>\$</u><br>\$ | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453   | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br><u>Total</u><br><u>Year Ended May 31,</u><br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign                                 |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br><b>2021</b><br>2,325,365   | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119<br>2020<br>2,146,333   |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628   | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign<br>Canada  |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br><b>2021</b><br>2,325,365<br>235,810                                  | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119<br>2020<br>2,146,333<br>224,177                                  |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628<br>242,582                                  | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign<br>Canada<br>Europe                                    |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br>2021<br>2,325,365<br>235,810<br>394,168                              | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119<br>2020<br>2,146,333<br>224,177<br>358,511                       |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628<br>242,582<br>343,501                       | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign<br>Canada<br>Europe<br>United Kingdom                  |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br>2021<br>2,325,365<br>235,810<br>394,168<br>290,078                   | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br><u>1,136,119</u><br>2020<br>2,146,333<br>224,177<br>358,511<br>252,185     |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628<br>242,582<br>343,501<br>217,414            | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign<br>Canada<br>Europe<br>United Kingdom<br>Other Foreign |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br><b>2021</b><br>2,325,365<br>235,810<br>394,168<br>290,078<br>198,740 | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br>1,136,119<br>2020<br>2,146,333<br>224,177<br>358,511<br>252,185<br>195,425 |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628<br>242,582<br>343,501<br>217,414<br>225,230 | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |
| Latin America<br>Asia Pacific<br>Other Foreign<br>Total Foreign<br>Year Ended May 31,<br>(In thousands)<br>Long-Lived Assets (b)<br>United States<br>Foreign<br>Canada<br>Europe<br>United Kingdom                  |           | 477,761<br>155,039<br>81,895<br>733<br>896,517<br>1,899,744<br>2021<br>2,325,365<br>235,810<br>394,168<br>290,078                   | 251,600<br>34,588<br>36,498<br>63,134<br>468,717<br><u>1,136,119</u><br>2020<br>2,146,333<br>224,177<br>358,511<br>252,185     |                 | 213,466<br>28,020<br>29,171<br>8,045<br>396,007<br>1,858,453<br><b>2019</b><br>1,859,628<br>242,582<br>343,501<br>217,414            | \$<br>86,197<br>1,397<br>30,304<br>-<br>126,806 | \$ | 219,044<br>177,868<br>71,912<br>1,888,047 |

(a) It is not practicable to obtain the information needed to disclose revenues attributable to each of our product lines.

(b) Long-lived assets include all non-current assets, excluding non-current deferred income taxes.

# Management's Report on Internal Control Over Financials Reporting

The management of RPM International Inc. is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. RPM's internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Consolidated Financial Statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements and even when determined to be effective, can only provide reasonable assurance with respect to financial statements preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may be inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of RPM's internal control over financial reporting as of May 31, 2021. In making this assessment, management used criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework (2013 Framework). Based on this assessment, management concluded that, as of May 31, 2021, RPM's internal control over financial reporting is effective.

The independent registered public accounting firm Deloitte & Touche LLP, has also audited the Company's internal control over financial reporting as of May 31, 2021, and their report thereon is included below

| /s/ Frank C. Sullivan                           | /s/ Russell L. Gordon                      |
|---|--|
| Frank C. Sullivan                               | Russell L. Gordon                          |
| Chairman, President and Chief Executive Officer | Vice President and Chief Financial Officer |

July 26, 2021

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of RPM International Inc.

## **Opinion on Internal Control Over Financial Reporting**

We have audited the internal control over financial reporting of RPM International Inc. and subsidiaries (the "Company") as of May 31, 2021, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of May 31, 2021, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring (2013) issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended May 31, 2021, of the Company and our report dated July 26, 2021, expressed an unqualified opinion on those financial statements.

## **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Deloitte & Touche LLP Cleveland, Ohio July 26, 2021

## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Stockholders of RPM International Inc.

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of RPM International Inc. and subsidiaries (the "Company") as of May 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, cash flows, and stockholders' equity, for each of the three years in the period ended May 31, 2021, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of May 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended May 31, 2021, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of May 31, 2021, based on criteria established in *Internal Control—Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated July 26, 2021, expressed an unqualified opinion on the Company's internal control over financial reporting.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

# **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

### Goodwill – Certain Reporting Units - Refer to Note C to the consolidated financial statements

# Critical Audit Matter Description

The Company's evaluation of goodwill for impairment involves the comparison of the fair value of each reporting unit to their carrying values. The Company determines the fair value of its reporting units using a combination of the income and the market approaches. The determination of the fair value using the income approach requires management to make significant estimates and assumptions related to forecasts of future revenues, operating margins, and discount rates. The determination of the fair value using the market approach requires management to make significant assumptions related to earnings before interest, taxes, depreciation, and amortization (EBITDA) and EBITDA multiples. Changes in these assumptions could have significant impacts on either the fair value, the amount of any goodwill impairment charge, or both. The goodwill balance was \$1,346 million as of May 31, 2021. The fair value of all reporting units exceeded the carrying values as of the measurement date and, therefore, no impairment was recognized.

