

Annual Meeting of Stockholders

October 5, 2023



Forward-Looking Statements & Regulation G

This presentation contains "forward-looking statements" relating to our business. These forward-looking statements, or other statements made by us, are made based on our expectations and beliefs concerning future events impacting us and are subject to uncertainties and factors (including those specified below), which are difficult to predict and, in many instances, are beyond our control. As a result, our actual results could differ materially from those expressed in or implied by any such forward-looking statements. These uncertainties and factors include (a) global markets and general economic conditions, including uncertainties surrounding the volatility in financial markets, the availability of capital, and the viability of banks and other financial institutions; (b) the prices, supply and availability of raw materials, including assorted pigments, resins, solvents, and other natural gas- and oil-based materials; packaging, including plastic and metal containers; and transportation services, including fuel surcharges; (c) continued growth in demand for our products; (d) legal, environmental and litigation risks inherent in our businesses and risks related to the adequacy of our insurance coverage for such matters; (e) the effect of changes in interest rates; (f) the effect of fluctuations in currency exchange rates upon our foreign operations; (g) the effect of non-currency risks of investing in and conducting operations in foreign countries, including those relating to domestic and international political, social, economic and regulatory factors; (h) risks and uncertainties associated with our ongoing acquisition and divestiture activities; (i) the timing of and the realization of anticipated cost savings from restructuring initiatives and the ability to identify additional cost savings opportunities; (j) risks related to the adequacy of our contingent liability reserves; (k) risks relating to a public health crisis similar to the Covid pandemic; (I) risks related to acts of war similar to the Russian invasion of Ukraine; (m) risks related to the transition or physical impacts of climate change and other natural disasters or meeting sustainability-related voluntary goals or regulatory requirements; (n) risks related to our use of technology, artificial intelligence, data breaches and data privacy violations; and (o) other risks detailed in our filings with the Securities and Exchange Commission, including the risk factors set forth in our Form 10-K for the year ended May 31, 2023, as the same may be updated from time to time. We do not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the filing date of this presentation.

This presentation includes certain company data that do not directly conform to generally accepted accounting principles, or GAAP, and certain company data that has been restated for improved clarity, understanding and comparability, or pro forma. All non-GAAP data in this presentation are indicated by footnote. Tables reconciling such data with GAAP measures are available through our website, www.rpminc.com under Investor Information/Presentations.



RPM At a Glance



QUICK FACTS

A world leader in specialty coatings, sealants, building materials and related services.

MANUFACTURING FACILITIES IN 26 COUNTRIES

FOUNDED:	1947
HEADQUARTERS:	Medina, OH
STOCK LISTING:	NYSE (Symbol: RPM)
FISCAL 2023 SALES:	\$7.3 Billion
SALES LOCATIONS:	164 countries and territories
EMPLOYEES:	17,300



Operating Groups Drive Growth & Efficiency

Through Four Reportable Segments

THE POWER

OF RPM



Entrepreneurial Approach to Customers with Leading Brands Driving Innovation and Growth Center-Led in Operations and Administration, Driving Efficiency and Continuous Improvement Value of 168: Transparency, Trust & Respect + Connections Creating Value



Record Consolidated Sales and Adjusted EBIT in Each Quarter of Fiscal 2023



(1) EBIT and Adjusted EBIT are non-GAAP financial measures. Refer to Appendix for reconciliations between GAAP and non-GAAP measures.



RPM Total Return Performance



The graphs above compare the cumulative four- and ten-year total return provided to stockholders on RPM International Inc.'s common stock relative to the cumulative total returns of the S&P 500 Index and a customized peer group. An investment of \$100 (with reinvestment of all dividends) is assumed to have been made in RPM common stock, the peer group, and the index on 5/31/2018 and their relative performance is tracked through 5/31/2023. Peer Group companies include: Akzo Nobel N.V., Axalta Coating Systems Ltd., Carlisle Companies Inc., H.B. Fuller Company, Masco Corporation, PPG Industries, Inc., The Sherwin-Williams Company and Sika AG.



2022 Sustainability Snapshot



- Provides relevant updates from the calendar year 2022 to the content in our 2021 Sustainability Report.
- It's a companion to more dynamic, in-depth and updated information online at https://sustainability.rpminc.com.
- The snapshot is part of a broader collection of sustainability information stakeholders can use to assess our performance.



2025 Sustainability Goals and Our Progress

	2025 SUSTAINABILITY GOALS	2022 PROGRESS
	Reduce Scope 1 and Scope 2 greenhouse gas (GHG) emissions from our facilities by 20% per ton production.	Reduced GHG by approximately 16% per ton of production.
	Reduce energy consumed in our facilities by 10% per ton of production.	Reduced energy by approximately 19% per ton of production.
	Reduce waste to landfill from our facilities by 10% per ton production.	
	Increase recycling at our facilities by 20% per ton of production.	
Updated	Identify and implement additional opportunities for water reuse and conservation and actively evaluate and invest in the replacement of single- pass water discharge systems.	
	Mitigate or eliminate more than 20 chemical	
New	compounds from our product formulations by the end of 2030 – under a new Product Stewardship initiative.	





MAP 2025 Overview



MAP 2025 is designed to amplify the strengths of RPM's growth-oriented, entrepreneurial culture, while leveraging the success of the 2020 MAP to Growth initiative to continue transforming RPM into a more collaborative, data-driven and efficient company.