We identified goodwill of certain reporting units as a critical audit matter because of the significant judgments made by management to estimate the fair value of the reporting units and the difference between its fair value and carrying value. This required a high degree of auditor judgment and an increased extent of effort, including the need to involve our fair value specialists, when performing audit procedures to evaluate the reasonableness of management's estimates and assumptions related to selection of the discount rate and forecasts of future revenue and operating margin, EBITDA and EBITDA multiples.

# How the Critical Audit Matter Was Addressed in the Audit

Our audit procedures related to the forecasts of future revenues, operating margin, discount rate, EBITDA and the selection of EBITDA multiples for the certain reporting units included the following, amongst others:

- We tested the effectiveness of controls over management's goodwill impairment evaluation, including those over the determination of the fair value, such as controls related to management's selection of the discount rate and forecasts of future revenue and operating margins, EBITDA and EBITDA multiples.
- We evaluated management's ability to accurately forecast future revenues, operating margins, and EBITDA by comparing actual results to management's historical forecasts.
- We evaluated the reasonableness of management's revenue and operating margin forecasts by comparing the forecasts to (1) historical revenues, operating margins, and EBITDA, (2) internal communications to management and the Board of Directors, and (3) forecasted information included in Company press releases as well as in analyst and industry reports for the Company and certain of its peer companies.
- With the assistance of our internal fair value specialists, we evaluated the reasonableness of the valuation methods and discount rate by (1) testing the source information underlying the determination of the discount rate and the mathematical accuracy of the calculation and (2) developing a range of independent estimates and comparing those to the discount rate selected by management.
- With the assistance of our fair value specialists, we evaluated the EBITDA multiples, including testing the underlying source information and mathematical accuracy of the calculations, and comparing the multiples selected by management to its guideline companies.
- With the assistance of our internal fair value specialists, we evaluated the reasonableness of the weighting management applied to each valuation method and the resulting fair value derived.
- We evaluated the impact of changes in management's forecasts from the March 1, 2021, annual measurement date to May 31, 2021, inclusive of macroeconomic factors.

/s/ Deloitte & Touche LLP

Cleveland, Ohio

July 26, 2021

We have served as the Company's auditor since 2016.

#### Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

#### Item 9A. Controls and Procedures.

#### (a) Evaluation of disclosure controls and procedures.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15) as of May 31, 2021 (the "Evaluation Date"), have concluded that as of the Evaluation Date, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports we file or submit under the Exchange Act (1) is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms, and (2) is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

#### (b) Management's Report on Internal Control over Financial Reporting.

Management's Report on Internal Control Over Financial Reporting and the attestation report of Deloitte & Touche LLP, our independent registered public accounting firm, are set forth above.

#### (c) Changes in internal control over financial reporting.

There were no changes in our internal control over financial reporting that occurred during the fourth fiscal quarter ended May 31, 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### Item 9B. Other Information.

None.

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance.

Information required by this Item 10 as to our Directors appears under the caption "Proposal One - Election of Directors" in our 2021 Proxy Statement, which information is incorporated herein by reference. Information required by Item 405 of Regulation S-K is set forth in the 2021 Proxy Statement under the heading "Delinquent Section 16(a) Reports," which information is incorporated herein by reference. Information required by Items 406, 407(c)(3), 407(d)(4) and 407(d)(5) of Regulation S-K is set forth in the 2021 Proxy Statement under the heading Meetings and Committees of the Board of Directors," which information is incorporated herein is incorporated herein by reference.

The Charters of the Audit Committee, Compensation Committee and Governance and Nominating Committee, the Corporate Governance Guidelines and "The Values & Expectations of 168" (our code of business conduct and ethics) are available on our website at www.rpminc.com and in print to any stockholder who requests a copy. Requests for copies should be directed to Manager of Investor Relations, RPM International Inc., P.O. Box 777, Medina, Ohio 44258. We intend to disclose any amendments to our code of business conduct and ethics, and any waiver of our code of business conduct and ethics granted to any of our Directors or Executive Officers on our website.