GOALS¹

By May 31, 2025, RPM is targeting improvements to:

\$8.5B Revenue

42% Gross Margin

16% Adjusted EBIT Margin

1 – Projected goals are on an annualized run-rate basis to be fully realized in FY26



MAP 2025 | \$465M in Forecasted Benefits





Fiscal 2024 First-Quarter Financial Results | Consolidated Record Q1 sales and all-time adjusted EBIT

(\$ in millions, except per share amounts)	<i>Q1</i> 2024	Q1 2023	% Change
Sales	\$2,012	\$1,932	+4.1%
EBIT ¹	\$289	\$255	+12.9%
Adjusted EBIT ¹	\$309	\$275	+12.3%
Adjusted EBIT Margin ¹	15.4%	14.2%	+120 bps
Net Income	\$201	\$169	+19.0%
Diluted EPS	\$1.56	\$1.31	+19.1%
Adjusted Diluted EPS ¹	\$1.64	\$1.47	+11.6%

(1) EBIT, Adjusted EBIT, Adjusted EBIT Margin and Adjusted Diluted EPS are non-GAAP financial measures. Refer to Appendix for reconciliations between GAAP and non-GAAP measures.

KEY POINTS

- Record Q1 sales of \$2.01 billion driven by pricing with modest volume growth
- Sales include +3.9% organic growth, +0.1% from F/X and +0.1% from acquisitions / divestitures
- All-time record adjusted EBIT driven by sales growth, MAP 2025 initiatives, and improved fixed-cost leverage, primarily in CPG
- All segments except Consumer generated commodity cycle benefits
- SG&A increased, driven by growth investments and higher variable compensation expense due to improved financial performance, partially offset by cost reduction actions taken in Q4-23



Delivering Value to Shareholders

Only 41 publicly traded U.S. companies have an equal or better record*



October 2023: RPM increases annual cash dividend by 10% to \$1.84 per share

*Source: Dividend Radar



50 Years of Dividend Gold

An accomplishment that few other companies have achieved, and one in which we take great pride.

> 115,000% or a CAGR of 15%

Total shareholder return when reinvesting dividends and excluding taxes. What does this mean for the Shareholder?

If you invested \$1,000 in RPM stock on August 31, 1973, and reinvested dividends for the past 50 years, the total value of that investment (excluding taxes) as of August 31, 2023, would be:

> Over \$1.1 Million

*Source: FactSet for August 31, 1973, through August 31, 2023.



Over **50 years** we've **outperformed** the S&P 500 by 544%.





Thank You for Your Investment in RPM





"Hire the best people you can find. Create an atmosphere that will keep them. Then let them do their jobs."

Frank C. Sullivan, 1947



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Reconciliation of Non-GAAP to GAAP Measures

EBIT** (Non-GAAP Measure): RPM Consolidated: Fiscal Year

(\$ in thousands, except percent data)	Fiscal Year Ended May 31,			y 31,	
(Unaudited)		2023	2022		
Net Income	\$	479,731	\$	492,466	
Provision for Income Taxes		169,651		114,333	
Income Before Income Taxes		649,382		606,799	
Interest Expense		119,015		87,928	
Investment Expense (Income), Net		(9,748)		7,595	
EBIT** (non-GAAP measure)		758,649	702,322		
Inventory-related charges (a)		912		43	
Restructuring expense (b)		13,063		5,863	
Goodwill impairment (c)		36,745		-	
Accelerated expense - other (d)		1,598		1,209	
Receivable (recoveries) (e)		-		(227)	
ERP consolidation plan (f)	7,021		3,873		
Professional fees (g)		61,201		34,244	
Acquisition-related costs (h)		-	2,776		
Unusual (credits) triggered by executive departures (i)		-	(8)		
Unusual executive costs (j)		-	5,590		
(Gain) on sales of assets and business, net (k)		(25,774)		(49,163)	
Business interruption insurance recovery (I)		(20,000)		-	
Discontinued product line (m)		8,217		558	
Foreign exchange loss on settlement of debt (n)		-		1,357	
Adjusted EBIT*** (non-GAAP measure)	\$	841,632	\$	708,437	
Net Sales	\$	7,256,414	\$	6,707,728	
Adj EBIT*** as a % of Net Sales (non-GAAP measure)		11.6%		10.6%	

NOTE – Refer to "Non-GAAP Financial Measures" slide for definitions of non-GAAP measures identified (*) in the table above and "Adjustments Detail" slide for further information on adjustments outlined above.



EBIT (Non-GAAP Measure): RPM Consolidated: Three Months**

(\$ in thousands, except percent data)	Three Months Ended August 31,				
(Unaudited)	2023		2022		
Net Income	\$	201,313	\$	169,279	
Provision for Income Taxes		67,841		55,842	
Income Before Income Taxes		269,154		225,121	
Interest Expense		31,818	26,711		
Investment (Income) Expense, Net		(12,439)		3,664	
EBIT** (non-GAAP measure)		288,533		255,496	
Inventory-related charges (a)		133		76	
Restructuring expense (b)		11,016		1,592	
Accelerated expense - other (c)		690		87	
Receivable write-offs (d)		4,588		-	
ERP consolidation plan (e)		3,143		1,201	
Professional fees (f)		12,279		16,813	
Discontinued product line (g)		47		-	
(Gain) on sale of a business (h)		(1,123)		-	
Business interruption insurance recovery (i)		(10,292)		-	
Adjusted EBIT*** (non-GAAP measure)	\$	309,014	\$	275,265	
Net Sales	\$	2,011,857	\$	1,932,320	
Adj EBIT*** as a % of Net Sales (non-GAAP measure)		15.4%		14.2%	

NOTE – Refer to "Non-GAAP Financial Measures" slide for definitions of non-GAAP measures identified (*) in the table above and "Adjustments Detail" slide for further information on adjustments outlined above.