The name, age and positions of each of our Executive Officers as of July 20, 2021 are as follows:

| Name                 | Age | Position and Offices Held   |
|----------------------|-----|---|
| Frank C. Sullivan    | 60  | Chairman, President and Chief Executive Officer                     |
| Russell L. Gordon    | 55  | Vice President and Chief Financial Officer                          |
| Edward W. Moore      | 64  | Senior Vice President, General Counsel and Chief Compliance Officer |
| Janeen B. Kastner    | 54  | Vice President - Corporate Benefits and Risk Management             |
| Matthew T. Ratajczak | 53  | Vice President - Global Tax and Treasurer                           |
| Keith R. Smiley      | 59  | Vice President - Finance and Controller                             |
| Michael H. Sullivan  | 59  | Vice President - Operations and Chief Restructuring Officer         |

*Frank C. Sullivan* was elected Chairman of the Board in 2008 and Chief Executive Officer in 2002. From 1999 to 2008, Mr. Sullivan served as our President, and again was elected President in 2018, and was Chief Operating Officer from 2001 to 2002. From 1995 to 1999, Mr. Sullivan served as Executive Vice President, and was Chief Financial Officer from 1993 to 1999. Mr. Sullivan served as a Vice President from 1991 to 1995. Prior thereto, he served as our Director of Corporate Development from 1989 to 1991. Mr. Sullivan served as Regional Sales Manager from 1987 to 1989 of AGR Company, an Ohio General Partnership formerly owned by us. Prior thereto, Mr. Sullivan was employed by First Union National Bank from 1985 to 1987 and Harris Bank from 1983 to 1985.

*Russell L. Gordon* was elected Vice President and Chief Financial Officer in 2012. Prior to that time, Mr. Gordon was the Company's Vice President – Corporate Planning from 2007 to 2012. Mr. Gordon joined the Company as Director of Corporate Development in 1995. Prior to joining the Company, Mr. Gordon held various financial positions in corporate treasury and control as well as in the Specialty Chemicals Division of Goodrich Corporation. He previously was an industrial engineer at VLSI Technology Inc.

*Edward W. Moore* was elected Senior Vice President, General Counsel, Chief Compliance Officer and Secretary in 2013. He had been the Company's Vice President, General Counsel and Secretary since 2007, adding the title of Chief Compliance Officer in 2011. From 1982 to 1989, Mr. Moore was an associate attorney, and from 1990 to 2006, a partner at Calfee, Halter & Griswold LLP. While at Calfee, Mr. Moore served in various capacities, including as a member of the Executive Committee, Chair of the Associates Committee, and Co-Chair of the Securities and Capital Markets Group. As part of the December 2020 resolution of an SEC enforcement action relating to the timing of the Company's disclosure of a potential claim in fiscal 2013, Mr. Moore, without admitting or denying the SEC's allegations, consented to an injunction against violations of Exchange Act Rule 13b2-1 and agreed to pay a civil monetary penalty of \$22,500. The Audit Committee investigated the facts and circumstances surrounding the disclosure issue and concluded that Mr. Moore's involvement in the matter did not adversely reflect on his integrity or ability. See Note P, "Contingencies and Accrued Losses," to the Consolidated Financial Statements in this Annual Report.

Janeen B. Kastner was elected Vice President — Corporate Benefits and Risk Management in 2007. Ms. Kastner had been our Director of Human Resources and Administration since 2000. Ms. Kastner joined the Company in 1997 as Manager of Benefits and Insurance. Prior to joining the Company, Ms. Kastner was a pension plan consultant with Watson Wyatt & Co.

*Matthew T. Ratajczak* was elected Vice President – Global Tax and Treasurer in 2012. In addition to the duties of that office, Mr. Ratajczak is also currently leading the Company's Investor Relations function. Mr. Ratajczak joined the Company as director of taxes in 2004 and was elected Vice President – Global Taxes in 2005. Prior to joining the Company, he was Director of Global Tax for Noveon, Inc., a specialty chemicals company, and began his career with Ernst & Young LLP.

*Keith R. Smiley* was elected Vice President – Finance and Controller in 2012. Prior to that time, Mr. Smiley was the Company's Vice President – Treasurer and Assistant Secretary since 1999 and served as Treasurer of the Company since 1997. From 1993 to 1997, Mr. Smiley was the Company's Controller. Prior to joining the Company, he was associated with Ciulla, Smith and Dale, LLP., an accounting firm.

*Michael H. Sullivan* was appointed as Vice President – Operations and Chief Restructuring Officer in June 2019. Mr. Sullivan began his career as a consultant with Bain & Company, before joining Temple-Inland Inc. (now International Paper) and, later, Exel Logistics plc in increasing leadership capacities within the areas of manufacturing, operations, supply chain and finance. He has spent the past decade in global management consulting with Axia (now Accenture Strategy), Corven Consulting, Ltd. (now Oliver Wyman) and, most recently, AlixPartners, with a focus on manufacturing and operations.

#### Item 11. Executive Compensation.

The information required by this item is set forth in the 2021 Proxy Statement under the headings "Executive Compensation" and "Director Compensation," which information is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information required by this item is set forth in the 2021 Proxy Statement under the headings "Stock Ownership of Principal Holders and Management" and "Equity Compensation Plan Information," which information is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information required by this item is set forth in the 2021 Proxy Statement under the headings "Related Person Transactions" and "Information Regarding Meetings and Committees of the Board of Directors," which information is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services.

The information required by this item is set forth in the 2021 Proxy Statement under the heading "Independent Registered Public Accounting Firm Services and Related Fee Arrangements," which information is incorporated herein by reference.

### PART IV

### Item 15. Exhibits and Financial Statement Schedules.

(a) The following documents are filed as part of this report:

1. *Financial Statements*. The following financial statements are included in Part II, Item 8:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets — May 31, 2021 and 2020

Consolidated Statements of Income — fiscal years ended May 31, 2021, 2020 and 2019

Consolidated Statements of Comprehensive Income — fiscal years ended May 31, 2021, 2020 and 2019

Consolidated Statements of Cash Flows fiscal years ended May 31, 2021, 2020 and 2019

Consolidated Statements of Stockholders' Equity — fiscal years ended May 31, 2021, 2020 and 2019

Notes to Consolidated Financial Statements (including Unaudited Quarterly Financial Information)

2. <u>Financial Statement Schedules</u>. Schedule II Valuation and Qualifying Accounts and Reserves for each of the three years in the period ended May 31, 2021

All other schedules have been omitted because they are not applicable or not required, or because the required information is included in the consolidated financial statements or notes thereto.

3. *Exhibits*. The Exhibits listed on the accompanying index to exhibits are filed as part of this Annual Report on Form 10-K.

# **RPM INTERNATIONAL INC.**

# Exhibit Index

| Exhibit       |  | Incorporated by refe  |                           |  |  |  |
|---------------|--|---|---------------------------|--|--|--|
| Number<br>3.1 | Description   Amended and Restated Certificate of Incorporation of the Company   | Form<br>Registration Statement on<br>Form S-8 (File No. 333-101501) | Date<br>November 27, 2002 |  |  |  |
| 3.2           | Amended and Restated By-Laws of the Company  | Current Report on Form 8-K<br>(File No. 001-14187)                  | April 27, 2009            |  |  |  |
| 4.1           | Specimen Certificate of Common Stock, par value \$0.01 per share, of the Company   | Registration Statement on<br>Form S-8 (File No. 333-101501)         | November 27, 2002         |  |  |  |
| 4.2           | Indenture, dated as of February 14, 2008, between the<br>Company, as issuer, and The Bank of New York Trust<br>Company, as trustee   | Registration Statement on<br>Form S-3 (File No. 333-173395)         | April 8, 2011             |  |  |  |
| 4.3           | Officers' Certificate and Authentication Order dated<br>October 23, 2012 for the 3.450% Notes due 2022 (which<br>includes the form of Note) issued pursuant to the Indenture,<br>dated as of February 14, 2008, between the Company and<br>The Bank of New York Mellon Trust Company, N.A. | Current Report on Form 8-K<br>(File No. 001-14187)                  | October 23, 2012          |  |  |  |
| 4.4           | Indenture, dated as of April 8, 2014, between the Company<br>and Wells Fargo Bank, National Association  | Registration Statement on Form<br>S-3 (File No. 333-195132)         | April 8, 2014             |  |  |  |
| 4.5           | Officers' Certificate and Authentication Order dated May 29, 2015 for the 5.250% Notes due 2045 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association                               | Current Report on Form 8-K<br>(File No. 001-14187)                  | May 29, 2015              |  |  |  |
| 4.6           | Officers' Certificate and Authentication Order dated March 2, 2017 for the 5.250% Notes due 2045 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association                              | Current Report on Form 8-K<br>(File No. 001-14187)                  | March 3, 2017             |  |  |  |
| 4.7           | Officers' Certificate and Authentication Order dated March 2, 2017 for the 3.750% Notes due 2027 (which includes the form of Note) issued pursuant to the Indenture dated as of April 8, 2014, between the Company and Wells Fargo Bank, National Association                              | Current Report on Form 8-K<br>(File No. 001-14187)                  | March 3, 2017             |  |  |  |
| 4.8           | Officers' Certificate and Authentication Order dated<br>December 20, 2017 for the 4.250% Notes due 2048 (which<br>includes the form of Note) issued pursuant to the Indenture<br>dated as of April 8, 2014, between the Company and Wells<br>Fargo Bank, National Association              | Current Report on Form 8-K<br>(File No. 001-14187)                  | December 20, 2017         |  |  |  |
| 4.9           | Officers' Certificate and Authentication Order dated<br>February 27, 2019 for the 4.550% Notes due 2029 (which<br>includes the form of Note) issued pursuant to the Indenture<br>dated as of April 8, 2014 between the Company and Wells<br>Fargo Bank, National Association.              | Current Report on Form 8-K<br>(File No. 001-14187)                  | February 28, 2019         |  |  |  |
| 4.10          | Description of Securities  | Annual Report on Form 10-K<br>(File No. 001-14187)                  | July 24, 2019             |  |  |  |

| Exhibit<br>Number | Description  | Incorporated by refe                                  | rence herein<br>Date |  |  |
|-------------------|--|---|----------------------|--|--|
| 10.1              | Credit Agreement among RPM International Inc., the<br>Borrowers party thereto, the Lenders party thereto and PNC<br>Bank, National Association, as Administrative Agent, dated<br>October 31, 2018                                 | Current Report on Form 8-K<br>(File No. 001-14187)    | November 6, 2018     |  |  |
| 10.1.1            | First Amendment to Credit Agreement among RPM<br>International Inc., the Borrowers party thereto, the Lenders<br>party thereto and PNC Bank, National Association, as<br>Administrative Agent, dated October 31, 2018              | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020        |  |  |
| 10.2              | Credit Agreement among RPM International Inc., RPM<br>New Horizons Netherlands B.V., the Lenders party thereto,<br>and PNC Bank, National Association, as Administrative<br>Agent, dated February 21, 2020                         | Current Report on Form 8-K<br>(File No. 001-14187)    | February 27, 2020    |  |  |
| 10.2.1            | First Amendment to Credit Agreement among RPM<br>International Inc., RPM New Horizons Netherlands B.V.,<br>the Lenders party thereto, and PNC Bank, National<br>Association, as Administrative Agent, dated February 21,<br>2020   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020        |  |  |
| 10.2.2            | Second Amendment to Credit Agreement among RPM<br>International Inc., RPM New Horizons Netherlands B.V.,<br>the Lenders party thereto, and PNC Bank, National<br>Association, as Administrative Agent, dated April 15, 2021<br>(x) |   |                      |  |  |
| 10.3              | Second Amended and Restated Receivables Sales<br>Agreement dated May 9, 2014   | Current Report on Form 8-K<br>(File No. 001-14187)    | May 15, 2014         |  |  |
| 10.3.1            | Amendment No. 1 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of August 29, 2014  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 6, 2016      |  |  |
| 10.3.2            | Amendment No. 2 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of November 3, 2015   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 6, 2016      |  |  |
| 10.3.3            | Amendment No. 3 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of December 31,<br>2016   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 6, 2017        |  |  |
| 10.3.4            | Amendment No. 4 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of March 31, 2017   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020        |  |  |
| 10.3.5            | Amendment No. 5 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of June 18, 2018  | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020        |  |  |
| 10.3.6            | Amendment No. 6 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of December 26,<br>2019   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 8, 2020        |  |  |
| 10.3.7            | Amendment No. 7 to Second Amended and Restated<br>Receivables Sale Agreement, dated as of June 5, 2020   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020        |  |  |
| 10.4              | Amended and Restated Receivables Purchase Agreement, dated May 9, 2014   | Current Report on Form 8-K<br>(File No. 001-14187)    | May 15, 2014         |  |  |
| 10.4.1            | Amendment No. 1 to Amended and Restated Receivables<br>Purchase Agreement, dated as of February 25, 2015   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 8, 2015        |  |  |
| 10.4.2            | Amendment No. 2 to Amended and Restated Receivables<br>Purchase Agreement, dated as of May 2, 2017   | Current Report on Form 8-K<br>(File No. 001-14187)    | May 8, 2017          |  |  |

| Exhibit  |  | Incorporated by refe                                  |                  |
|----------|--|---|------------------|
| Number   | Description  | <u>Form</u>   | Date             |
| 10.4.3   | Amendment No. 3 to Amended and Restated Receivables<br>Purchase Agreement, dated as of June 18, 2018   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020    |
| 10.4.4   | Amendment No. 4 to Amended and Restated Receivables<br>Purchase Agreement, dated as of May 8, 2020   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020    |
| 10.4.5   | Amendment No. 5 to Amended and Restated Receivables<br>Purchase Agreement, dated as of May 22, 2020  | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 27, 2020    |
| 10.4.6   | Amendment No. 6 to Amended and Restated Receivables<br>Purchase Agreement, dated as of March 18, 2021  | Current Report on Form 8-K<br>(File No. 001-14187)    | March 24, 2021   |
| 10.5     | Amended and Restated Fee Letter, dated May 9, 2014   | Current Report on Form 8-K<br>(File No. 001-14187)    | May 15, 2014     |
| *10.6    | Amended and Restated Employment Agreement, effective<br>December 31, 2008, by and between the Company and<br>Frank C. Sullivan, Chairman and Chief Executive Officer | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 9, 2009    |
| *10.7    | Amended and Restated Employment Agreement, by and<br>between the Company and Edward W. Moore, Vice<br>President, General Counsel and Chief Compliance Officer        | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 7, 2011  |
| *10.8    | Form of Indemnification Agreement entered into by and<br>between the Company and each of its Directors and<br>Executive Officers                                     | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 13, 2003 |
| *10.9    | RPM International Inc. Benefit Restoration Plan  | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 29, 2001  |
| *10.9.1  | Amendment No. 1 to the RPM International Inc. Benefit Restoration Plan   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 14, 2003   |
| *10.9.2  | Amendment No. 2 to RPM International Inc. Benefit<br>Restoration Plan  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 13, 2003 |
| *10.10   | RPM International Inc. Deferred Compensation Plan, as<br>Amended and Restated Generally, effective February 1,<br>2021 (x)   |   |                  |
| *10.10.1 | Master Trust Agreement for RPM International Inc.<br>Deferred Compensation Plan  | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 29, 2002  |
| 10.11    | Second Amendment and Restated Collection Account Agreement, dated July 29, 2010  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 6, 2010  |
| *10.12   | RPM, Inc. 1997 Restricted Stock Plan, and Form of<br>Acceptance and Escrow Agreement to be used in connection<br>therewith   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 13, 2003 |
| *10.12.1 | First Amendment to the RPM, Inc. 1997 Restricted Stock Plan, effective as of October 1, 1998   | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 29, 2002  |
| *10.12.2 | Second Amendment to the RPM, Inc. 1997 Restricted Stock Plan   | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 29, 2002  |
| *10.12.3 | Third Amendment to the RPM, Inc. 1997 Restricted Stock Plan  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 13, 2003 |
| *10.12.4 | Fourth Amendment to the RPM International Inc. 1997<br>Restricted Stock Plan   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 14, 2003   |
| *10.12.5 | Fifth Amendment to the RPM International Inc. 1997<br>Restricted Stock Plan  | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 16, 2004  |
|          |  |   |                  |

| Exhibit  |   | Incorporated by reference herein                      |                  |  |  |  |
|----------|---|---|------------------|--|--|--|
| Number   | Description   | Form  | Date             |  |  |  |
| *10.12.6 | Sixth Amendment to the RPM International Inc. 1997<br>Restricted Stock Plan   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 30, 2007    |  |  |  |
| *10.12.7 | Seventh Amendment to the RPM International Inc. 1997<br>Restricted Stock Plan, effective December 31, 2008  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 9, 2009    |  |  |  |
| *10.13   | RPM International Inc. 2003 Restricted Stock Plan for Directors   | Quarterly Report on Form 10-Q (File No. 001-14187)    | January 14, 2004 |  |  |  |
| *10.13.1 | Amendment No. 1 to the RPM International Inc. 2003<br>Restricted Stock Plan for Directors   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 30, 2007    |  |  |  |
| *10.13.2 | Amendment No. 2 to the RPM International Inc. 2003<br>Restricted Stock Plan for Directors, effective December 31,<br>2008   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 9, 2009    |  |  |  |
| *10.14   | RPM International Inc. Amended and Restated 2004 Omnibus<br>Equity and Incentive Plan, effective July 21, 2009  | Definitive Proxy Statement<br>(File No. 001-14187)    | August 27, 2009  |  |  |  |
| *10.14.1 | Form of Performance-Earned Restricted Stock (PERS) and Escrow Agreement (for grants prior to October 10, 2008)  | Annual Report on Form 10-K<br>(File No. 001-14187)    | August 15, 2005  |  |  |  |
| *10.14.2 | Form of Stock Appreciation Rights Agreement (for grants prior to October 10, 2008)  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 6, 2005  |  |  |  |
| *10.14.3 | Form of Performance-Contingent Restricted Stock (PCRS) and Escrow Agreement   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 7, 2011  |  |  |  |
| *10.14.4 | Form of Performance-Earned Restricted Stock (PERS) and Escrow Agreement   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 8, 2009  |  |  |  |
| *10.14.5 | Form of Stock Appreciation Rights Agreement   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | January 8, 2009  |  |  |  |
| *10.15   | RPM International Inc. 2007 Restricted Stock Plan   | Current Report on Form 8-K<br>(File No. 001-14187)    | October 12, 2006 |  |  |  |
| *10.15.1 | Amendment No. 1 to the RPM International Inc. 2007<br>Restricted Stock Plan, effective December 31, 2008  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | April 9, 2009    |  |  |  |
| *10.16   | RPM International Inc. Amended and Restated Incentive Compensation Plan   | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 9, 2007  |  |  |  |
| *10.17   | Amended and Restated Employment Agreement, effective<br>December 31, 2008, by and between the Company and<br>Russell L. Gordon, Vice President and Chief Financial<br>Officer   | Annual Report on Form 10-K<br>(File No. 001-14187)    | July 24, 2013    |  |  |  |
| 10.18    | Settlement Term Sheet, dated July 26, 2014, by and among<br>the Company, Bondex, SPHC, Republic, the Asbestos<br>Claimants' Committee, counsel for each member of the<br>Asbestos Claimant's Committee in its individual capacity<br>and on behalf of such member, and Eric Green, in his<br>capacity as the Future Claimants' Representative | Current Report on Form 8-K<br>(File No. 001-14187)    | July 31, 2014    |  |  |  |
| *10.19   | RPM International Inc. 2014 Omnibus Equity and Incentive Plan, effective October 10, 2014   | Definitive Proxy Statement<br>(File No. 001-14187)    | August 26, 2014  |  |  |  |
| *10.19.1 | Amended and Restated RPM International Inc. 2014<br>Omnibus Equity and Incentive Plan, effective October 4,<br>2018   | Definitive Proxy Statement<br>(File No. 001-14187)    | August 30, 2018  |  |  |  |

| Exhibit                     | _   | Incorporated by refe                                  |                         |
|-----------------------------|---|---|-------------------------|
| <u>Number</u><br>*10.19.2   | Description Amended and Restated RPM International Inc. 2014  | Form<br>Definitive Proxy Statement                    | Date<br>August 27, 2019 |
|                             | Omnibus Equity and Incentive Plan, effective October 3, 2019  | (File No. 001-14187)                                  |                         |
| 10.20                       | Plan of Reorganization  | Current Report on Form 8-K<br>(File No. 001-14187)    | December 23, 2014       |
| *10.21                      | Amended and Restated Employment Agreement, effective<br>December 31, 2008, by and between the Company and<br>Janeen B. Kastner, Vice President – Corporate Benefits<br>and Risk Management  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 7, 2015         |
| 10.22                       | Cooperation Agreement, dated as of June 27, 2018, by and<br>among the Company, Elliott Associates, L.P., Elliott<br>International, L.P., and Elliott International Capital<br>Advisors Inc. | Current Report on Form 8-K<br>(File No. 001-14187)    | June 28, 2018           |
| *10.23                      | Amended and Restated Employment Agreement, effective<br>December 31, 2008, by and between the Company and<br>Keith R. Smiley, Vice President – Finance and Controller                       | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 3, 2019         |
| *10.24                      | Employment Agreement by and between the Company and<br>Michael H. Sullivan, Vice President – Operations and Chief<br>Restructuring Officer  | Quarterly Report on Form 10-Q<br>(File No. 001-14187) | October 7, 2020         |
| 21.1                        | Subsidiaries of the Company (x)   |   |                         |
| 23.1                        | Consent of Independent Registered Public Accounting Firm (x)  |   |                         |
| 31.1                        | Rule 13a-14(a) Certification of the Company's Chief Executive Officer (x)   |   |                         |
| 31.2                        | Rule 13a-14(a) Certification of the Company's Chief<br>Financial Officer (x)  |   |                         |
| 32.1                        | Section 1350 Certification of the Company's Chief<br>Executive Officer (xx)   |   |                         |
| 32.2                        | Section 1350 Certification of the Company Chief Financial Officer (xx)  |   |                         |
| 101.INS                     | Inline XBRL Instance Document – the instance document<br>does not appear in the Interactive Data File because its<br>XBRL tags are embedded within the Inline XBRL<br>document.             |   |                         |
| 101.SCH                     | Inline XBRL Taxonomy Extension Schema Document.   |   |                         |
| 101.PRE                     | Inline XBRL Taxonomy Extension Presentation Linkbase Document.  |   |                         |
| 101.DEF                     | Inline XBRL Taxonomy Extension Definition Linkbase Document.  |   |                         |
| 101.CAL                     | Incline XBRL Taxonomy Extension Calculation Linkbase Document.  |   |                         |
| 101.LAB                     | Inline XBRL Taxonomy Extension Label Linkbase Document.   |   |                         |
| 104                         | Cover page Interactive Data File  |   |                         |
| -<br>* Manag<br>(x) Filed I | gement contract or compensatory plan or arrangement.<br>herewith.<br>hed herewith.  |   |                         |

\_\_\_\_

(xx) Furnished herewith.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RPM INTERNATIONAL INC.

By: /s/ Frank C. Sullivan

Frank C. Sullivan Chairman, President and Chief Executive Officer

Date: July 26, 2021

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities indicated this 26<sup>th</sup> day of July, 2021.

| Signature  | Title  |
|--|--|
| /s/ Frank C. Sullivan<br>Frank C. Sullivan             | Chairman, President, Chief Executive Officer and a Director<br>(Principal Executive Officer) |
| /s/ Russell L. Gordon<br>Russell L. Gordon             | Vice President and Chief Financial Officer<br>(Principal Financial Officer)                  |
| /s/ Keith R. Smiley<br>Keith R. Smiley                 | Vice President-Finance and Controller<br>(Principal Accounting Officer)                      |
| /s/ Kirkland B. Andrews<br>Kirkland B. Andrews         | Director   |
| /s/ John M. Ballbach<br>John M. Ballbach               | Director   |
| /s/ Bruce A. Carbonari<br>Bruce A. Carbonari           | Director   |
| /s/ David A. Daberko<br>David A. Daberko               | Director   |
| /s/ Jenniffer D. Deckard<br>Jenniffer D. Deckard       | Director   |
| /s/ Salvatore D. Fazzolari<br>Salvatore D. Fazzolari   | Director   |
| /s/ Julie A. Lagacy<br>Julie A. Lagacy                 | Director   |
| /s/ Robert A. Livingston<br>Robert A. Livingston       | Director   |
| /s/ Frederick R. Nance<br>Frederick R. Nance           | Director   |
| /s/ William B. Summers, Jr.<br>William B. Summers, Jr. | Director   |

## **<u>RPM International Inc. and Subsidiaries</u>**

# Valuation And Qualifying Accounts and Reserves (Schedule II)

| (In thousands)                     | В  | alance at<br>eginning<br>f Period | C<br>G | Additions<br>harged to<br>Selling,<br>eneral and<br>ninistrative | ()<br>of | cquisitions<br>Disposals)<br>'Businesses<br>and<br>lassifications | `` | eductions)<br>Additions | llance at<br>End<br>f Period |
|------------------------------------|----|-----------------------------------|--------|--|----------|---|----|-------------------------|------------------------------|
| Year Ended May 31, 2021            |    |                                   |        |  |          |   |    |                         |                              |
| Current:                           |    |                                   |        |  |          |   |    |                         |                              |
| Accrued product liability reserves | \$ | 10,458                            | \$     | 14,173   | \$       |   | \$ | (6,334)(2)              | \$<br>18,297                 |
| Accrued environmental reserves     | \$ | 1,970                             | \$     | 1,045  | \$       |   | \$ | (1,686)(2)              | \$<br>1,329                  |
| Noncurrent:                        |    |                                   |        |  |          |   |    |                         |                              |
| Accrued product liability reserves | \$ | 27,016                            | \$     | 15,366   | \$       |   |    | (15,768)(2)             | \$<br>26,614                 |
| Accrued environmental reserves     | \$ | 4,125                             | \$     | 1,918  | \$       |   | \$ | 224                     | \$<br>6,267                  |
| Year Ended May 31, 2020            |    |                                   |        |  |          |   |    |                         |                              |
| Current:                           |    |                                   |        |  |          |   |    |                         |                              |
| Allowance for credit losses (3)    | \$ | 54,748                            | \$     | 16,683   | \$       | (79)  | \$ | (15,505)(1)             | \$<br>55,847                 |
| Accrued product liability reserves | \$ | 11,739                            | \$     | 5,356  | \$       |   | \$ | (6,637)(2)              | \$<br>10,458                 |
| Accrued environmental reserves     | \$ | 1,147                             | \$     | 1,168  | \$       | _   | \$ | (345)(2)                | \$<br>1,970                  |
| Noncurrent:                        |    |                                   |        |  |          |   |    |                         |                              |
| Accrued product liability reserves | \$ | 29,942                            | \$     | 15,042   | \$       |   |    | (17,968)(2)             | \$<br>27,016                 |
| Accrued environmental reserves     | \$ | 4,211                             | \$     | 371  | \$       |   | \$ | (457)                   | \$<br>4,125                  |
| Year Ended May 31, 2019            |    |                                   |        |  |          |   |    |                         |                              |
| Current:                           |    |                                   |        |  |          |   |    |                         |                              |
| Allowance for credit losses (3)    | \$ | 46,344                            | \$     | 18,646   | \$       | (131)   | \$ | (10,111)(1)             | \$<br>54,748                 |
| Accrued product liability reserves | \$ | 12,900                            | \$     | 12,696   | \$       |   | \$ | (13,857)(2)             | \$<br>11,739                 |
| Accrued environmental reserves     | \$ | 1,144                             | \$     | 875  | \$       |   | \$ | (872)(2)                | \$<br>1,147                  |
| Noncurrent:                        |    |                                   |        |  |          |   |    |                         |                              |
| Accrued product liability reserves | \$ | 29,902                            | \$     | 8,301  | \$       |   |    | (8,261)(2)              | \$<br>29,942                 |
| Accrued environmental reserves     | \$ | 3,571                             | \$     | 895  | \$       |   | \$ | (255)                   | \$<br>4,211                  |

(1) Uncollectible accounts written off, net of recoveries

(2) Primarily claims paid during the year, net of insurance contributions

(3) Beginning in fiscal 2021, we began presenting a rollforward of our Allowance for Credit Losses in Note Q, "Revenue." See Note Q, "Revenue," to the Consolidated Financial Statements for further details on fiscal 2021 activity.